



## ADMINISTRATIVE REPORT

Report Date: June 27, 2019  
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Meeting Date: July 9, 2019

TO: Vancouver City Council  
FROM: General Manager of Arts, Culture, and Community Services  
SUBJECT: Vancouver Civic Theatres Rental Rates 2020-2023

### **RECOMMENDATION**

- A. THAT Council approve the recommended rental rates and fee increases for commercial licensees, as outlined in the Schedule of Rental Rates for Vancouver Civic Theatres, as listed in Appendix A.
- B. THAT Council approve the recommended rental rates and fee increases for not-for-profit, Theatre Rental Grant, and VCT Grant licensees, as outlined in the Schedule of Rental Rates for Vancouver Civic Theatres as listed in Appendix B.

### **REPORT SUMMARY**

This report seeks approval of the recommended fee increases of 2% per performing arts season (the season) that runs from September 1-August 31 each year, for the next three seasons, for commercial licensees, as outlined in the Schedule of Rental Rates contained in Appendix "A", for rental use of Vancouver Civic Theatres (VCT) during the period of September 1, 2020 to August 31, 2023.

This report seeks approval of the recommended fee increases of 2% per performing arts season (the season) that runs from September 1-August 31 each year, for the next three seasons, for not-for-profit, Theatre Rental Grant (TRG), and VCT Grant licensees as outlined in the Schedule of Rental Rates contained in Appendix "B", for rental use of Vancouver Civic Theatres (VCT) during the period of September 1, 2020 to August 31, 2023.

## **COUNCIL AUTHORITY/PREVIOUS DECISIONS**

On May 2, 2017, Council approved a motion for staff to develop a new, comprehensive Creative City Strategy that: addresses current and emerging challenges and opportunities; reflects the culture and history of the city; and interfaces with other City policies and strategies.

On June 20, 2018 (RTS 12468), Council approved new rental rates for Vancouver Civic Theatres that included both commercial and non-profit rates for Sept. 1, 2019-Aug. 31, 2020.

On May 29, 2019 (RTS 12914), Council approved 40 Theatre Rental Grants totalling \$591,620 for the period of Sept. 1-Dec. 31, 2019 and 53 Theatre Rental Grants totalling \$967,590 for the period of Jan 1-Aug. 31, 2020.

## **CITY MANAGER'S/GENERAL MANAGER'S COMMENTS**

Rental rates are set annually in relation to the specific economic factors, such as general inflation, cost, and labour increases, the City's budget objectives, and in relation to the local, regional and national market. This year, staff identified a need to recommend rates for three years.

The City Manager recommends approval of the foregoing.

