

What is the Budget Outlook?



The Outlook as a 'Preview'

- The start of the annual City budgeting process
- Review of the external and internal factors that can influence the City's financial state
 - Considerations such as economic trends, increased costs related to negotiated labour agreements, and other internal and external pressures and challenges impacting the cost of running our city
- Based on current state / what we know today
- Includes projection of taxes, utility rates and fees required to support both:
 - Maintaining and improving core City services, and
 - Support for new projects and initiatives as approved by Council

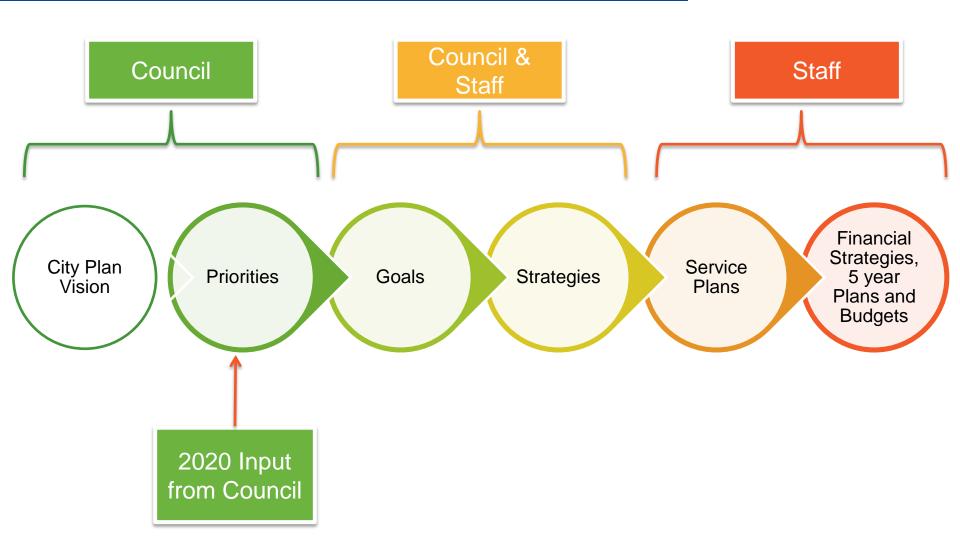
Why do we do a Budget Outlook?



- Solicit direction from City Council with respect to their priorities for funding for the upcoming Budget year
 - Guides the business areas as they develop their Service Plans for 2020, including how to deliver core services to residents, decisions about where to focus resources, and proposed programs and initiatives for new investments
 - May include direction on property tax levels and fees
- Educate residents/the public about the challenges of maintaining and improving services, facilities and infrastructure while keeping a balanced budget
 - Majority of the budget supports the quality core services that meet residents' needs
 - Need to identify trade offs to address new initiatives approved by Council
 - Engagement will take place from August through the fall to solicit the public's input on the priorities for the 2020 Budget

Planning Continuum







Agenda

- 2020 Budget Key Dates
- Proposed Budget Priorities
- Financial Capacity
- Economic Context
- Balancing Affordability
- 2020-2024 Budget Outlook
- Civic Satisfaction Survey Results
- Public Engagement
- Questions/Feedback



2020 Budget Key Dates



| Key Dates | |
|--|---------|
| Council Meeting: 2020 to 2024 Budget Outlook Civic Service Satisfaction survey final results | July 10 |
| Public Consultation: The Draft 2020 Budget will be presented to City Council in December. The public can visit vancouver.ca/budget in late August for details about how to provide input | Aug-Dec |
| Draft 2020 Budget and 5 Year Financial Plan Report Public | Nov 22 |
| Council Meeting: Draft 2020 Budget and 5 Year Financial Plan Presentation and Speakers | Dec 3 |
| Council Meeting: 2020 Budget Final Vote | Dec 10 |

Proposed Budget Priorities



The Budget Outlook includes the proposed priorities for alignment of spending for the annual budget and five-year financial plan, both in terms of maintaining and improving core services, and for new projects and initiatives in response to Council motions and direction.

The primary priority which reflects the core business of the City is to continue to "Deliver Quality Core Services that Meet Residents' Needs".

As well, the following priority areas will also be considered in prioritizing service plans and budgets:

- Address Affordability and the Housing Crisis
- Protect and Build our Economy
- Increase Focus on Diversity and Critical Social Issues
- Accelerate Action on Climate Change

Financial Capacity



Guiding Principles

Fiscal Prudence

- Live within our means
- Consider long-term implications in all decisions
- Maintain a stable and predictable revenue stream
- Keep debt at a manageable level
- Build in flexibility and contingencies for emerging priorities and opportunities



Affordability and Cost Effectiveness

- Deliver services that are relevant and result in desired public outcomes
- Ensure value for money through productivity and innovation
- Keep property tax and user fees affordable and competitive

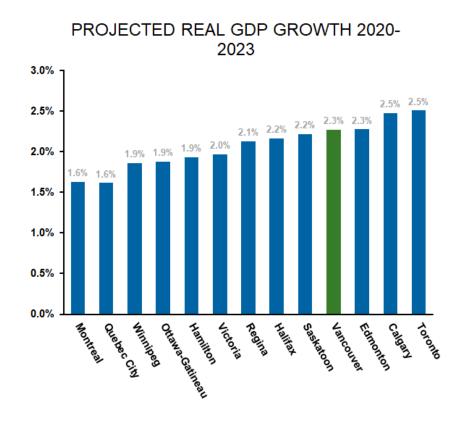
Asset Management

- Maintain assets in a state of good repair
- Optimize operating and capital investments to meet public and economic needs while achieving value for the investment

Economic Context



- While Metro Vancouver's economy is forecast to moderate from an average growth of 3.8% in 2015 - 2018, to 2.3% in 2019; forecast growth for 2020-2023 is among the highest among major Canadian municipalities.
- Employment growth is anticipated to pick up to from 1.8% in 2018 to 2.1% for 2019 before slowing in 2020 to 1.0%.
- The unemployment rate is forecast to rise from a recent low of 4.3% in 2018 to 4.6% for 2019 year before stabilizing to an average of 4.4% through 2023.
- Inflation for the region is forecast to stabilize at 2.0% through 2023 after higher inflation in recent years including 2.9% for 2018.



