

#### **ADMINISTRATIVE REPORT**

Report Date: March 26, 2018
Contact: Melanie Kerr
Contact No.: 604.871.6281

RTS No.: 12248 VanRIMS No.: 08-2000-20 Meeting Date: April 17, 2018

TO: Vancouver City Council

FROM: General Manager, Finance, Risk and Supply Chain Management

SUBJECT: 2017 Annual Financial Report

#### RECOMMENDATION

THAT Council receive for information the City of Vancouver Consolidated Financial Statements for the year ended December 31, 2017.

#### REPORT SUMMARY

The Director of Finance is required under Section 211 of the Vancouver Charter to advise Council on the financial position of the City.

Section 231 requires the City's external auditors to report on the financial statements to Council by April 30 of the following year.

The accompanying 2017 Consolidated Financial Statements reflect the financial position of the City, including organizations owned and controlled by the City, as of December 31, 2017. These statements are based on Generally Accepted Accounting Principles as recommended by the Public Sector Accounting Board (PSAB) of the Chartered Professional Accountants of Canada. The statements have been audited by KPMG LLP and they have provided an unqualified audit report stating that the consolidated financial statements present fairly the City's consolidated financial position as at December 31, 2017 and results of operations for the year then ended.

#### COUNCIL AUTHORITY/PREVIOUS DECISIONS

There is no applicable Council Authority or previous decisions relevant to this report.

#### CITY MANAGER'S/GENERAL MANAGER'S COMMENTS

The City improved its financial position in 2017, increasing its accumulated surplus by \$352.0 million to \$7.2 billion (2016 - \$6.9 billion). The City's consolidated revenues were \$1.9 billion, while consolidated expenses totalled \$1.5 billion.

#### REPORT

This report highlights key elements of the City's 2016 Consolidated Financial Position and the Results of Operations which are outlined detail in the 2017 Consolidated Financial Statements which accompany this report.

#### **2017 Consolidated Financial Position**

| (\$Millions)                       | 2017          | 2016          | C  | nange  |
|------------------------------------|---------------|---------------|----|--------|
|                                    |               |               |    |        |
| Financial assets                   | \$<br>2,309.3 | \$<br>2,156.6 | \$ | 152.7  |
| Liabilities                        | 2,057.4       | 2,077.6       |    | (20.2) |
| Net financial assets (liabilities) | 251.9         | 79.0          |    | 172.9  |
| Non-financial assets               | 6,964.5       | 6,785.4       |    | 179.1  |
| Accumulated Surplus                | \$<br>7,216.4 | \$<br>6,864.4 | \$ | 352.0  |

The City's overall financial position improved by \$352.0 million in 2017 with accumulated surplus totaling \$7.2 billion (2016 - \$6.9 billion). Accumulated surplus is comprised of investment in tangible capital assets \$5.9 billion (2016 - \$5.7 billion), reserve balances set aside for specific purposes less obligations to be funded from future revenues of \$1.2 billion (2016 - \$1.1 billion) and fund balance of \$63.6 million (2016 - \$61.9 million).

The City's net financial position, calculated as financial assets less liabilities can result in either a Net financial asset or a Net financial liability. A Net financial asset position is an indicator of the funds available for future expenditures and a Net financial liability position is an indicator of future revenues required to pay for past transactions and events. The City's net financial position improved by \$172.9 million resulting in a Net financial asset position of \$251.9 million due to the City's annual consolidated surplus (revenues exceeding expenses) of \$352.0 million less non-financial assets of \$179.1 million.

The City's non-financial assets increased in 2017 by \$179.1 million, bringing the total to \$7.0 billion. The increase is the net result of capital additions of physical assets in the year offset by disposals and amortization expense.

#### **Results of Operations**

Consolidated Statement of Operations

The City's consolidated revenues were \$1.9 billion (2016 - \$1.8 billion) and include property taxes, utilities and user charges, government transfers and capital contributions. Consolidated expenses totaled \$1.5 billion (2016 - \$1.4 billion) resulting in an annual surplus of \$352.0 million (2016 - \$315.4 million).

