



## COUNCIL REPORT

Report Date: May 15, 2026  
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Meeting Date: June 3, 2026  
[Submit comments to Council](#)

TO: Standing Committee on Policy and Strategic Priorities  
FROM: General Manager of Engineering Services and Chief Procurement Officer  
SUBJECT: Contract Award for Supply and Delivery of Garbage and Green Carts

### Recommendations

THAT Council authorize City staff to negotiate an agreement with Toter, LLC (“Toter”) for supply and delivery of garbage and green carts for \$2,061,183 plus applicable taxes over an initial three-year term (the “Agreement”), with an option to extend the Agreement for up to two additional three-year terms, for a total value of \$6,183,549 plus applicable taxes over the potential nine-year term. Funding will be provided from the annual operating budget for the Solid Waste Utility, with expenditures in subsequent years to be made on an if- and when-needed basis;

FURTHER THAT Council delegate its authority to execute the Agreement to the City of Legal Services, Chief Procurement Officer, and General Manager of Engineering Services.

No legal rights or obligations will be created by Council’s approval of Recommendations A and B unless and until the City executes and delivers the Agreement.

### Purpose and Executive Summary

The City provides individual residential households with wheeled carts in various sizes for the collection of garbage and green waste using automated and semi-automated collection trucks.

On October 2, 2025, the City issued a Request of Proposal (“RFP”) No.PS20251407-ENG-RFP for the Supply and Delivery of Garbage and Green Carts. The RFP was advertised on the City of Vancouver’s Jaggaer e-sourcing platform and the BC Bid website in accordance with the City’s Procurement Policy ADMIN-008.

City staff on the RFP evaluation committee and the Bid Committee have considered the responses received and recommend that the City negotiate an agreement with Toter, LLC, whose submission was determined to provide the best overall value to the City.

**Council Authority/Previous Decisions**

The City's Procurement Policy ADMIN-008 requires Council approve contracts with a total value greater \$3,000,000, following review and recommendation by the Bid Committee. The Bid Committee has considered the bids and recommends Toter, LLC as the successful proponent.

**City Manager's Comments**

The City Manager concurs with the foregoing recommendations.

**Context and Background**

The City provides individual residential households with wheeled carts in various sizes for the collection of garbage and green waste, which are serviced using automated and semi-automated collection vehicles.

On average, the City procures approximately 8,400 carts annually. This includes carts required for changes in household cart sizes, as well as replacements for carts that have been lost, damaged, or have reached the end of their service life through normal wear and tear.

The purpose of this RFP was to identify a qualified supplier with the capability, experience and capacity to supply and deliver wheeled carts to the City in an efficient and cost-effective manner. Carts will be required on an "as, if, and when required" basis, in accordance with the specifications and requirements set out in the RFP.

**Discussion**

The RFP was issued in accordance with the City's Procurement Policy (ADMIN-008). The City received proposals from the following proponents:

- Duramax Holdings LLC.
- IPL North America Inc.
- Toter, LLC.

Proposals were evaluated using a combination of quantitative and qualitative criteria by an evaluation team comprising representatives from the Engineering Services Solid Waste Management team, under the stewardship of Supply Chain Management.

Evaluation criteria included, but were not limited to:

- Compliance of product samples with required specifications;
- Ability to meet service requirements, including delivery lead times, warranty coverage, and manufacturing capacity;
- Pricing; and
- Demonstrated alignment with City values, including sustainability.

Based on the evaluation, the team concluded that Toter, LLC met the City's requirements and provided the best overall value to the City.

**Financial Implications**

Finance has reviewed and confirmed that funding will be available from the annual operating budget for the Solid Waste Utility.

Quantities identified in the RFP are estimated. Garbage and green carts will be ordered on an “as-needed” basis and actual purchase volumes will vary based on operational needs and approved budgets. The recommended contract provides pricing certainty for the initial three-year term.

**Legal Implications**

The City’s Procurement Policy (ADMIN-008) requires the Director of Legal Services to execute all contracts with a total value greater than \$3,000,000 that have been awarded by the Bid Committee and Council.

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