Balancing Affordability-Property Tax and Small Business VANCOL



 To establish the City's tax rates, Vancouver City Council first determines the total property tax levy that is required to support the City's operating budget, then divides the property tax levy by the assessment base provided by BC Assessment.

The City does not generate higher property tax revenues as a result of rising property values.

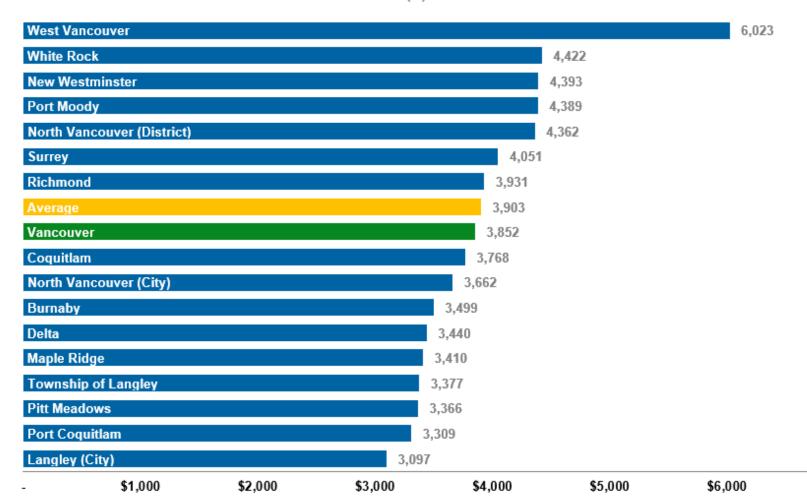
- The City has always strived to ensure property tax and user fees in Vancouver remain competitive and affordable while sustaining the breadth and quality of services for businesses and residents.
- The distribution of the property tax burden between residential and non-residential properties is another key factor in balancing affordability for residents and businesses. In April 2019, Council approved a 2% tax shift from non-residential properties to residential properties over three years in an effort to support small businesses.
- It is worth noting that more that half of the property tax collected by the City are set by provincial and regional taxing authorities.

Combined Property Tax and Utility Fees



 Comparing median single-family homes, Vancouver tax and utility fees are mid-range in Metro Vancouver

2019 PRELIMINARY COMBINED MUNICIPAL PROPERTY TAX AND UTILITY FEES FOR MEDIAN SINGLE-FAMILY HOME (\$)

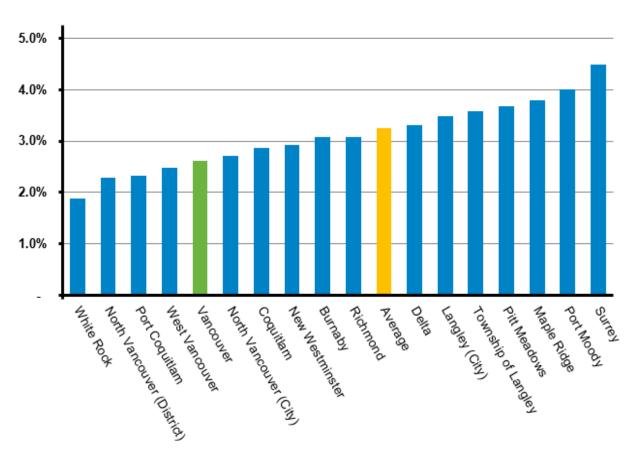


Property Tax Increases



Over the last 10 years, Vancouver's average tax increase has been below the Metro Vancouver average

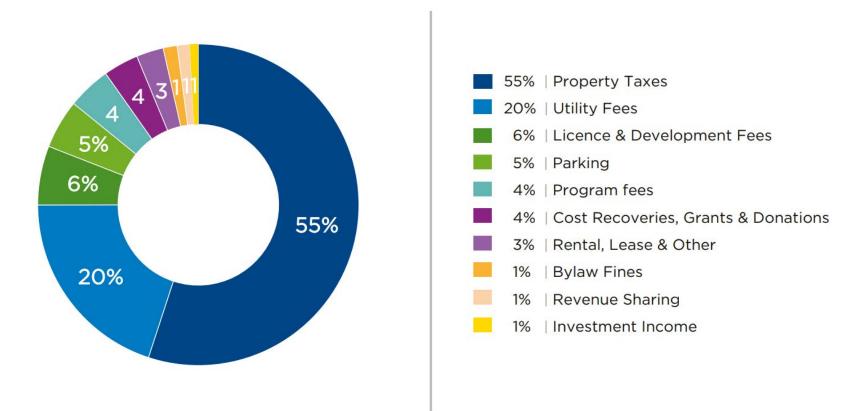
Vancouver vs Metro Vancouver Ten-Year Average Property Tax Increase (2010-2019)