#### **Tangible Capital Assets**

Consolidated capital additions totalled \$378.2 million in 2017 and are comprised of the following:

| (\$Millions)                         | 2017    |
|--------------------------------------|---------|
| Land and improvements                | \$88.8  |
| Buildings and leasehold improvements | 75.5    |
| Vehicles and other equipment         | 35.4    |
| Computer systems                     | 14.8    |
| Infrastructure                       |         |
| Streets and structures               | 76.2    |
| Water system                         | 24.3    |
| Sewer system                         | 50.1    |
| Assets under construction            | 13.1    |
|                                      | \$378.2 |

Land additions include purchase of a commercial investment property of \$11.0 million, land for transit use of \$10.0 million, developer contributions of \$25.9 million for affordable housing and \$27.0 million for roads. Vehicle and other equipment purchases were primarily for fire and engineering heavy equipment. Building additions include \$29.3 million for affordable housing, library square renovations of \$8.4 million and Art Gallery improvements of \$5.2 million.

#### Debt

In November 2017, the City issued a 10 year \$85.0 million sinking fund debenture at a rate of 2.85% and in December 2017 had a maturity of a \$125.0 million debenture at a rate of 4.70%. During the year, the City made serial net debt repayments of \$40.3 million and at year end the total outstanding debt was \$993.4 million (2016 - \$1,033.7 million). Net long term debt (debt net of sinking fund reserves) was \$598.0 million (2016 - \$615.8 million).

#### **CONCLUSION**

The City's financial position continued to improve in 2017.

The City's 2017 financial position remains strong and is reflected in the credit ratings. In February 2018, S&P Global Inc. affirmed the City's credit rating to AAA with a stable outlook and Moody's Investors Service reiterated our credit rating of Aaa with a stable outlook. Both AAA and Aaa credit ratings reflects the agencies' assessments of the City's solid governance and strong financial management, consistent positive fiscal outcomes, high levels of liquidity, strong economy and budgetary performance, and affordable debt burden and low levels of contingent liabilities. Strong credit ratings provide the City with the opportunity to borrow at more favourable interest rates.

\* \* \* \* \*

# CITY OF VANCOUVER

## BRITISH COLUMBIA

## ANNUAL FINANCIAL REPORT

2017

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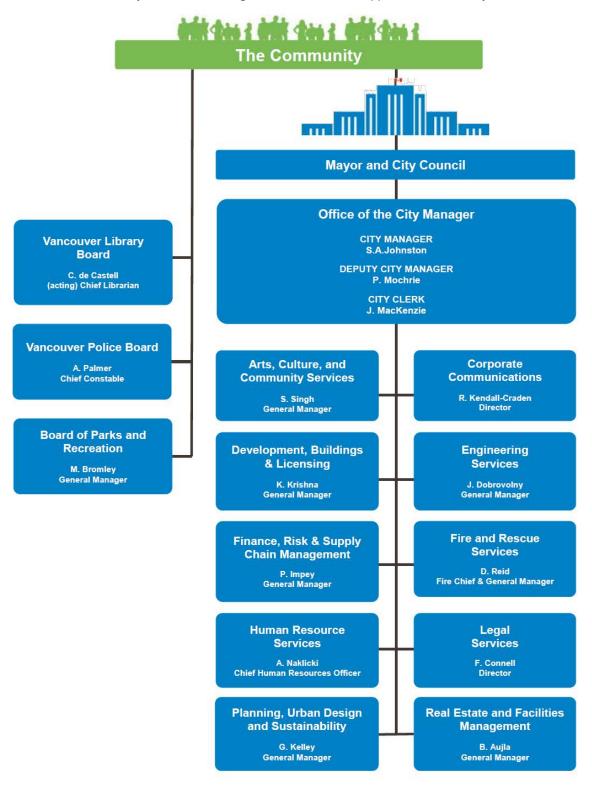
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### Vancouver City Council 2014 – 2018

City Council is made up of the Mayor and ten councillors who are elected at large for a four-year term.



The City of Vancouver's organizational structure supports the community.



March 28, 2018

#### Mayor G. Robertson and Members of Council

It is our pleasure to submit the Consolidated Financial Statements for the City of Vancouver for the year ended December 31, 2017. These financial statements include the financial position and results of operations of the City including its boards and City controlled corporations. The preparation of the Consolidated Financial Statements is the responsibility of management and they have been prepared in accordance with Canadian Generally Accepted Accounting Principles as prescribed by the Public Sector Accounting Board (PSAB) of the Chartered Professional Accountants of Canada.