## **REPORT**

### ***Background/Context***

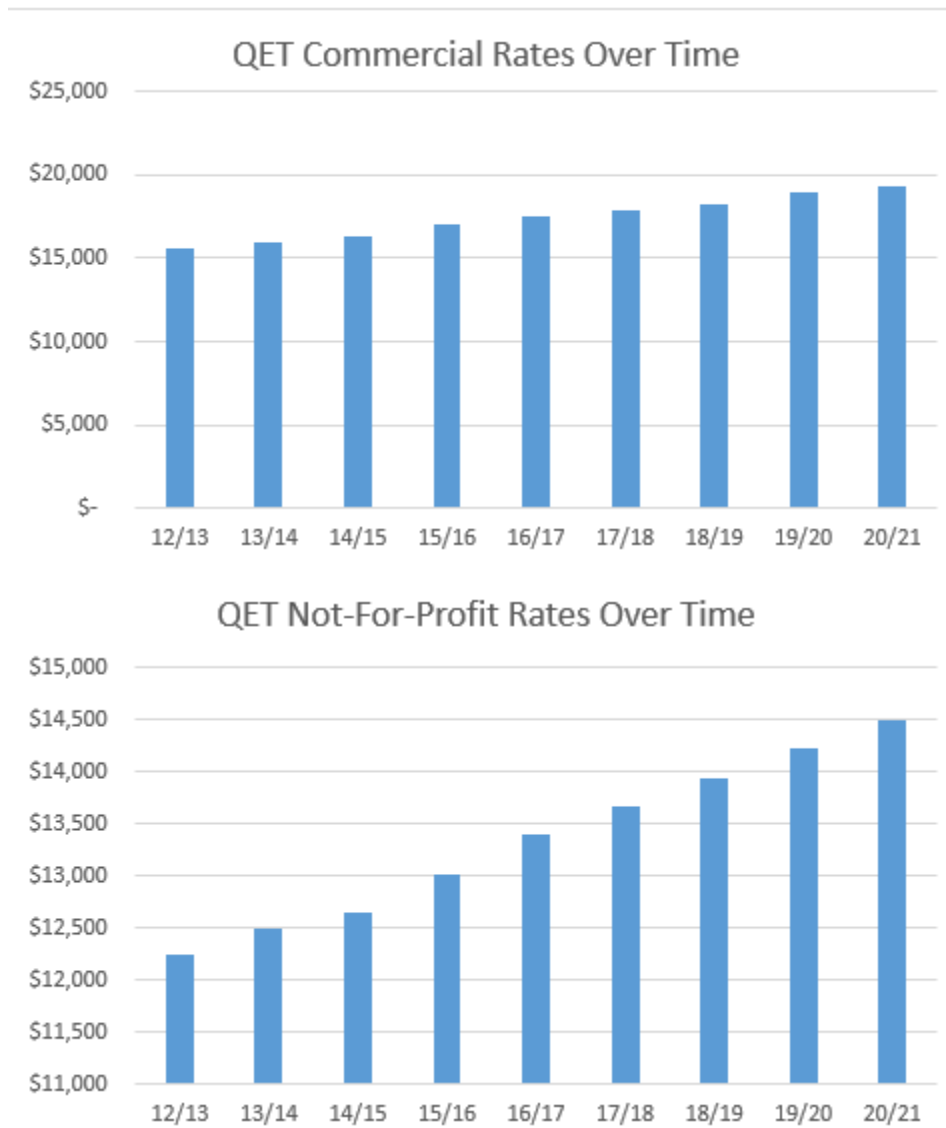
Rental rates are adjusted each year prior to the preparation of the annual operating budget. Adjustments are made effective September 1<sup>st</sup> of each year in alignment with the traditional performing arts season. This year, based on feedback from performing arts organizations and other VCT users, staff identified a need to set rental rates for three consecutive seasons. Rental rate cost assurances for three consecutive seasons will allow all VCT Licensees, including both commercial and not-for-profit renters, to budget and plan their events and seasons at VCT well in advance and with confidence, while also allowing VCT as a business, to forecast rental revenue, confirm bookings, and execute theatre license agreements farther in advance.

### ***Strategic Analysis***

Commercial rental rate increases at Vancouver Civic Theatres' large capacity venues – the Queen Elizabeth Theatres (QET) and Orpheum – allow for subsidization of VCT's smaller capacity, community-based venues – the Annex and the Vancouver Playhouse – where the rents are lower than their operating cost.

The rental rates are set based on inflationary increases related to operational cost increases and are reviewed in relation to those of comparable facilities to ensure that VCT's rates are appropriately placed according to local, national, and international markets. Figure 1 below is an example that shows a gradual and consistent increase over the past eight years for commercial and not-for-profit rates at the QET, a premiere performing arts centre that books both not-for-profit and commercial operators.

Figure 1 – QET Rental Rates for NFP and commercial events



In reference to Recommendation A and B, a summary schedule of some of the key rental rates for the current season and the proposed rates for the next three seasons are shown below in figure 2 for comparison:

Figure 2 - VCT Proposed Rental Rate Increases - 2019-2023

**VCT Proposed Rental Rate Increases - 2019 - 23**

Venue	Rental Type	2019 - 20	2020 - 21		2021 - 22		2022 - 23	
		(Current) Fee	(Proposed) Fee	(Proposed) % Chg.	(Proposed) Fee	(Proposed) % Chg.	(Proposed) Fee	(Proposed) % Chg.
QET & Orpheum	Commercial Licensees	\$ 18,935	\$ 19,315	2%	\$ 19,700	2%	\$ 20,100	2%
	NFP/TRG/VCT Grants	\$ 14,220	\$ 14,505	2%	\$ 14,795	2%	\$ 15,090	2%
Vancouver Playhouse	Commercial Licensees	\$ 4,400	\$ 4,490	2%	\$ 4,580	2%	\$ 4,670	2%
	NFP/TRG/VCT Grants	\$ 4,315	\$ 4,400	2%	\$ 4,490	2%	\$ 4,580	2%
Annex	Commercial Licensees	\$ 1,450	\$ 1,480	2%	\$ 1,510	2%	\$ 1,540	2%
	NFP/TRG/VCT Grants	\$ 1,420	\$ 1,450	2%	\$ 1,480	2%	\$ 1,510	2%

❖ Full Proposed Rate Schedules can be found in Appendix A and B

Staff are recommending, for all commercial, not-for-profit, TRG, and VCT Grant rental rates, a 2% increase per season, for the next three performing arts seasons, as per Appendix A and B.

In order to ensure VCT always has three years of posted rates, next summer in June 2020, staff will bring forward a rental rate suggestion for 2023/2024, then the following summer for 2024/2025. As a result, VCT theatre users who typically book their seasons well in advance can plan their budgets with confidence of rental rates, something that is especially critical for not-for-profit organizations who have less flexibility in their budgets.

Rates outlined in Appendix A and B have been reviewed by the VCT Board and they recommend the rates for approval by Council. In preparation for a potential increase, all booking enquiries received for the 2020/2021 season have been informed of a potential rental increase pending Council approval. If Council approves the 2020-2023 rental rates, a confirmation letter will be sent to all of regular users of VCT to confirm these rates.

**Vancouver Civic Theatres Facility Fees**

Ticketing companies charge facility fees directly to patrons attending events at Civic Theatres and remit this fee to VCT. The fee, net of administrative costs (15%), is transferred to the capital facility reserve for capital maintenance of the theatres. Staff are recommending an increase of 25 cents per ticket sold, per season, over the next three seasons to Commercial Licensees. Staff are recommending no increases to not-for-profit, TRG, and VCT Grant Licensees for the next two seasons (2020/2021, 2021/2022), and a 25 cent increase in the 2022/2023 season. The facility fee price structures per season are listed in Figure 3.

Figure 3 - proposed facility fee rates over the next three seasons

Rental Type	2020 - 21	2021 - 22	2022 - 23
Commercial Licensees	\$ 3.75	\$ 4.00	\$ 4.25
NFP/TRG/VCT Grants	\$ 3.25	\$ 3.25	\$ 3.50

\*per ticket sold \$20.00 and over

### Financial

The rental rate increase will impact revenues from September 1, 2020 until August 31, 2023. The approved rates will be used as part of the 2020, 2021, 2022 operating budget process.

Figure 4 below, shows an estimated overall increase in rate related rental revenue of approximately \$465,000 over the next three seasons. The table also factors in a volume usage increase on an annual basis.