Operating Revenues by Type



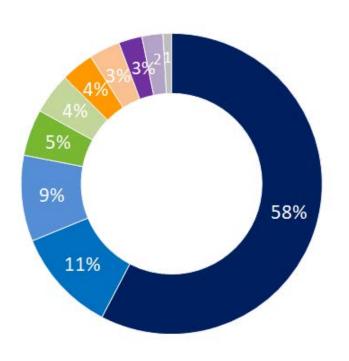
2019 Operating Revenues by Type \$1,513.5 Million



Operating Expenditures by Type



2019 Operating Expenditures by Type \$1,513.5 Million

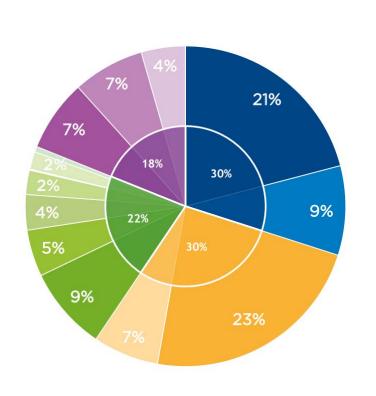


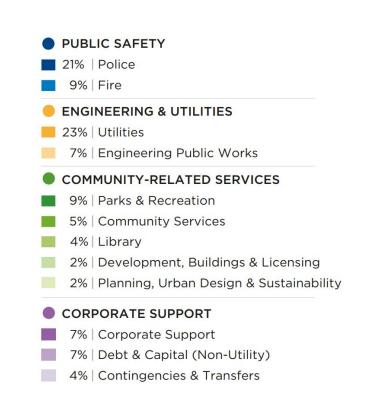
- 58% | Salaries and Benefits
- 11% | Regional Utility Charges
- 9% | Interest, Debt, Transfers and Allocations
- 5% | Other Expenses
- 4% | Equipment and Fleet
- 4% | Supplies and Materials
- 3% | Building Occupancy and Maintenance
- 3% | External Party Costs
- 2% | Professional Fees
- 1% | Grants

Operating Expenditures by Service Area



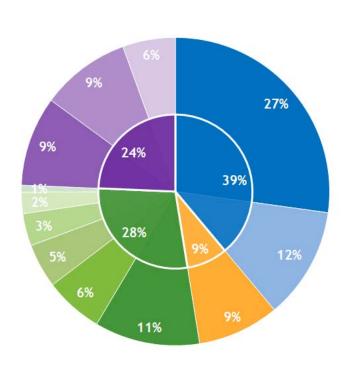
2019 Operating Expenditures by Service Area \$1,513.5 Million





Expenditures by Service Area (Excl. Utilities) VANCOUVER

2019 Operating Expenditures (Excluding Utilities) \$1,166.7 Million



PUBLIC SAFETY

- 27% | Police
- 12% | Fire

ENGINEERING & UTILITIES

9 % | Engineering Public Works

COMMUNITY-RELATED SERVICES

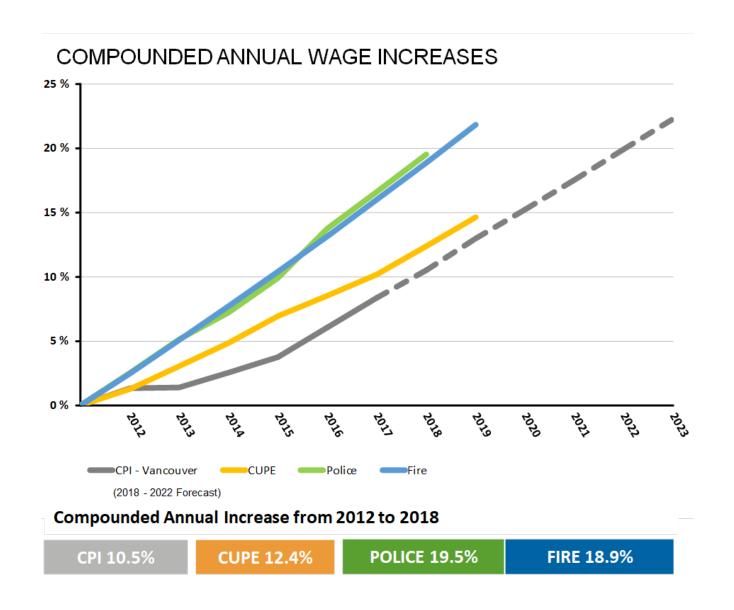
- 11% | Parks & Recreation
- 6% | Community Services
- 5% | Library
- 3% | Development, Buildings & Licensing
- 2% | Planning, Urban Design & Sustainability
- 1% | Other

CORPORATE SUPPORT

- 9% | Corporate Support
- 9% | Debt and Capital (Non-Utility)
- 6% | Contingencies & Transfers

Inflation (CPI) vs. City Wage Increases





2020-2024 Operating Budget Projected Revenue Changes



| Operating Budget Projected Revenue Changes (\$ in millions) | 2020 | 2021 | 2022 | 2023 | 2024 |
|---|------|------|------|------|------|
| Property Tax: | | | | | |
| Increase in property tax revenue: estimated ~ 4.9% (as published in the 2019-2023 Financial Plan) | \$39 | \$41 | \$43 | \$45 | \$48 |
| New construction tax revenue | \$5 | \$5 | \$5 | \$5 | \$5 |
| Utility fees: | | | | | |
| Increase in utility fee revenue (Average blended rate estimated ~ 9%) | \$28 | \$28 | \$26 | \$32 | \$29 |
| User fees: | | | | | |
| Inflationary increases in Program fees, Licence and Development fees | \$3 | \$3 | \$3 | \$3 | \$3 |
| Total Projected Revenue Changes | \$75 | \$77 | \$77 | \$85 | \$85 |