To assist in meeting its responsibility, management maintains accounting, budget and other internal controls to provide reasonable assurance that transactions are appropriately authorized and accurately recorded, and that assets are properly accounted for and safeguarded.

The City's financial statements consist of:

- Consolidated Statement of Financial Position summary of financial and non-financial assets, liabilities and accumulated surplus at yearend.
- Consolidated Statement of Operations summary of revenues, expenses and annual surplus for the year.
- Consolidated Statement of Change in Net Financial Assets (Liabilities) summary of changes in financial assets and liabilities.
- Consolidated Statement of Cash Flows summary of the sources and uses of cash in the year.

The Consolidated Financial Statements have been audited by the independent firm of KPMG LLP and their report precedes the financial statements.

#### **Consolidated Financial Position**

| (\$Millions)                       | 2017          | 2016          | C  | hange  |
|------------------------------------|---------------|---------------|----|--------|
|                                    |               |               |    |        |
| Financial assets                   | \$<br>2,309.3 | \$<br>2,156.6 | \$ | 152.7  |
| Liabilities                        | 2,057.4       | 2,077.6       |    | (20.2) |
| Net financial assets (liabilities) | 251.9         | 79.0          |    | 172.9  |
| Non-financial assets               | 6,964.5       | 6,785.4       |    | 179.1  |
| Accumulated Surplus                | \$<br>7,216.4 | \$<br>6,864.4 | \$ | 352.0  |

The City's overall financial position improved by \$352.0 million in 2017 with accumulated surplus totaling \$7.2 billion (2016 - \$6.9 billion). Accumulated surplus is comprised of investment in tangible capital assets \$5.9 billion (2016 - \$5.7 billion), reserve balances set aside for specific purposes less obligations to be funded from future revenues of \$1.2 billion (2016 - \$1.1 billion) and fund balance of \$63.6 million (2016 - \$61.9 million).

The City's net financial position, calculated as financial assets less liabilities can result in either a Net financial asset or a Net financial liability. A Net financial asset position is an indicator of the funds available for future expenditures and a Net financial liability position is an indicator of future revenues required to pay for past transactions and events. The City's net financial position improved by \$172.9 million resulting in a Net financial asset position of \$251.9 million due to the City's annual consolidated surplus (revenues exceeding expenses) of \$352.0 million less non-financial assets of \$179.1 million.

The City's non-financial assets increased in 2017 by \$179.1 million, bringing the total to \$7.0 billion. The increase is the net result of capital additions of physical assets in the year offset by disposals and amortization expense.

#### **Consolidated Results of Operations**

| (\$Millions)   | 2017 Budget |         | 2017 Budget |         | _  | 2017    |  | 2016 |
|----------------|-------------|---------|-------------|---------|----|---------|--|------|
| Revenues       | \$          | 1,652.4 | \$          | 1,886.6 | \$ | 1,755.0 |  |      |
| Expenses       |             | 1,477.5 |             | 1,534.6 |    | 1,439.6 |  |      |
| Annual surplus | \$          | 174.9   | \$          | 352.0   | \$ | 315.4   |  |      |

#### Year over Year Change

Consolidated revenues of \$1.9 billion increased by \$131.6 million over 2016 mainly due to:

- an increase of \$32.3 million in property taxes
- an increase of \$19.0 million in utility fees, including water and sewer rate and volume increases
- an increase of \$23.8 million in cost recoveries, grants, and donations
- an increase of \$11.1 million in rental, lease and other
- an increase of \$100.5 million in developer contributions
- a decrease in gain on sale of assets of \$61.1 million
- and a remaining net increase of \$6.0 million in parking, program fees and other revenues.

Consolidated expenses of \$1.5 billion increased by \$95.0 million over 2016 mainly due to:

- an increase of \$33.5 million in contractual wage and other fringe costs
- an increase of \$24.8 million due to major engineering projects such as the Georgia Viaduct and Arbutus Corridor projects and higher street maintenance and street use activities
- an increase of \$18.9 million of tangible capital asset amortization primarily in engineering assets and vehicles
- an increase of \$13.7 million in utility services due to landfill closure activity and higher Metro sewer and water rates and higher consumption volumes
- and a remaining increase of \$4.1 million in other expenses.

The City's consolidated revenues exceeded expenses resulting in an annual surplus of \$352.0 million (2016 - \$315.4 million).