Figure 4 - estimated revenues with fee increases forecast\*

<b>2020/2021 Financial Impact:</b>					
Rate Type	19/20 Current Rates	20/21 proposed	Difference	Rate Increase	
COMMERCIAL	3,258,436	3,323,604	65,168	2%	
TRG QET/ORPH	2,198,434	2,242,402	43,968	2%	
TRG PH/ANNEX	656,676	669,810	13,134	2%	
NFP QET/ORPH	787,996	819,830	31,834	2%	
NFP PH/ANNEX	291,865	297,702	5,837	2%	
	<b>\$ 7,193,407</b>	<b>\$ 7,353,348</b>	<b>\$ 159,941</b>		
<b>2021/2022 Financial Impact:</b>					
Rate Type	20/21 Forecasted Rates	21/22 Proposed	Difference	Rate Increase	
COMMERCIAL	3,390,000	3,457,800	67,800	2%	
TRG QET/ORPH	2,287,250	2,332,995	45,745	2%	
TRG PH/ANNEX	683,206	696,870	13,664	2%	
NFP QET/ORPH	836,226	852,950	16,724	2%	
NFP PH/ANNEX	303,656	309,730	6,074	2%	
	<b>\$ 7,500,338</b>	<b>\$ 7,650,345</b>	<b>\$ 150,007</b>		
<b>2022/2023 Financial Impact:</b>					
Rate Type	21/22 Forecasted Rates	22/23 Proposed	Difference	Rate Increase	
COMMERCIAL	3,526,956	3,597,495	70,539	2%	
TRG QET/ORPH	2,379,655	2,427,250	47,595	2%	
TRG PH/ANNEX	710,807	725,023	14,216	2%	
NFP QET/ORPH	870,009	887,409	17,400	2%	
NFP PH/ANNEX	315,925	322,244	6,319	2%	
	<b>\$ 7,803,352</b>	<b>\$ 7,959,421</b>	<b>\$ 156,069</b>		

\* based on 2019/2020 VCT Performing Arts Season Forecast

Rental rate increases are necessary to account for annual increases in labour and other operating costs, and to continue to subsidize the below operating cost rates for the Playhouse and the Annex.

Setting fees for a three season horizon could potentially impact the net income of VCT. Any labour and operating costs increase greater than the annual inflationary increases anticipated in years 2 and 3 will negatively impact the net income of VCT in those years. Given staff are recommending an inflationary rate of 2%, this risk is very low.

Staff will undertake a fee review prior to the 2021-2022 season to ensure that the fees set for 2023/24 (which will be recommended in the summer of 2020) are appropriate. As part of the fee review, staff will consider establishing a stabilization reserve. A VCT Revenue Stabilization Reserve could be used in future years to offset any unexpected inflationary increases uncovered by the planned inflationary increase.

## ***CONCLUSION***

This report proposes an increase in VCT rental rates of 2%, per performing arts season, over the next three seasons, effective September 1, 2020 to August 31, 2023, as detailed in Appendix A and Appendix B.

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VANCOUVER CIVIC THEATRES SUMMARY OF COMMERCIAL RENTAL RATES

VANCOUVER CIVIC THEATRES		SUMMARY OF RENTAL RATES
2020/2021		27-Jun-19
RENTAL RATES for SEPT. 1, 2020 to AUGUST 31, 2021		
Subject to Council approval		
<b>QUEEN ELIZABETH THEATRE &amp; ORPHEUM</b>		<b>Commercial</b>
		8:00 am - midnight
1 performance		\$19,315
2 performances in the same time period		\$28,975
Conference (labour extra)		\$9,810
RENTAL DEPOSIT (non-refundable - per performance or set up day)		\$4,330
TECHNICAL DAY (Head Carp, Head Electric, Stage Door included (at regular rates only)		\$7,190
FILM SHOOT (Labour extra) per day (8:00 am to 8:00 am)		\$9,810
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>VANCOUVER PLAYHOUSE</b>		<b>Commercial</b>
		8:00 am - midnight
1 performance		\$4,490
2 performances in the same time period.		\$6,735
Conference (Labour Extra)		\$3,250
RENTAL DEPOSIT (non-refundable - per performance or set up day)		\$1,115
TECHNICAL DAY (HC, HE and St Dr included at regular rates only)		\$2,205
FILM SHOOT (Labour extra) per day (8:00 am to 8:00 am)		\$3,250
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>ANNEX</b>		<b>Commercial</b>
		8:00 am - midnight
1 performance		\$1,480
2 performances in the same time period		\$2,230
Film Shoot (Labour Extra)		\$1,480
Technical Day (Labour extra)		\$725
Rental Deposit (non refundable)		\$395
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>šx<sup>7</sup>exən Xwtl'a7shn</b>		<b>Commercial</b>
Labour Extra	Daily (8:00 am - 8:00 am - 24 hour period)	\$1,650
	Rental Deposit (non refundable)	\$1,650
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>ANCILLARY SPACES</b>		<b>Commercial</b>
		8:00 am - midnight
Queen Elizabeth Salons		\$530
Theatre Lobbies (QET/ORPHEUM/PLAYHOUSE)		\$530
QET/Orpheum Rehearsal Hall and Playhouse Studio		\$530
Labour extra		
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>FACILITY FEE</b>		
\$3.75 per ticket sold \$20.00 and over		