Note: Totals may not add due to rounding

2020-2024 Operating Budget Projected Expense Pressures



| Operating Budget Preliminary Expense Pressures (\$ in millions) | 2020 | 2021 | 2022 | 2023 | 2024 |
|--|---|------|------|------|------|
| External Agency Costs passed on to the City: | | | | | |
| Increased Metro Vancouver charges for Water and Sewer utility | \$13 | \$13 | \$16 | \$16 | \$18 |
| Anticipated external party cost increases (including EComm) | \$1 | \$1 | \$1 | \$1 | \$1 |
| Debt, Transfers and Capital Program Costs: | | | | | |
| Pay-as-you-go Sewer & Water, Transfers and Debt Financing | \$17 | \$23 | \$14 | \$26 | \$18 |
| Infrastructure renewal strategy in the 2019-2022 Capital Plan | \$6 | \$5 | \$10 | \$9 | \$9 |
| Operating impacts of capital projects | \$6 | \$6 | \$6 | \$6 | \$6 |
| Salary and benefit costs: | | | | | |
| Salary and benefit projected increases (contractual increments and projected benefit cost increases) | \$5 | \$5 | \$5 | \$5 | \$5 |
| 2020 MSP Premiums phased out | (\$3) | | | | |
| CPP increase | \$2 | \$2 | \$2 | \$3 | \$3 |
| VFRS Operational Review staffing recommendations | \$4 | \$3 | \$4 | \$3 | |
| VPD Operational Review staffing recommendations | \$4 | \$4 | \$4 | \$2 | |
| Other Cost Pressures: | | | | | |
| Inflationary costs (Hydro, Gas rates, IT, Rents & leases, Insurance, Grants) | \$10 | \$6 | \$6 | \$7 | \$6 |
| Workspace | \$3 | \$2 | \$2 | \$2 | \$2 |
| Other costs | \$4 | \$4 | \$4 | \$4 | \$4 |
| Snow Contingency | \$2 | \$2 | \$2 | \$2 | \$2 |
| Total Preliminary Expense Pressures (Excluding impact of collective agreements) | \$74 | \$76 | \$76 | \$86 | \$74 |
| | + impact of wage increases to be determined | | | ined | |
| Estimated 2020 Tax Increase % to meet service levels incl. staffing increases to Public Safety | 6% to 7% | | | | |

2020-2024 Operating Budget Council Motions Expense Pressures



| Major Council Motions (Operating Impact) | 2020 | 2021 | 2022 | 2023 | 2024 |
|---|-------------|-----------|-------------------|-----------|-----------|
| (\$ in millions) | 2020 | 2021 | 2021 2022 202 | | 2024 |
| Climate Change | | | | | |
| Global Warming (Sea level and storm water) | \$5 - \$6 | \$5 - \$6 | \$5 - \$6 | \$5 - \$6 | \$5 - \$6 |
| Carbon Neutral before 2050 | \$2 - \$3 | \$3- \$6 | | TBD | • |
| City Plan | \$7 | \$5 | \$3 | | |
| Other initiatives | \$7- \$8 | TBD | | • | |
| Estimated Expense Pressure | \$21 - \$24 | TBD | | | |
| Potential taxation impact of new initiatives for 2020 | 2.6% to 3% | TBD | | | |

| Major Council Motions (Capital Funded) (\$ in millions) | 2020 | 2021 | 2022 | 2023 | 2024 |
|---|-----------------|---------|-----------|------|------|
| Climate Change | \$14 - \$19 | | \$50 - \$ | 100 | |
| Vancouver's Watershed Revival Plan | \$2 - \$3 | TBD | | | |
| Canadian Pride in Vancouver's Chinatown Memorial Square | \$1 | TBD | | | |
| Formalize the False Creek to the Fraser River Blueways | \$1 | \$1 TBD | | | |
| Estimated Total Cost | \$18 - \$24 TBD | | |) | |