#### **Budget Variance**

As disclosed in Note 14 to the consolidated financial statements, funding based budgets were adjusted for capital expenditures and amortization to align to the PSAB standard for financial reporting. The results relative to the adjusted PSAB budget are:

Consolidated revenues of \$1.9 billion were greater than budgeted revenues by \$234.2 million mainly due to:

- \$163.6 million higher than budgeted in the developer contributions
- \$20.2 million higher than budget rental, lease & other revenues
- \$16.4 million higher than budgeted cost recoveries, grants and donations
- \$14.0 million higher than budgeted license and development fees due to greater fees and permits related to construction activity
- and \$20.0 million higher than budgeted for programs fees, parking, utility and other revenues.

Consolidated expenses of \$1.5 billion were higher than budgeted expenses by \$57.0 million. The main variances included:

- \$20.4 million higher than budgeted costs in utilities for landfill closure activity and sewer and water consumption volumes
- \$20.1 million higher than budgeted costs in tangible capital asset amortization
- \$20.3 million higher than budgeted costs in police and fire services related to recoverable work which are offset by higher than budgeted cost recoveries
- \$11.4 million lower than budgeted costs in community and cultural services due to capital grants deferred to 2018
- \$7.6 million higher than budgeted costs in other services.

#### REPORT OF THE DIRECTOR OF FINANCE

The City's annual consolidated surplus of \$352.0 million exceeded the budgeted annual surplus of \$174.9 million by \$177.1 million prior to transfers to reserves. The surplus exceeded budget primarily due to developer contributions for cash and in-kind community amenities of \$163.6 million, which are budgeted conservatively.

#### **Tangible Capital Assets**

Consolidated capital additions totalled \$378.2 million in 2017 and are comprised of the following:

| (\$Millions)                         | 2017    |
|--------------------------------------|---------|
| Land and improvements                | \$88.8  |
| Buildings and leasehold improvements | 75.5    |
| Vehicles and other equipment         | 35.4    |
| Computer systems                     | 14.8    |
| Infrastructure                       |         |
| Streets and structures               | 76.2    |
| Water system                         | 24.3    |
| Sewer system                         | 50.1    |
| Assets under construction            | 13.1    |
|                                      | \$378.2 |
|                                      |         |

Land additions include purchase of a commercial investment property of \$11.0 million, land for transit use of \$10.0 million, developer contributions of \$25.9 million for affordable housing and \$27.0 million for roads. Vehicle and other equipment purchases were primarily for fire and engineering heavy equipment. Building additions include \$29.3 million for affordable housing, library square renovations of \$8.4 million and Art Gallery improvements of \$5.2 million.

#### Debt

In November 2017, the City issued a 10 year \$85.0 million sinking fund debenture at a rate of 2.85% and in December 2017 had a maturity of a \$125.0 million debenture at a rate of 4.70%. During the year, the City made serial net debt repayments of \$40.3 million and at yearend the total outstanding debt was \$993.4 million (2016 - \$1,033.7 million). At the end of 2017, the City has sinking fund debt reserves of \$395.4 million for future repayments.

| (\$Millions)                | ,  | 2017    | 2016          | Cł | nange  |
|-----------------------------|----|---------|---------------|----|--------|
| Long term debt              | \$ | 993.4   | \$<br>1,033.7 | \$ | (40.3) |
| Less: Sinking fund reserves |    | (395.4) | (417.9)       |    | 22.5   |
| Net long term debt          | \$ | 598.0   | \$<br>615.8   | \$ | (17.8) |

As part of the 2015-2018 Capital Plan, the City had approved borrowing of up to \$382.5 million; \$235.0 million for the maintenance and replacement of existing and construction of new streets, parks and facilities infrastructure and \$147.5 million for sewer, water, and neighborhood energy capital expenditures. The overall outstanding borrowing authority at the end of 2017 was \$111.9 million.

#### Reserves

Under legislative or Council authority, the City has established a number of specific purpose reserves in addition to the sinking fund debt repayment reserve. At the end of 2017, these specific purpose reserves totalled \$995.3 million, up by a net amount \$150.9 million over 2016.

The City reserves are grouped into five main categories reflecting the purpose of the reserve, and highlights of the major changes in the year are as follows:

<u>Financial Stabilization</u> – provides for mitigation of risks to the City's financial stability and a buffer for impacts of unplanned events, unforeseen emergencies and short term relief from revenue fluctuations.

