



COUNCIL REPORT

Report Date: October 17, 2023
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RTS No.: 15944
VanRIMS No.: 08-2000-20
Meeting Date: November 15, 2023
[Submit comments to Council](#)

TO: Standing Committee on City Finance and Services
FROM: General Manager of Engineering Services and Chief Procurement Officer
SUBJECT: Contract Award for Supply and Delivery of Bulldozers

Recommendations

- A. THAT Council authorize City staff to enter into a contract with Finning Canada for the supply and delivery of two large bulldozers, for an initial term of five (5) years, with the option to extend for four (4) additional one-year terms, with an estimated contract value of \$2,538,000 over the initial five (5) year term, to be funded through the Multi-Year Capital Project Budget for the 2023-2026 Renewal of Vehicles & Equipment – Disposal program; and
- B. FURTHER THAT the Director of Legal Services, Chief Procurement Officer and General Manager of Engineering Services be authorized to execute on behalf of the City the contract contemplated by Recommendation A.

No legal rights or obligations will be created by Council's adoption of Recommendations A and B above unless and until such contract is executed by the authorized signatories of the City as set out in these Recommendations.

Purpose and Executive Summary

The City issued Request for Proposal No. PS20230358-COV-RFP Supply and Delivery of Bulldozers ("RFP") on May 5, 2023. The RFP was advertised on the City of Vancouver website and the work was called in accordance with the terms and conditions of the City's Procurement Policy ADMIN-008. City staff on the RFP evaluation committee and, subsequently, the Bid Committee have considered the responses received and, on that basis, recommend that the City negotiate and enter into the contract as described above with Finning Canada, for the supply and delivery of two large bulldozers.

Council Authority/Previous Decisions

The City's Procurement Policy ADMIN-008 requires that contracts with values over \$2 million must be approved by Council following review and recommendations by the Bid Committee. The Bid Committee has considered and recommended Finning Canada as the successful proponent for the supply and delivery of large bulldozers.

There is no applicable Council Authority or previous decisions relevant to this report.

City Manager's Comments

The City Manager concurs with the foregoing recommendations.

Context and Background

The City's Department of Engineering Services has an ongoing requirement for bulldozers to be used at the Vancouver Landfill in Delta and Vancouver South Transfer Station. Site conditions involve household and commercial waste and should be considered severe service.

In 2023/2024, the requirement is for two (2) large bulldozers to be replaced for the Vancouver Transfer Station. During the contract term, the Department of Engineering Services may need to purchase additional large bulldozers as required, and when budget is available.

Discussion

The RFP was issued in accordance with the City's Procurement Policy ADMIN-008. The City received responses from SMS Equipment Ltd., Finning Canada, and Brandt Tractor Ltd. The responses were evaluated through the work of an evaluation team comprised of representatives from Engineering Services, under the stewardship of Supply Chain Management, to ascertain if the responses offered good overall value to the City, with both quantitative and qualitative factors evaluated.

Evaluation of proposals included technical, sustainability and financial criteria, including:

- Meeting the site-specific required equipment dimensions;
- Reliability and serviceability of equipment;
- Diagnostic software to facilitate equipment maintenance;
- Equipment design for increased longevity, traction, and operator comfort;
- Type of guarding that facilitates ease of access for equipment maintenance; and
- Certified mid-life rebuilds and local customer support.

Based on the overall evaluation, the evaluation team concluded that the large bulldozer proposed by Finning Canada best met the Department of Engineering Services' requirements and provided best overall value to the City.

Financial Implications

Finance has reviewed and confirmed that funding is available from the Multi-Year Capital Project Budget for the 2023-2026 Renewal of Vehicles & Equipment – Disposal program.

As a result of the RFP, the City is able to achieve cost certainty for the initial purchase of two (2) large bulldozers during the proposed five (5) year initial contract term.

Legal Implications

The City’s Procurement Policy requires that all contracts that have been awarded by Bid Committee and Council will be signed by the Director of Legal Services

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