Cost to Deliver Services - Examples





\$1.08Mto hire and train 10 new police officers



\$0.6M initial investment for 7 new fire staff and equipment



\$1.35M to operate a swimming pool for one year



\$6.3M to grow and maintain Vancouver's urban forest



\$1.5M

to purchase one fire truck

\$8.3M

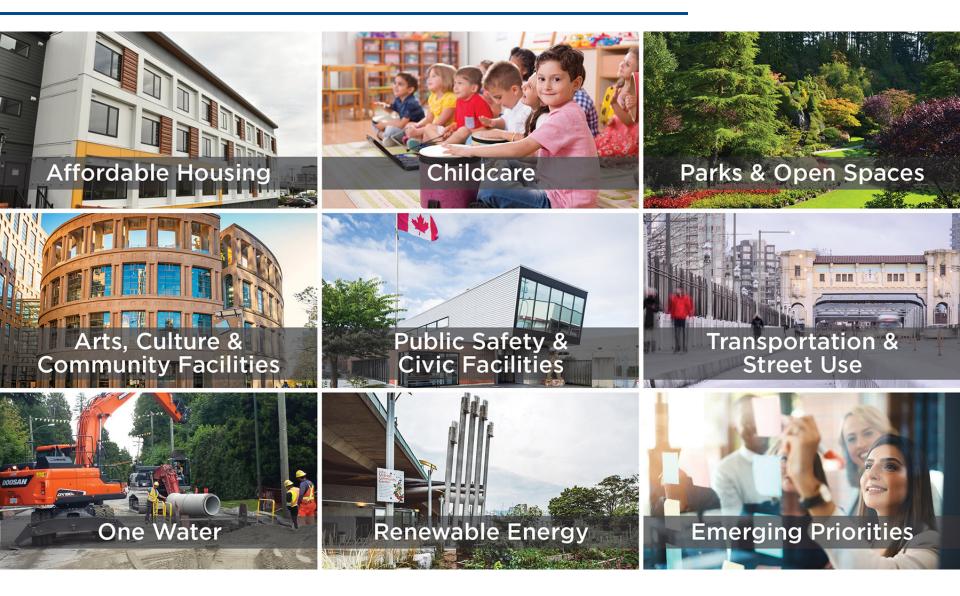
to fuel city vehicles for one year

\$350K

to procure, install and rehabilitate pedestrian and cycling traffic signal

2019-2022 Capital Plan: \$2.8B New Investments





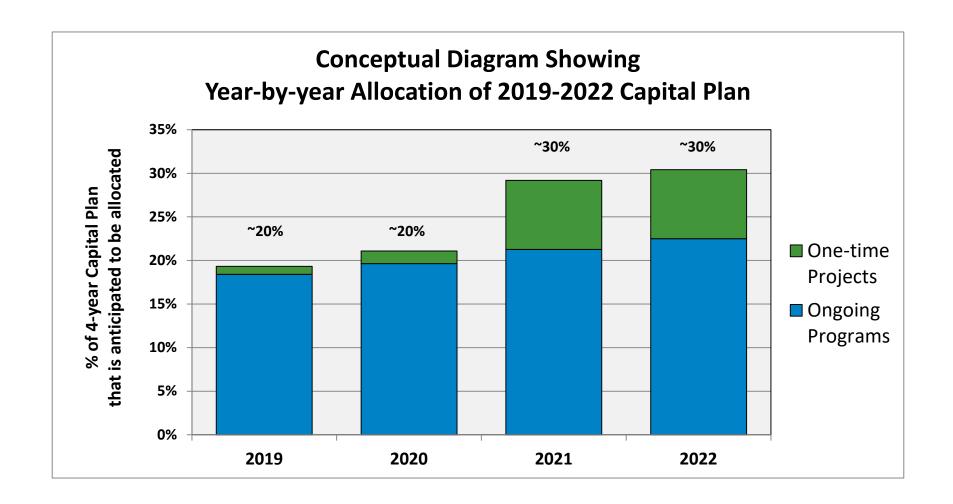
2019 – 2022 Capital Plan



| | Original 2019-2022 Capital Plan (approved by Council in July 2018) (\$ millions) | | | Council approved 2022 Capital P | Current Total 2019- | |
|---|--|--------------------------|----------|------------------------------------|--------------------------|------------------------------------|
| Service Categories | City-led Capital Investments | In-Kind Contributions | Total | City-led Capital Investments | In-Kind Contributions | 2022 Capital Plan (\$ millions) |
| Affordable Housing | \$ 140 | \$ 400 | \$ 540 | \$ 0.8 | \$ - | \$ 541 |
| Childcare | 86 | 38 | 123 | 4.7 | - | 128 |
| Parks and Open Spaces | 264 | - | 264 | - | - | 264 |
| Arts & Culture | 142 | 43 | 185 | 0.6 | - | 186 |
| Community Facilities | 146 | 88 | 234 | - | - | 234 |
| Public Safety | 48 | - | 48 | 0.3 | - | 48 |
| Civic Facilities & Equipment | 108 | - | 108 | - | - | 108 |
| Transportation & Street Use | 311 | - | 311 | 7.6 | - | 318 |
| One Water (Water, Sewer & Green Infrastructure) | 616 | - | 616 | - | - | 616 |
| Solid Waste | 92 | - | 92 | - | - | 92 |
| Renewable Energy | 41 | - | 41 | 1.5 | - | 43 |
| Technology | 100 | - | 100 | 0.1 | - | 100 |
| Overhead | 20 | - | 20 | - | - | 20 |
| Emerging Priorities | 88 | - | 88 | - | - | 88 |
| Total | \$ 2,203 | \$ 569 | \$ 2,771 | \$ 16 | \$ - | \$ 2,787 |

Capital Plan Allocation





2019 Capital Budget Allocation



| | 2019-2022 Current Capital Plan City-led | | | | |
|---|--|---|--|-------------------------------------|--------------------------------------|
| Service Categories | Capital Investments (\$ millions) | 2019 Budget Allocations (approved by Council in Dec'18) | Council approved changes to Budget allocations | Current Total Budget Allocations | 2020 Proposed Budget Allocations* |
| Affordable Housing | \$ 141 | \$ 30 | \$ 1 | \$ 31 | |
| Childcare | 91 | 1 | 12 | 12 | |
| Parks and Open Spaces | 264 | 44 | - | 44 | |
| Arts & Culture | 143 | 9 | 16 | 25 | |
| Community Facilities | 146 | 12 | 1 | 13 | |
| Public Safety | 48 | 12 | 1 | 13 | |
| Civic Facilities & Equipment | 108 | 27 | 2 | 29 | |
| Transportation & Street Use | 318 | 72 | 17 | 90 | |
| One Water (Water, Sewer & Green Infrastructure) | 616 | 86 | 6 | 93 | |
| Solid Waste | 92 | 15 | - | 15 | |
| Renewable Energy | 43 | 23 | 2 | 25 | |
| Technology | 100 | 27 | 0 | 27 | |
| Overhead | 20 | 6 | - | 6 | |
| Emerging Priorities | 88 | - | - | - | |
| Total City-led Capital Investments | \$ 2,218 | \$ 366 | \$ 57 | \$ 423 | \$ 450 |
| % of total City-led Capital Investments | 100% | 16% | 3% | 19% | 20% |