- The Deferred Payroll Obligations Reserve balance is unchanged from 2016 with a balance to \$55.0 million against the actuarial liability of \$93.1 million.
- The General Revenue Stabilization Reserve provides for operating contingency funds for events such as
  inclement weather, catastrophic events, environmental hazards, extraordinary public safety situations,
  economic downturns and unforeseen changes in revenues. The balance of the reserve is \$84.4 million.
- The Solid Waste Capital Reserve is being accumulated to fund closure and post-closure costs at the City's landfill. The present liability is calculated based on the ratio of utilization to the total capacity of the landfill site and the discounted value of future estimated cash flows associated with closure and post-closure activities. At year end, the liability amounted to \$67.7 million, with the remaining capacity of 6.2 million tonnes (23.7% of total capacity) to be utilized by 2036. During the year the reserve decreased by \$12.7 million to \$76.6 million as a result of operating surplus, and interest revenue of \$7.0 million offset by expenditures of \$13.5 million and transfer of \$6.2 million.

Asset Management - provides for renewal, replacement and major maintenance of tangible capital assets.

• The Plant and Equipment Reserves which fund the long term equipment replacement plan increased by \$3.9 million to \$50.5 million. The reserves are primarily funded by internal equipment charges provided in the Operating and Capital Budgets and proceeds from equipment disposals in 2017 which amounted to \$25.0 million. Equipment acquisition expenditures in 2017 were \$21.1 million of which \$18.3 million related to purchase of fleet and equipment purchases.

Future Capital – provides for new capital asset additions to address City growth.

- Community Amenity contributions from developers and interest totaled \$159.4 million of which \$14.5 million was directed by Council to the Affordable Housing Reserve. Transfers and expenditures of \$27.7 million for capital projects brought the yearend Community Amenities Reserve balance to \$342.4 million. The Affordable Housing Reserve increased by a net amount of \$13.2 million to \$73.1 million.
- Capital Facilities and Infrastructure Reserve hold funds for future streets and transit infrastructure and building projects. The reserve balance of \$54.1 million increased by \$12.4 million mainly due to total receipts of \$16.8 million, comprised of planned Revenue fund transfers of \$10.4 million and Gas Tax receipts of \$1.9 million less expenditures comprised mainly of a \$4.4 million transfer out for funding 2017 the Capital Budget.
- The Parking Sites Reserve holds the net parking revenues from the City's parkades and parking lots, managed and operated by EasyPark. Net parking revenues of \$10.5 million were offset by capital expenditures of \$12.9 million, which included parking sites expenditures of \$2.4 million, funding for public bike share program of \$0.5 million, and property acquisition of \$10.0 million resulting in a decrease of \$2.4 million bringing the balance of reserve to \$36.8 million.

<u>Special Revenue and Programs</u> - holds funds received from external sources or designated for specific purposes.

The Insurance reserve provides for payment of claims against the City. In 2017, payments of \$4.0 million exceeded transfers to the reserve by \$1.0 million leaving a balance of \$28.1 million.

Future Debt Repayment - for future debt repayments

 A transfer of \$9.9 million to cover the Sinking Fund deficit left the Future Debt Repayment Reserve with a balance of \$29.5 million.

#### REPORT OF THE DIRECTOR OF FINANCE

#### Summary

The City's financial position continued to improve in 2017.

The City's 2017 financial position remains strong and is reflected in the credit ratings. In February 2018, S&P Global Inc. affirmed the City's credit rating to AAA with a stable outlook and Moody's Investors Service reiterated our credit rating of Aaa with a stable outlook. Both AAA and Aaa credit ratings reflects the agencies' assessments of the City's solid governance and strong financial management, consistent positive fiscal outcomes, high levels of liquidity, strong economy and budgetary performance, and affordable debt burden and low levels of contingent liabilities. Strong credit ratings provide the City with the opportunity to borrow at more favourable interest rates.

Respectfully submitted,

Patrice Impey, B.Sc. MBA

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General Manager, Finance, Risk & Supply Chain Management

Chief Financial Officer Director of Finance Melanie Kerr, CPA, CA Director of Financial Services Deputy Director of Finance

#### INDEPENDENT AUDITORS' REPORT

To the Mayor and Councillors of the City of Vancouver

#### Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of the City of Vancouver, which comprise the consolidated statement of financial position as at December 31, 2017, the consolidated statements of operations, change in net financial assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Canadian public sector accounting standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform an audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the City of Vancouver as at December 31, 2017, and its consolidated results of operations, its consolidated change in net financial assets and its consolidated cash flows for the year then ended in accordance with Canadian public sector accounting standards.