2021/2022 VANCOUVER CIVIC THEATRES		SUMMARY OF RENTAL RATES
		27-Jun-19
RENTAL RATES for SEPT. 1, 2021 to AUGUST 31, 2022		
Subject to Council approval		
<b>QUEEN ELIZABETH THEATRE &amp; ORPHEUM</b>		<b>Commercial</b>
		8:00 am - midnight
1 performance		\$19,700
2 performances in the same time period		\$29,555
Conference (labour extra)		\$10,005
RENTAL DEPOSIT (non-refundable - per performance or set up day)		\$4,415
TECHNICAL DAY (Head Carp, Head Electric, Stage Door included (at regular rates only)		\$7,335
FILM SHOOT (Labour extra) per day (8:00 am to 8:00 am)		\$10,005
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>VANCOUVER PLAYHOUSE</b>		<b>Commercial</b>
		8:00 am - midnight
1 performance		\$4,580
2 performances in the same time period.		\$6,870
Conference (Labour Extra)		\$3,315
RENTAL DEPOSIT (non-refundable - per performance or set up day)		\$1,140
TECHNICAL DAY (HC, HE and St Dr included at regular rates only)		\$2,250
FILM SHOOT (Labour extra) per day (8:00 am to 8:00 am)		\$3,315
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>ANNEX</b>		<b>Commercial</b>
		8:00 am - midnight
1 performance		\$1,510
2 performances in the same time period		\$2,275
Film Shoot (Labour Extra)		\$1,510
Technical Day (Labour extra)		\$740
Rental Deposit (non refundable)		\$405
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>Labour Extra</b>		<b>Commercial</b>
		8:00 am - 8:00 am - 24 hour period
Daily (8:00 am - 8:00 am - 24 hour period)		\$1,685
Rental Deposit (non refundable)		\$1,685
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>ANCILLARY SPACES</b>		<b>Commercial</b>
		8:00 am - midnight
Queen Elizabeth Salons		\$540
Theatre Lobbies (QET/ORPHEUM/PLAYHOUSE)		\$540
QET/Orpheum Rehearsal Hall and Playhouse Studio		\$540
Labour extra		
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>FACILITY FEE - ALL SPACES</b>		
\$4.00 per ticket sold \$20.00 and over		



VANCOUVER CIVIC THEATRES		SUMMARY OF RENTAL RATES
2022/2023	RENTAL RATES for SEPT. 1, 2022 to AUGUST 31, 2023	27-Jun-19
<b>Subject to Council approval</b>		
<b>QUEEN ELIZABETH THEATRE &amp; ORPHEUM</b>		<b>Commercial</b> 8:00 am - midnight
1 performance		\$20,100
2 performances in the same time period		\$30,150
Conference (labour extra)		\$10,205
RENTAL DEPOSIT (non-refundable - per performance or set up day)		\$4,505
TECHNICAL DAY (Head Carp, Head Electric, Stage Door included (at regular rates only)		\$7,480
FILM SHOOT (Labour extra) per day (8:00 am to 8:00 am)		\$10,205
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>VANCOUVER PLAYHOUSE</b>		<b>Commercial</b> 8:00 am - midnight
1 performance		\$4,670
2 performances in the same time period.		\$7,010
Conference (Labour Extra)		\$3,380
RENTAL DEPOSIT (non-refundable - per performance or set up day)		\$1,165
TECHNICAL DAY (HC, HE and St Dr included at regular rates only)		\$2,295
FILM SHOOT (Labour extra) per day (8:00 am to 8:00 am)		\$3,380
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>ANNEX</b>		<b>Commercial</b> 8:00 am - midnight
1 performance		\$1,540
2 performances in the same time period		\$2,320
Film Shoot (Labour Extra)		\$1,540
Technical Day (Labour extra)		\$755
Rental Deposit (non refundable)		\$415
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>Labour Extra</b>		<b>Commercial</b>
Daily (8:00 am - 8:00 am - 24 hour period)		\$1,720
Rental Deposit (non refundable)		\$1,720
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>ANCILLARY SPACES</b>		<b>Commercial</b> 8:00 am - midnight
Queen Elizabeth Salons		\$550
Theatre Lobbies (QET/ORPHEUM/PLAYHOUSE)		\$550
QET/Orpheum Rehearsal Hall and Playhouse Studio		\$550
Labour extra		
<b>ALL RATES ARE SUBJECT TO GST.</b>		
<b>FACILITY FEE - ALL SPACES</b>		
\$4.25 per ticket sold \$20.00 and over		

