



**Vancouver Board of Parks and Recreation**  
Regular Board Meeting

**December 8, 2008**  
Park Board Main Office, 2099 Beach Avenue

Visit the Park Board web site at [vancouverparks.ca](http://vancouverparks.ca)

**ActNow Seniors' Community Park**

Recommendation

**A. THAT the Board approve the location of the Seniors' Community Park in the northwest sector of Tisdall Park, adjacent to the existing children's playground as illustrated in Appendix 1**

**B. THAT the Board accept the Province's financial contribution of up to \$100,000 towards this project, and authorize the General Manager to arrange for the necessary documentation in this regard.**

Vancouver Board of Parks and Recreation | [vancouverparks.ca](http://vancouverparks.ca)





**ActNow Seniors' Community Park**

*Recommendation*

**A. THAT the Board approve the location of the Seniors' Community Park in the northwest sector of Tisdall Park, adjacent to the existing children's playground as illustrated in Appendix 1**

**B. THAT the Board accept the Province's financial contribution of up to \$100,000 towards this project, and authorize the General Manager to arrange for the necessary documentation in this regard.**

Vancouver Board of Parks and Recreation | vancouverparks.ca

**Golf Professional Services**  
**Award of Contracts**

*Recommendation*

**A. THAT, subject to Recommendations C and D, the Board award a 5-year contract for Golf Professional Services at Fraserview Golf Course and Driving Range to Thomas Monaghan effective January 1, 2009, at the compensation level outlined in this report, with the provision for a 4-year extension, upon completion of capital upgrades to the Board's satisfaction;**

**B. THAT, subject to Recommendations C and D, the Board award a 5-year contract for Golf Professional Services at Langara Golf Course to Muncie Booth effective January 1, 2009, at the compensation level outlined in this report.**

Vancouver Board of Parks and Recreation | vancouverparks.ca

**Golf Professional Services**  
**Award of Contracts**

*Recommendation*

**C. THAT all legal documents required to evidence and implement the above contracts be on such terms and conditions and in such form as is satisfactory to the Director of Legal Services for the City of Vancouver in consultation with the General Manager, AND THAT the General Manager be authorized to execute and deliver such documentation; and**

**D. THAT no legal rights or obligations will be created or arise by the Board's adoption of Recommendations A, B and C, unless and until the legal documents contemplated thereby are executed and delivered by all parties.**

Vancouver Board of Parks and Recreation | vancouverparks.ca

**Services provided by Golf Professionals**

- managing tee-off times and monitoring play on the course;
- stocking and operating a retail golf shop;
- sales and rentals of golf equipment;
- rental of power carts;
- club and apparel fitting;
- tournaments;
- record keeping;
- collection of green fees

Vancouver Board of Parks and Recreation | vancouverparks.ca

**Services provided by Golf Professionals**

- providing teaching programs and skill development;



Vancouver Board of Parks and Recreation | vancouverparks.ca

**Services provided by Golf Professionals**

- driving range operation and management at Fraserview and McCleery



Vancouver Board of Parks and Recreation | vancouverparks.ca

**Selection Process**

- Prequalification advertised on Bid BC website and distributed to the Canadian Professional Golfers Association, BCPGA and Alberta PGA
- Submissions were received from 13 interested proponents, 9 of which were invited to participate in a Request For Proposal (RFP)
- 5 proposals were received that met the criteria in the RFP
- Interviews were conducted, and the proposals were evaluated with regard to cost and added value to the Board

Vancouver Board of Parks and Recreation | vancouverparks.ca

**Langara Golf Course**

- Two proposals for Langara met all the criteria
- Muncie Booth's proposal provides the best value for the Board
- Mr. Booth holds the current contracts at Langara and McCleery
- Mr. Booth has consistently provided excellent customer service and lessons programs
- Net cost to the Board of the proposal for Langara compared with current contract will save the Board \$4,900 per year
- 5 year term is being recommended

Vancouver Board of Parks and Recreation | vancouverparks.ca

**Fraserview Golf Course and Driving Range**

- Thomas Monaghan submitted the lowest cost proposal
- Mr. Monaghan has over 10 years experience in the industry and worked at a number of respected private, semi private and municipal courses. He promises to bring renewed enthusiasm, expanded lessons programs and excellent customer service to Fraserview
- Net cost to the Board is \$12,200 more than the current contract, which will be offset by other revenue sources:
  - Includes a \$120,000 addition to the cart storage building, which will generate additional revenue
  - The proposal also includes the Board receiving a share of lessons revenue
- 5 year term plus 4 year extension is recommended

Vancouver Board of Parks and Recreation | vancouverparks.ca

**Golf Professional Services  
Award of Contracts**

**Recommendation**

- THAT, subject to Recommendations C and D, the Board award a 5-year contract for Golf Professional Services at Fraserview Golf Course and Driving Range to Thomas Monaghan effective January 1, 2009, at the compensation level outlined in this report, with the provision for a 4-year extension, upon completion of capital upgrades to the Board's satisfaction;
- THAT, subject to Recommendations C and D, the Board award a 5-year contract for Golf Professional Services at Langara Golf Course to Muncie Booth effective January 1, 2009, at the compensation level outlined in this report.