^{*}Service Category breakdown for 2020 proposed budget allocations not available

Capital Budget 2020 Estimates



Assumptions:

- Most of the one-time projects that initiated planning/scoping in 2019 will complete this phase of work and move to the detailed design phase in 2020.
- Funding will be included for the ongoing programs.

Estimate for 2020 New Multi-Year Project Budgets: ~ \$450 million

approximately 20% of the \$2.2 billion contemplated in the 2019-2022
 Capital Plan total

Estimate for 2020 Annual Capital Expenditure Budget: ~ \$600 million

- Reflects expenditures for major capital projects from prior capital plan moving to construction/implementation phases
- Above the 2019 expenditure budget of \$575 million

Capital – What's next?



Capital Plan to be reviewed:

- Status update of capital plan to review results/outcomes
- Mid term update to adjust to strategic changes of the City

Alignment between Capital Plan Implementation and Capital Budgeting:

- Present capital budget within the 4 year capital plan context
- Include multi-year outcomes
- Include in-kind Community Amenity Contributions
- Highlight community perspective

Staff will work on changes to processes, reports and budget documents for 2020 and future years' capital planning and budgeting as part of continuous process improvement.

2020-2024 Budget Outlook – Summary



- Budget preparation will focus on:
 - Aligning existing strategies and plans to the priorities of this new Council
 - Reprioritizing work to take on additional initiatives requested by Council over the past year
 - Costing out the impact of additional initiatives that cannot be accommodated with the current resources
- Look to balance the need to maintain and improve services, facilities and infrastructure, and to accommodate requests for new initiatives, with acceptable levels of taxation, utility rates, and fees
- The City has limited funding sources; we will continue to explore additional sources of revenue and partner funding
- City staff continue to find ways to work more efficiently and to save costs, including through continuous improvement and new technology
- Assumptions in the Outlook will be informed by public input and ongoing dialogue with City Council, to bring the 2020 Budget into balance

Civic Service Satisfaction Survey Results



OBJECTIVES

Obtain Vancouver residents and businesses' feedback on municipal services and the value they perceive
they are receiving from the City

METHODOLOGY

Random and representative telephone survey conducted between May 1 and 22, 2019

Residents

- 602 interviews with adult Vancouver residents
- 70% landlines, 30% cellphones
- Conducted in English, Cantonese, and Mandarin
- Final data weighted by gender/age and neighbourhood according to 2016 Census data
- MOE: ±4.0%, 19 times out of 20

Businesses

- 201 interviews with Vancouver businesses
- 100% landlines
- Conducted in English
- Final data weighted by business size according to 2017 BC Stats data
- MOE: ±6.9%, 19 times out of 20

© 2019 lpsos

Key Findings



1

Most survey measures are stable and strong

- Quality of life (89% good residents, 92% good businesses)
- Overall service satisfaction (86% satisfied residents, 80% satisfied businesses)
- Value for taxes (81% good residents, 76% good businesses)
- Satisfaction with individual services is largely unchanged and any shifts in overall satisfaction are positive
- Issues related to cost of living and housing are still making more see quality of life worsening versus improving

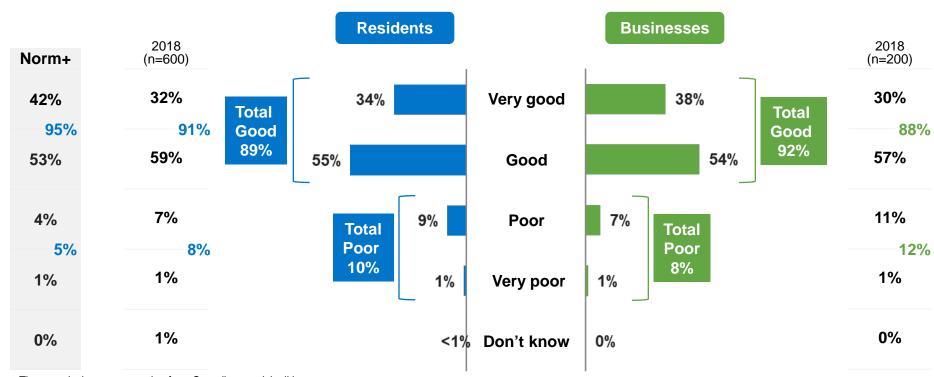
Key Findings cont'd



- Housing and transportation/infrastructure continue to dominate the issue agenda
- Residents prioritize investment in affordable housing, homelessness, and social policies. Businesses have more diverse priorities led by street infrastructure and economic development
- New/increased user fees are preferred to raising property taxes or making cuts to City services/staff

Overall Quality of Life





⁺The norm is the average rating from Canadian municipalities surveyed by Ipsos in the past five years.

Q2. How would you rate the overall quality of life in the City of Vancouver today?