VANCOUVER CIVIC THEATRES SUMMARY OF NOT-FOR-PROFIT AND GRANT RENTAL RATES

<b>VANCOUVER CIVIC THEATRES</b>		<b>SUMMARY OF RENTAL RATES</b>	
<b>2020/2021</b>	RENTAL RATES for SEPT. 1, 2020 to AUGUST 31, 2021	27-Jun-19	
<b>For Not-For-Profit, Theatre Rental Grant (TRG), and VCT Grant Licensees</b>		<b>Subject to Council approval</b>	

<b>QUEEN ELIZABETH THEATRE &amp; ORPHEUM</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
1 performance	<b>\$14,505</b>	<b>\$10,770</b>
Orchestra Level Only	<b>\$10,770</b>	<b>\$8,650</b>
2 performances in the same time period	<b>\$21,755</b>	<b>\$12,975</b>
Orchestra Level Only (2 performances)	<b>\$16,155</b>	<b>\$12,975</b>
Secondary School Graduations (must be 11:00 am start time or 7:00 pm start time max 3 hour event)		<b>\$10,770</b>
RENTAL DEPOSIT (non refundable - per performance or set up day)		<b>\$4,330</b>
TECHNICAL DAY Per day (8:00 am to midnight)		<b>\$7,190</b>
(Head Carp, Head Electric, Stage Door included) (at regular rates only)		
HALF DAY REHEARSAL (max 4.5 hour event, must finish by 5:00 pm)		<b>\$2,535</b>
HOURLY RATE		<b>\$575</b>

**ALL RATES ARE SUBJECT TO GST.**

<b>VANCOUVER PLAYHOUSE</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
1 performance	<b>\$4,400</b>	<b>\$3,290</b>
2 performances in the same time period	<b>\$6,600</b>	<b>\$4,930</b>
RENTAL DEPOSIT (non refundable - per performance or set up day)		<b>\$1,115</b>
TECHNICAL DAY Per day (8:00 am to midnight)		<b>\$2,205</b>
(Head Carp, Head Electric, Stage Door included) (at regular rates only)		
HALF DAY REHEARSAL (max 4.5 hour event, must finish by 5:00 pm)		<b>\$1,660</b>
HOURLY RATE		<b>\$375</b>

**ALL RATES ARE SUBJECT TO GST.**

<b>ANNEX</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
1 performance	<b>\$1,450</b>	<b>\$1,450</b>
2 performances in the same time period	<b>\$2,175</b>	<b>\$2,175</b>
Technical Day (Stage Technician included at regular rates only)	<b>\$725</b>	
RENTAL DEPOSIT (non refundable - per performance or set up day)	<b>\$395</b>	

**ALL RATES ARE SUBJECT TO GST.**

<b>Annex Xetpashn</b>		
Labour Extra	Daily (8:00 am - 8:00 pm - 24 hour period)	<b>\$510</b>
	RENTAL DEPOSIT (non refundable - per performance or set up day)	<b>\$510</b>