Vancouver Board of Parks and Recreation | vancouverparks.ca

### Golf Professional Services Award of Contracts

#### Recommendation

- C. THAT all legal documents required to evidence and implement the above contracts be on such terms and conditions and in such form as is satisfactory to the Director of Legal Services for the City of Vancouver in consultation with the General Manager, AND THAT the General Manager be authorized to execute and deliver such documentation; and
- D. THAT no legal rights or obligations will be created or arise by the Board's adoption of Recommendations A, B and C, unless and until the legal documents contemplated thereby are executed and delivered by all parties.

Vancouver Board of Parks and Recreation | vancouverparks.ca

### Award of Stanley Park Pay Tennis Concession 2009-2013

#### Recommendation

- A. THAT the Board award the Stanley Park Pay Tennis Concession to Gayle Dobson and Gordon Cheng dba G & G Tennis Services, for the 2009 season, to be renewed annually for 2010 and subsequent seasons up to and including 2013, by mutual consent of the Board and the Operators.
- B. THAT no legal rights shall arise and no consents, permissions or licenses are granted hereby and none shall arise or be granted hereafter unless and until all contemplated legal documentation has been executed and delivered by all parties.

Vancouver Board of Parks and Recreation | vancouverparks.ca

### Award of Stanley Park Pay Tennis Concession 2009-2013

#### Recommendation

- C. THAT once the form of all legal documentation has been approved by the General Manager and Director of Legal Services for the city of Vancouver, that the General Manager be authorised to execute and deliver such documentation on behalf of the Board.

Vancouver Board of Parks and Recreation | vancouverparks.ca



### STANLEY PARK PAY TENNIS

- 180 public tennis courts
- Includes 6 pay courts at Stanley Park
- Pay courts provide options to players
- Board sets court rental rates
- Operator rents out the pay courts and provides lessons & programs under a license agreement with the Board
- Board receives a license fee of a percentage of Operator's revenues

Vancouver Board of Parks and Recreation | vancouverparks.ca

### REQUEST FOR EXPRESSIONS OF INTEREST

- REOI issued for 2009-2013 seasons
- Only one expression of interest received - from the existing operators
- These operators have run Stanley Park Pay Tennis for 10 years
- They have proposed same revenue sharing arrangements as in previous years

Vancouver Board of Parks and Recreation | vancouverparks.ca

<b>REVENUE SHARING</b>			
	<i>% paid to Board</i>	<i>2008 Actual Revenues</i>	<i>2009 Projected Revenues</i>
<i>Court Rentals</i>	<b>50%</b>	\$25,851	\$26,000
<i>Lessons &amp; programs</i>	<b>15%</b>	\$27,819	\$30,000
<i>Total gross revenues</i>		\$53,670	\$56,000
<b><i>Paid to the Board</i></b>		<b>\$17,098</b>	<b>\$17,500</b>

Vancouver Board of Parks and Recreation | [vancouverparks.ca](http://vancouverparks.ca)

**Award of Stanley Park Pay Tennis Concession 2009-2013**

*Recommendation*

**A. THAT the Board award the Stanley Park Pay Tennis Concession to Gayle Dobson and Gordon Cheng dba G & G Tennis Services, for the 2009 season, to be renewed annually for 2010 and subsequent seasons up to and including 2013, by mutual consent of the Board and the Operators.**

**B. THAT no legal rights shall arise and no consents, permissions or licenses are granted hereby and none shall arise or be granted hereafter unless and until all contemplated legal documentation has been executed and delivered by all parties.**

Vancouver Board of Parks and Recreation | [vancouverparks.ca](http://vancouverparks.ca)

**Award of Stanley Park Pay Tennis Concession 2009-2013**

*Recommendation*

**C. THAT once the form of all legal documentation has been approved by the General Manager and Director of Legal Services for the city of Vancouver, that the General Manager be authorised to execute and deliver such documentation on behalf of the Board.**

Vancouver Board of Parks and Recreation | [vancouverparks.ca](http://vancouverparks.ca)



**Vancouver Board of Parks and Recreation**  
 Next Regular Board Meeting

**January 19, 2009**  
 Park Board Main Office, 2099 Beach Avenue

Visit the Park Board web site at [vancouverparks.ca](http://vancouverparks.ca)