#### Report on other Legal and Regulatory Requirements

As required by the Vancouver Charter, we report that, in our opinion, the accounting policies applied in preparing and presenting the consolidated financial statements in accordance with Canadian public sector accounting standards have been applied on a basis consistent with that of the preceding period.

**Chartered Professional Accountants** 

March 28, 2018 Burnaby, Canada

KPMG LLP

# CITY OF VANCOUVER Consolidated Statement of Financial Position As at December 31 (\$000s)

| FINANCIAL ASSETS  | 2017  | 2016  |
|---|---|---|
| Cash and cash equivalents Temporary investments (Note 2) Accounts receivables (Note 3) Lease agreement receivable (Note 4)                                    | \$ 373,163<br>1,712,337<br>209,907<br>13,861<br>2,309,268       | \$ 394,270<br>1,630,409<br>113,053<br>18,917<br>2,156,649         |
| LIABILITIES   |   |   |
| Accounts payable and accrued liabilities (Note 5) Deferred liabilities (Note 6) Mortgages and loan agreement (Note 7) Debt (Note 8) Deferred revenue (Note 9) | 388,638<br>168,824<br>30,408<br>993,440<br>476,049<br>2,057,359 | 355,310<br>173,334<br>39,599<br>1,033,674<br>475,728<br>2,077,645 |
| NET FINANCIAL ASSETS  | 251,909   | 79,004  |
| NON-FINANCIAL ASSETS  |   |   |
| Inventory and prepaids  Tangible capital assets (Note 10)   | 28,713<br>6,935,837<br>6,964,550                                | 26,549<br>6,758,888<br>6,785,437                                  |
| ACCUMULATED SURPLUS (Note 11)   | \$ 7,216,459  | \$ 6,864,441  |

Contingencies and commitments (Note 12)

See accompanying Notes to Consolidated Financial Statements

# CITY OF VANCOUVER Consolidated Statement of Operations Years ended December 31 (\$000s)

|  | 2017<br>Budget  | 2017            | 2016            |
|--|-----------------|-----------------|-----------------|
|  | (Note 14)       |                 |                 |
| REVENUES   |                 |                 |                 |
| Property taxes, penalties and interest (Note 12 (b)) | \$<br>752,548   | \$<br>753,152   | \$<br>720,850   |
| Utility fees   | 256,115         | 261,752         | 242,778         |
| Program fees   | 106,862         | 116,664         | 111,256         |
| License and development fees                         | 60,499          | 74,458          | 73,710          |
| Parking  | 86,812          | 93,010          | 86,802          |
| Cost recoveries, grants and donations                | 101,684         | 118,099         | 94,324          |
| Revenue sharing                                      | 21,652          | 21,918          | 22,873          |
| Investment income                                    | 23,975          | 28,497          | 28,422          |
| Rental, lease and other                              | 53,709          | 73,943          | 62,853          |
| Bylaw fines  | 20,517          | 20,490          | 20,374          |
| Developer contributions                              | 167,983         | 331,587         | 231,043         |
| Gain (loss) on sale of tangible capital assets       | -               | (6,973)         | 54,119          |
| Gain on sale of Southeast False Creek assets         | -               | -               | 5,610           |
|  | 1,652,356       | 1,886,597       | 1,755,014       |
| EXPENSES   |                 |                 |                 |
| Utilities  | 257,365         | 277,744         | 264,002         |
| General government                                   | 175,398         | 173,974         | 172,881         |
| Police protection                                    | 299,632         | 314,348         | 297,778         |
| Fire protection                                      | 120,929         | 132,277         | 119,530         |
| Engineering  | 202,131         | 222,278         | 197,484         |
| Planning and development                             | 52,550          | 55,089          | 47,521          |
| Parks and recreation                                 | 196,192         | 198,810         | 187,424         |
| Community and cultural services                      | 117,737         | 106,296         | 101,539         |
| Library  | 55,596          | 53,763          | 51,402          |
|  | 1,477,530       | 1,534,579       | 1,439,561       |
| ANNUAL SURPLUS                                       | <br>174,826     | <br>352,018     | 315,453         |
| ACCUMULATED SURPLUS (Note 11)                        |                 |                 |                 |
| Beginning of year                                    | 6,864,441       | 6,864,441       | 6,548,988       |
| End of year  | \$<br>7,039,267 | \$<br>7,216,459 | \$<br>6,864,441 |