**ALL RATES ARE SUBJECT TO GST.**

<b>ANCILLARY SPACES</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
Queen Elizabeth Salons	<b>\$395</b>	<b>\$260</b>
Theatre Lobbies (QET/ORPHEUM/PLAYHOUSE)	<b>\$395</b>	<b>\$260</b>
QET/Orpheum Rehearsal Hall and Playhouse Studio	<b>\$395</b>	<b>\$260</b>
Labour extra		

**ALL RATES ARE SUBJECT TO GST.**

<b>FACILITY FEE</b>	
\$3.25 per ticket sold	\$20.00 and over

**To qualify for these rates, Licensees must be a registered non-profit society, a community service co-op registered with BC Registry Services or a registered charity with the Canadian Revenue Agency (CRA)**

<b>VANCOUVER CIVIC THEATRES</b>	<b>SUMMARY OF RENTAL RATES</b>	<b>27-Jun-19</b>
<b>2021/2022</b>	RENTAL RATES for SEPT. 1, 2021 to AUGUST 31, 2022	
<b>For Not-For-Profit, Theatre Rental Grant (TRG), and VCT Grant Licensees</b>	<b>Subject to Council approval</b>	

<b>QUEEN ELIZABETH THEATRE &amp; ORPHEUM</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
1 performance Orchestra Level Only	<b>\$14,795</b>	<b>\$10,985</b>
2 performances in the same time period Orchestra Level Only (2 performances)	<b>\$22,190</b>	<b>\$13,235</b>
Secondary School Graduations (must be 11:00 am start time or 7:00 pm start time max 3 hour event)	<b>\$16,480</b>	<b>\$13,235</b>
RENTAL DEPOSIT (non refundable - per performance or set up day)		<b>\$4,415</b>
TECHNICAL DAY Per day (8:00 am to midnight) (Head Carp, Head Electric, Stage Door included) (at regular rates only)		<b>\$7,335</b>
HALF DAY REHEARSAL (max 4.5 hour event, must finish by 5:00 pm)		<b>\$2,585</b>
HOURLY RATE		<b>\$585</b>
<b>ALL RATES ARE SUBJECT TO GST.</b>		

<b>VANCOUVER PLAYHOUSE</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
1 performance	<b>\$4,490</b>	<b>\$3,355</b>
2 performances in the same time period	<b>\$6,730</b>	<b>\$5,030</b>
RENTAL DEPOSIT (non refundable - per performance or set up day)		<b>\$1,140</b>
TECHNICAL DAY Per day (8:00 am to midnight) (Head Carp, Head Electric, Stage Door included) (at regular rates only)		<b>\$2,250</b>
HALF DAY REHEARSAL (max 4.5 hour event, must finish by 5:00 pm)		<b>\$1,695</b>
HOURLY RATE		<b>\$385</b>
<b>ALL RATES ARE SUBJECT TO GST.</b>		

<b>ANNEX</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
1 performance	<b>\$1,480</b>	<b>\$1,480</b>
2 performances in the same time period	<b>\$2,220</b>	<b>\$2,220</b>
Technical Day (Stage Technician included at regular rates only)	<b>\$740</b>	
RENTAL DEPOSIT (non refundable - per performance or set up day)	<b>\$405</b>	
<b>ALL RATES ARE SUBJECT TO GST.</b>		

<b>Starlexon XwtPa7shn</b>	
Labour Extra Daily (8:00 am - 8:00 pm - 24 hour period)	<b>\$520</b>
RENTAL DEPOSIT (non refundable - per performance or set up day)	<b>\$520</b>
<b>ALL RATES ARE SUBJECT TO GST.</b>	

<b>ANCILLARY SPACES</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
Queen Elizabeth Salons	<b>\$405</b>	<b>\$265</b>
Theatre Lobbies (QET/ORPHEUM/PLAYHOUSE)	<b>\$405</b>	<b>\$265</b>
QET/Orpheum Rehearsal Hall and Playhouse Studio	<b>\$405</b>	<b>\$265</b>
Labour extra		
<b>ALL RATES ARE SUBJECT TO GST.</b>		

