



REPORT

Report Date: January 12, 2020
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Meeting Date: February 12, 2020

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TO: Standing Committee on Policy and Strategic Priorities

FROM: General Manager of the Engineering Services Department and
Chief Procurement Officer

SUBJECT: Contract Award for Construction Services for the Curb Ramp Program

RECOMMENDATION

- A. THAT Council authorize City staff to negotiate to the satisfaction of the City's General Manager of the Engineering Services Department, City's Director of Legal Services, and the City's Chief Procurement Officer and enter into a contracts with Bortolo & Sons Paving Co. Ltd. and Lafarge Canada Inc., for Construction Services for Curb Ramps, for a term of one (1) year, with the option to extend for four additional one (1) year) terms. The estimated price of the contract over all 5 terms is \$7,000,000.00. The initial award recommendation is for an estimated \$1,399,738.00, plus applicable taxes over the initial one year term, to be funded through the approved Multi-Year Capital Pedestrian Curb Ramp Program Budget.
- B. THAT the Director of Legal Services, Chief Procurement Officer and General Manager of the Engineering Services Department be authorized to execute on behalf of the City the contract contemplated by Recommendation A.
- C. THAT no legal rights or obligations will be created by Council's adoption of Recommendations A and B above unless and until such contract is executed by the authorized signatories of the City as set out in these Recommendations.

REPORT SUMMARY

The City issued RFP PS20190338 Construction Services for Curb Ramp Program on October 11, 2020. The RFP was advertised on the City of Vancouver website and BC Bid and the work was called in accordance with the terms and condition of the City's Procurement Policy

ADMIN-008. City staff on the RFP evaluation committee and, subsequently, Bid Committee have considered the responses received, and on that basis recommend that the City negotiate and if such negotiations are successful enter into contracts as described above with Bortolo & Sons Paving Co. Ltd. and Lafarge Canada Inc.

COUNCIL AUTHORITY/PREVIOUS DECISIONS

The City's Procurement Policy ADMIN-008 requires that contracts with values over \$2 million must be approved by Council following review and recommendations by the Bid Committee. The Bid Committee has considered and recommended Bortolo & Sons Paving Co. Ltd. and Lafarge Canada Inc. as the successful proponents.

This program also supports Big Move 2: Easy Walk and Roll, as a part of the Climate Emergency Response approved by Council.

CITY MANAGER'S/GENERAL MANAGER'S COMMENTS

The City Manager recommends approval of the foregoing.

REPORT

Background/Context

The City's Engineering Services Department requires the services of contractors to advance the Pedestrian Curb Ramp Program.

There are approximately 3,800 locations where curb ramps are missing in the City's sidewalk infrastructure, over 600 of which have been requested by the public and are waitlisted for construction. In order to address this backlog, and in response to increased funding for curb ramp construction in the 2019-22 Capital Plan, an RFP was issued with the goal of establishing an ongoing program for external delivery of curb ramps to be used on an as-needed basis.

The City's objective is to eliminate the queue of curb ramp requests by the end of this capital plan and to respond in real-time to future requests. This program also supports Big Move 2: Easy Walk and Roll, as a part of the Climate Emergency Response approved by Council.

Upon evaluating of the RFP responses, the team is recommending award to two separate suppliers: Bortolo and Sons Paving Co. Ltd. and Lafarge Canada Inc. Award to these two suppliers allows the City to take advantage of favourable pricing for curb ramps on local streets and arterial roadways respectively and provides flexibility and redundancy for overall program delivery.

The initial contract award will be for a one-year period and it is expected that approximately 190 local curb ramps and 50 arterial curb ramps will be completed during this term. At the sole discretion of the City, four additional one year contract extensions may be granted (for a maximum contract term of five years).

The purpose of the RFP was to identify suppliers with demonstrated capability to meet the City's estimated demand over the term of the contract at competitive pricing and satisfactory service requirements.

Strategic Analysis

The RFP was issued in the accordance with City's Procurement Policy ADMIN-008. The City received responses from:

- Bortolo and Sons Paving Co. Ltd.;
- Lafarge Canada Inc.;
- Palmieri Bros. Paving Ltd.;
- Jack Cewe Construction Ltd.;
- Lafarge Canada Inc.;
- Contour Concrete Ltd.;
- B.A. Blacktop Ltd.;
- Jacob Bros. Construction Ltd.;
- Crown Contracting Ltd.; and
- All Roads Construction Ltd.

The responses were evaluated through the work of an evaluation team comprised of representatives from the Engineering Services Department under the stewardship of Supply Chain Management to ascertain if the responses offered good overall value to the City, both quantitative and qualitative factors were evaluated.

Some of the Criteria considered in the overall evaluation process included:

- Qualifications of Key Personnel;
- Proposed Workplan and Schedule;
- Proposed Equipment and Machinery to complete the work;
- Innovation and Alternative Solutions; and
- Sustainability requirements for proposed demolition waste recycling.

Based on the overall evaluation, the team concluded that the proposals submitted by Bortolo and Sons Paving Co. Ltd. and Lafarge Canada Inc., best met the City's requirements and provided best overall value to the City.

Implications/Related Issues/Risk

Financial

Finance has reviewed and confirmed that funding is available for the first year from the approved 2019-22 Pedestrian Curb Ramp Program Budget. Funding beyond the first year or \$1,399,738.00 is subject to the approval of the Annual Capital Budgets. As a result of the RFP, based on historical usage the City is forecasting a savings of approximately \$350,262.00 over the initial one year term.

Legal

The City's Procurement Policy requires that all contracts that have been awarded by Bid Committee and Council will be signed by the Director of Legal Services.

CONCLUSION

In summary, City staff recommends that the City of Vancouver negotiate and enter into one (1) year contracts, with the option to extend the contract for an additional four one(1) year terms, with Bortolo and Sons Paving Co. Ltd. and Lafarge Canada Inc., for Construction Services for Curb Ramp Program.

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