



COUNCIL REPORT

Report Date: July 2, 2026
Contact: Jesse Goranson
Contact No.: 604.829.2092
RTS No.: 18678
VanRIMS No.: 08-2000-20
Meeting Date: July 15, 2026
[Submit comments to Council](#)

TO: Standing Committee on City Finance and Services
FROM: General Manager of Engineering Services and Chief Procurement Officer
SUBJECT: Contract Award for Supply and Delivery of Fire Service Vehicles and Apparatus (Fire Trucks)

Recommendations

- A. THAT Council authorize City staff to negotiate an agreement with Dependable Truck and Tank Ltd. (dba Dependable Emergency Vehicles) for the supply and delivery of five (5) pumper fire apparatus and associated equipment for an estimated total contract value of \$10,007,090.00 (plus applicable taxes) over an approximate 24-month term (the "Agreement"), which will be funded from the approved Multi-Year Capital Program Budget for Vancouver Fire Rescue Services fleet renewal (2023–2026 Capital Plan).
- B. THAT Council delegate authority to the City's Director of Legal Services, Chief Procurement Officer, and General Manager of Engineering Services to execute the Agreement;

FURTHER THAT no legal rights or obligations will be created by Council's approval of Recommendations A and B unless and until the City executes and delivers the Agreement.

Purpose and Executive Summary

The purpose of this report is to seek Council approval for a contract award for the supply and delivery of fire apparatus for Vancouver Fire Rescue Services (VFRS).

Leveraging a cooperative procurement arrangement through the Canoe Procurement Group under PS20261772-VFRS-NOITC, the City will procure five (5) pumper fire apparatus. Following review by City staff and approval by the Bid Committee, Dependable Truck and Tank Ltd. (dba Dependable Emergency Vehicles) is recommended as the supplier.

This approach enables the City to expedite procurement timelines, achieve competitive pricing through aggregated purchasing, and support timely replacement of aging fire apparatus, ensuring continued operational readiness for emergency services.

Council Authority/Previous Decisions

The City's Procurement Policy (ADMIN-008) requires Council approval for contracts exceeding \$3,000,000 following Bid Committee review. The Bid Committee has reviewed this procurement and recommends Dependable Truck and Tank Ltd. as the successful supplier.

There are no other applicable previous Council decisions directly related to this report.

City Manager's Comments

The City Manager concurs with the foregoing recommendations.

Context and Background

Vancouver Fire Rescue Services requires ongoing renewal of its fire apparatus fleet to maintain effective and reliable emergency response capability. Many of the City's existing fire trucks have exceeded their recommended 15-year service life and are experiencing increased maintenance requirements and reduced reliability.

The current 2023–2026 Capital Plan includes replacement of multiple pumper units, with additional replacements anticipated in the 2027–2030 Capital Plan.

The fire apparatus market is currently characterized by extended manufacturing lead times (often exceeding two years), supply chain constraints, and cost escalation. To address these challenges, the City utilized its membership in the Canoe Procurement Group to access a pre-competed cooperative purchasing agreement, enabling expedited procurement and access to established volume-discounted pricing and supplier capacity.

Discussion

The City issued a Notice of Intent to Contract (NOITC) and proceeded under a cooperative procurement model in accordance with Section 14 of the Procurement Policy (ADMIN-008).

Through this process, the City accessed the Canoe Procurement Group Master Agreement (No. 082025-DEP) and evaluated available suppliers. Dependable Emergency Vehicles was selected based on alignment with operational requirements and best value considerations.

Supplier Evaluation and Selection was based on due diligence undertaken by staff including:

- Market research and engagement with fire departments across Canada;
- Site visits to the vendor's manufacturing facility; and
- Reference checks with Toronto Fire Services and Pearson International Airport.

These reviews confirmed strong supplier performance, reliability, and service/support.

The evaluation concluded that Dependable Truck and Tank Ltd. provides the best overall value to the City, offering competitive pricing and improved delivery timelines compared to alternative procurement options.

Benefits of Cooperative Procurement

The Canoe Procurement Group was used to streamline the procurement of fire apparatus for Vancouver Fire Rescue Services, reducing timelines and administrative effort while providing access to competitively priced, pre-qualified suppliers with greater delivery certainty.

This procurement supports the timely replacement of aging fire trucks, enhancing reliability, operational readiness, and public safety, while also contributing to the City's sustainability objectives. These outcomes result in the following key benefits and impacts:

a) Benefits of Cooperative Procurement:

- Reduced procurement timelines and administrative effort
- Competitive pricing through aggregated purchasing power
- Access to pre-qualified suppliers with established track records
- Mitigation of supply chain risks and improved delivery certainty

b) Operational and Strategic Impacts:

- Timely replacement of aging fire apparatus
- Improved reliability and availability of emergency response vehicles
- Enhanced public safety and operational readiness
- Improve fuel efficiency and reduce lifecycle maintenance

Financial Implications

Financial Planning & Analysis has reviewed the proposed contract and confirmed that funding is available within the approved Multiyear Capital Budget for the 2023–2026 VFERS Fleet Renewal Capital Program.

Budget, Contract Value, Savings and Future Contingency Funding (excluding taxes)	
Budget (<i>Ref. Purchase Requisition No. 70003185</i>)	\$11,069,320.00
Recommended Contract Price	\$10,007,090.00
Estimated savings (<i>for contingency</i>)	\$1,062,230.00 (9.60%)

The procurement achieves cost certainty and reflects competitive market pricing, while maintaining contingency within the approved budget and supporting future fleet replacement requirements.

Legal Implications

The City's Procurement Policy (ADMIN-008) allows the City to participate in cooperative purchasing and requires the Director of Legal Services to execute all contracts that have been awarded by the Bid Committee and Council.

Legal Services has supported the City's Supply Chain Management team with this cooperative purchase by reviewing the Canoe Procurement Group's Master Agreement and preparing the City's Supply Agreement.

* * * * *