

## IN-CAMERA COUNCIL MEETING

APRIL 9, 2024

### DECISION RELEASE

#### 2025-2027 Vancouver Collision Conference

- A. THAT Council receive an update on the bid that Destination Vancouver is leading to have Web Summit bring the Collision Conference (“Collision”) to Vancouver in May 2025, May 2026 and May 2027 (the “Bid”).
- B. Council approve the following financial and in-kind support as requested by Web Summit and the Bid Consortium for the 2025-2027 Collision Conference:
- all conditional upon Web Summit awarding the Collision Conference to Destination Vancouver in 2025, 2026 and 2027;
  - all subject to the condition that a clause be included in the Bid proposal that is submitted to Web Summit that stipulates that the 2026 Collision Conference does not prevent the City in any way from fulfilling its contractual obligations as Host City for FIFA World Cup 2026, and that the City’s obligations, resources, and public space requirements associated with the FIFA World Cup 2026 event are prioritized over the Collision Conference in 2026; and
  - all subject to the other conditions described in this report:
    - i. a cash grant of up to \$250,000 in 2025, under Section 206(1)(g) of the *Vancouver Charter* to Destination Vancouver for Destination Vancouver to include in the Bid, with source of funds to be determined in the 2025 operating budget; and
    - ii. a value-in-kind offset grant of up to \$355,000 in each of 2025, 2026 and 2027, under Section 206(1)(g) of the *Vancouver Charter* to Web Summit in order to offset (waive) any Experiential Marketing and Private Event (EMPE) permit fees that the City may charge Web Summit for events it holds in outdoor City-owned public spaces; and
    - iii. a value-in-kind offset grant of up to \$10,000 in each of 2025, 2026 and 2027, under Section 206(1)(g) of the *Vancouver Charter* to Web Summit to waive the City’s street banner application and rental fees in each of 2025, 2026, and 2027; and
    - iv. a value-in-kind offset grant of up to \$75,000 in each of 2025, 2026 and 2027, under Section 206(1)(g) of the *Vancouver Charter* to Web Summit to offset the City’s operational and public safety costs Web Summit would hold in outdoor City-owned public spaces – which would be a deviation from the City’s policy for private and commercial events in outdoor City-owned public

spaces described in the City of Vancouver Special Events Policy, with source of funds to be determined through annual operating budget process; and

- v. Staff reiterate that further grants will not be considered beyond what has been included to date.

- C. THAT Council delegate its authority to negotiate and execute any agreements with Destination Vancouver or Web Summit concerning the Bid and/or the Collision Conference to the City Manager or their delegate to bring effect any Council direction arising from this report, on the condition that any agreements accord with the details described in this report, and do not prevent the City from fulfilling its contractual obligations for FIFA World Cup 2026.

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