<b>FACILITY FEE - ALL SPACES</b>
\$3.25 per ticket sold \$20.00 and over

**To qualify for these rates, Licensees must be a registered non-profit society, a community service co-op registered with BC Registry Services or a registered charity with the Canadian Revenue Agency (CRA)**

<b>VANCOUVER CIVIC THEATRES</b>	<b>SUMMARY OF RENTAL RATES</b>
2022/2023	27-Jun-19
RENTAL RATES for SEPT. 1, 2022 to AUGUST 31, 2023	
<b>For Not-For-Profit, Theatre Rental Grant (TRG), and VCT Grant Licensees</b>	<b>Subject to Council approval</b>

<b>QUEEN ELIZABETH THEATRE &amp; ORPHEUM</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
1 performance Orchestra Level Only	<b>\$15,090</b> <b>\$11,205</b>	<b>\$11,205</b> <b>\$9,000</b>
2 performances in the same time period Orchestra Level Only (2 performances)	<b>\$22,635</b> <b>\$16,810</b>	<b>\$13,500</b> <b>\$13,500</b>
Secondary School Graduations (must be 11:00 am start time or 7:00 pm start time max 3 hour event)		<b>\$11,205</b>
RENTAL DEPOSIT (non refundable - per performance or set up day)		<b>\$4,505</b>
TECHNICAL DAY Per day (8:00 am to midnight) (Head Carp, Head Electric, Stage Door included) (at regular rates only)		<b>\$7,480</b>
HALF DAY REHEARSAL (max 4.5 hour event, must finish by 5:00 pm)		<b>\$2,635</b>
HOURLY RATE		<b>\$595</b>
<b>ALL RATES ARE SUBJECT TO GST.</b>		

<b>VANCOUVER PLAYHOUSE</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
1 performance	<b>\$4,580</b>	<b>\$3,425</b>
2 performances in the same time period	<b>\$6,865</b>	<b>\$5,130</b>
RENTAL DEPOSIT (non refundable - per performance or set up day)		<b>\$1,165</b>
TECHNICAL DAY Per day (8:00 am to midnight) (Head Carp, Head Electric, Stage Door included) (at regular rates only)		<b>\$2,295</b>
HALF DAY REHEARSAL (max 4.5 hour event, must finish by 5:00 pm)		<b>\$1,730</b>
HOURLY RATE		<b>\$395</b>
<b>ALL RATES ARE SUBJECT TO GST.</b>		

<b>ANNEX</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
1 performance	<b>\$1,510</b>	<b>\$1,510</b>
2 performances in the same time period	<b>\$2,265</b>	<b>\$2,265</b>
Technical Day (Stage Technician included at regular rates only)	<b>\$755</b>	
RENTAL DEPOSIT (non refundable - per performance or set up day)	<b>\$415</b>	
<b>ALL RATES ARE SUBJECT TO GST.</b>		

<b>Annex XrtPa7shn</b>		
Labour Extra	Daily (8:00 am - 8:00 pm - 24 hour period)	<b>\$530</b>
	RENTAL DEPOSIT (non refundable - per performance or set up day)	<b>\$530</b>
<b>ALL RATES ARE SUBJECT TO GST.</b>		

<b>ANCILLARY SPACES</b>	<b>Full Day</b> 8:00 am - midnight	<b>Half Day</b> 8:00 am - 5:00 pm
Queen Elizabeth Salons	<b>\$415</b>	<b>\$270</b>
Theatre Lobbies (QET/ORPHEUM/PLAYHOUSE)	<b>\$415</b>	<b>\$270</b>
QET/Orpheum Rehearsal Hall and Playhouse Studio	<b>\$415</b>	<b>\$270</b>
Labour extra		
<b>ALL RATES ARE SUBJECT TO GST.</b>		

<b>FACILITY FEE - ALL SPACES</b>	
\$3.50 per ticket sold \$20.00 and over	

**To qualify for these rates, Licensees must be a registered non-profit society, a community service co-op registered with BC Registry Services or a registered charity with the Canadian Revenue Agency (CRA)**