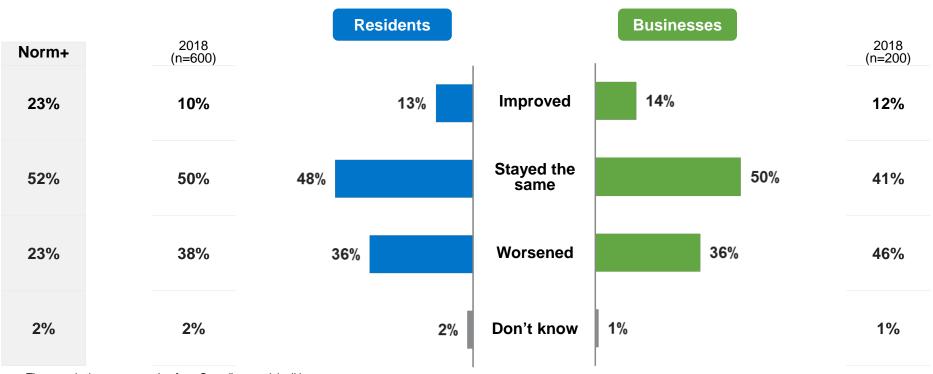
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Base: All residents (n=602); All businesses (n=201)

▲ / ▼ Significantly higher/lower than previous year.

Change in Quality of Life





⁺The norm is the average rating from Canadian municipalities surveyed by Ipsos in the past five years.

▲ / ▼ Significantly higher/lower than previous year.

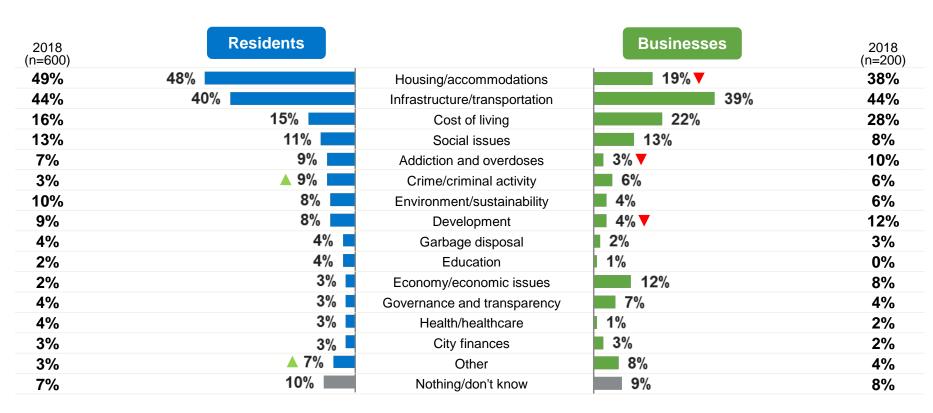
 Q3. And, do you feel that the quality of life in the City of Vancouver in the past three years has improved, stayed the same, or worsened?

• Base: All residents (n=602); All businesses (n=201)

Important Local Issues



Coded open-ends, multiple responses allowed



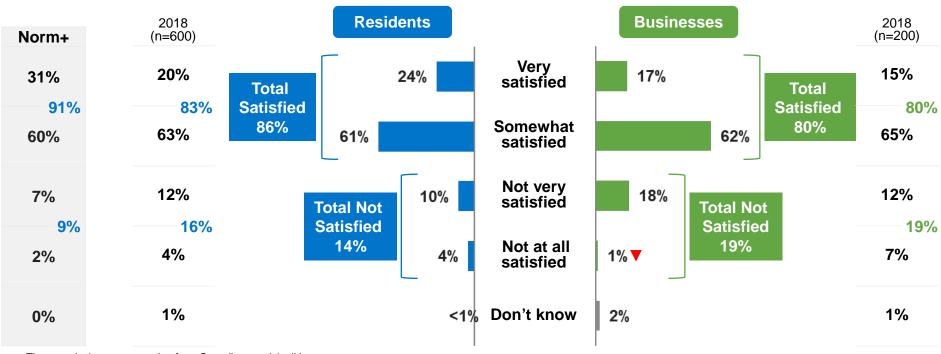
▲ / ▼ Significantly higher/lower than previous year.

[•] Q1. From your perspective as a [RESIDENT: resident of] [BUSINESS: business owner, manager, or operator in] the City of Vancouver, what are the most important local issues facing the City at the present time? Anything else?

[•] Base: All residents (n=602); All businesses (n=201)

Overall Satisfaction with City Services





⁺The norm is the average rating from Canadian municipalities surveyed by Ipsos in the past five years.

▲ / ▼ Significantly higher/lower than previous year.

- Q6. How satisfied are you with the overall level and quality of services provided by the City of Vancouver?
- Base: All residents (n=602); All businesses (n=201)

Satisfaction with Specific Services



Services **residents** are most

satisfied with – top five

Library services

Parks/green spaces

Recreation

Fire, rescue & medical services, tied

with Services to enhance Parks

Police services

Services **business** are most

satisfied with – top five

Fire, rescue & medical services

Police services

Online payment services

Library services

Urban design

Represents combined scores for a response of "very" or "somewhat" satisfied with the job the City is doing in delivering each service

More Investments in Specific Services



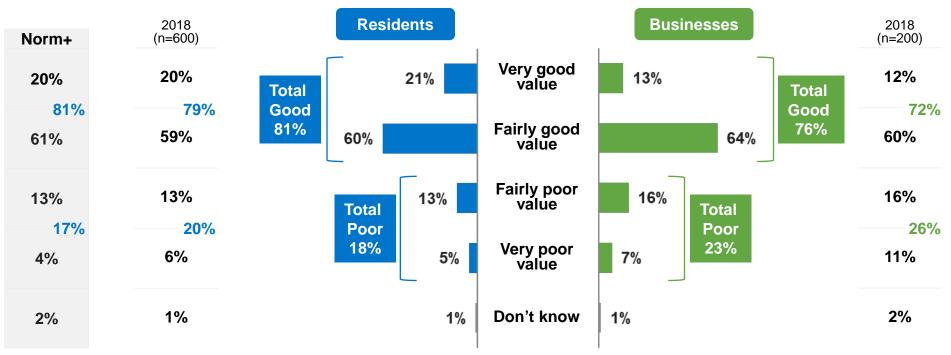
Where **residents** want the City to invest more – top five

Enabling affordable housing (73%) Homelessness services (69%) Social policies and projects (69%) Street infrastructure (48%) Transportation infrastructure (47%) Where **businesses** want the City to invest more – top five

Street infrastructure (49%)
Economic development (46%)
Emergency preparedness (44%)
Long-range planning (43%)
Transportation infrastructure (43%)

Value for Taxes





+The norm is the average rating from Canadian municipalities surveyed by Ipsos in the past five years.

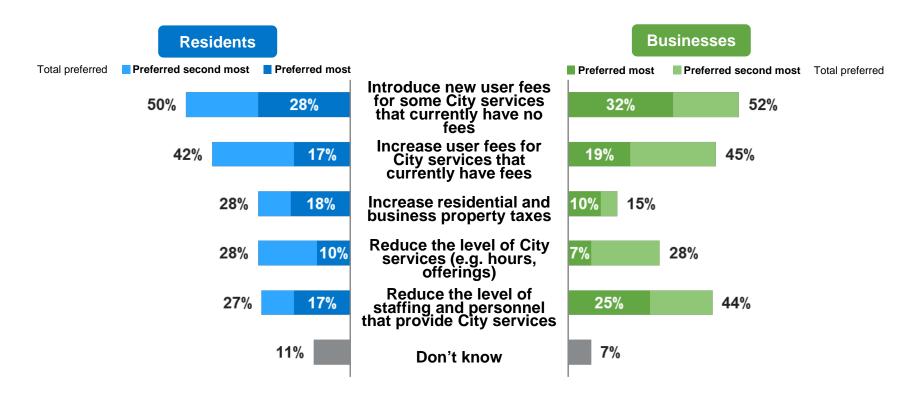
Q13. Thinking about all the programs and services you receive from the City of Vancouver, would you say that
overall you get good value or poor value for your tax dollars? (Is that very or fairly good/poor value?)

Base: All residents (n=602); All businesses (n=201)

▲ / ▼ Significantly higher/lower than previous year.

Preferred Options to Balance Budget

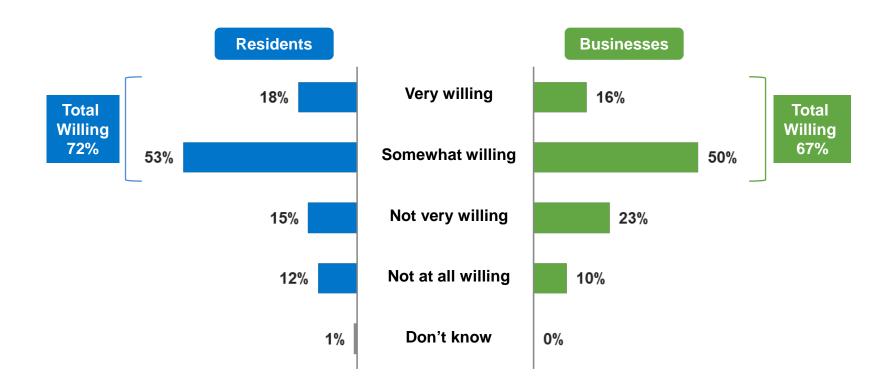




- Q13a. Now, to balance the 2019 budget as required by law, the City of Vancouver has a number of options to consider. Which of the following would you most prefer the City use to balance its budget?
- Q13b. Which one would you second most prefer?
- Base: All residents (n=602); All businesses (n=201)

Willingness to Pay More for User Fees





In the past, the public has indicated a preference for increasing user fees versus property tax as a mechanism to balance the budget. Now think about the City services that [RESIDENT: you use] [BUSINESS: your business uses]. How willing would you be to pay more in user fees for the services [RESIDENT: you use] [BUSINESS: your business uses] in order to maintain or improve them?

Base: All residents (n=602); All businesses (n=201)

The 2020 Engagement Process





- Building on Learning to Date
- 2) Setting the Stage for Meaningful Engagement
- 3) Framing the Tradeoffs
- 4) Transparency

Proposed Phases and Activities



| May - June | June – August | August – December |
|---|---|---|
| Research to Date | Going Deeper – Recommended New Activities | Framing Trade-offs / Reporting Out |
| Scene setting sentiment Research Service score cards Listening year-to-year | Improved accessibility of key concepts - education and outreach Outreach to community with priorities Neighbourhood Houses Libraries Canvassing in DTES Language and culturally appropriate outreach Stakeholder Roundtables Working with community partners, business and intergovernmental organizations to test and learn | Frame trade-offs and options for public input Be clear about how public input will - and will not - impact final draft budget Use online platform and second round of in-person outreach to test emerging options Ensure staff have findings in a timely way to help shape draft budget Report back via public information session – online and in person |



Questions / Feedback