See accompanying Notes to Consolidated Financial Statements

# CITY OF VANCOUVER Consolidated Statement of Change in Net Financial Assets Years ended December 31 (\$000s)

|  | E  | 2017<br>Budget | 2017          | 2016          |
|--|----|----------------|---------------|---------------|
|  |    | (Note 14)      | <br>          | <br>          |
| Annual Surplus                                 | \$ | 174,826        | \$<br>352,018 | \$<br>315,453 |
| Acquisition of tangible capital assets         |    | (412,398)      | (309,787)     | (375,866)     |
| Contributed tangible capital assets            |    | -              | (68,469)      | (89,779)      |
| Amortization of tangible capital assets        |    | 169,103        | 191,723       | 172,790       |
| Loss (gain) on sale of tangible capital assets |    | -              | 6,973         | (54,119)      |
| Proceeds on sale of tangible capital assets    |    | -              | 2,611         | 42,020        |
|  |    | (243,295)      | (176,949)     | (304,954)     |
| Change in inventory and prepaids               |    |                | <br>(2,164)   | <br>(4,755)   |
| CHANGE IN NET FINANCIAL ASSETS                 |    | (68,469)       | 172,905       | 5,744         |
| NET FINANCIAL ASSETS                           |    |                |               |               |
| Beginning of year                              |    | 79,004         | 79,004        | 73,260        |
| End of year                                    | \$ | 10,535         | \$<br>251,909 | \$<br>79,004  |

See accompanying Notes to Consolidated Financial Statements

#### CITY OF VANCOUVER Consolidated Statement of Cash Flows Years ended December 31 (\$000s)

|  | 2017 |           | 2016 |           |
|--|------|-----------|------|-----------|
| CASH PROVIDED BY (USED IN):                          |      |           |      |           |
| Operating Transactions                               |      |           |      |           |
| Annual surplus                                       | \$   | 352,018   | \$   | 315,453   |
| Items not involving cash                             |      |           |      |           |
| Amortization   |      | 191,723   |      | 172,790   |
| Contributed tangible capital assets                  |      | (68,469)  |      | (89,779)  |
| (Gain) on sale of Southeast False Creek assets       |      | -         |      | (5,610)   |
| Loss (gain) on sale of tangible capital assets       |      | 6,973     |      | (54,119)  |
| Recognition of deferred revenue                      |      | (113,610) |      | (91,879)  |
| Change in non-cash items                             |      |           |      |           |
| Other financial assets and liabilities               |      | (58,470)  |      | 57,729    |
| Change in deferred liabilities                       |      | (4,510)   |      | 6,401     |
| Increase in inventory and prepaids                   |      | (2,164)   |      | (4,755)   |
|  |      | 303,491   |      | 306,231   |
| Financing Transactions                               |      |           |      |           |
| Debt issued  |      | 85,000    |      | 90,000    |
| Debt, mortgages and loan agreement repayments        |      | (134,425) |      | (5,118)   |
| Deferred revenue receipts                            |      | 113,931   |      | 100,153   |
| '  |      | 64,506    |      | 185,035   |
| Capital Transactions                                 |      | 0 1,000   |      | 100,000   |
| Acquisition of tangible capital assets               |      | (309,787) |      | (375,866) |
| Proceeds of sale of tangible capital assets          |      | 2,611     |      | 42,020    |
| 11000000 of oale of tarigible capital accets         |      | (307,176) |      | (333,846) |
| Investing Transactions                               |      | (007,170) |      | (555,515) |
| Southeast False Creek proceeds                       |      | _         |      | 10,947    |
| Net sale (purchase) of temporary investments         |      | (81,928)  |      | 13,763    |
| Hot cale (paronaco) of temporary invocation          |      | (81,928)  |      | 24,710    |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS |      | (21,107)  |      | 182,130   |
| ,  |      | (=1,101)  |      | 102,100   |
| CASH AND CASH EQUIVALENTS                            |      |           |      |           |
| Beginning of year                                    | _    | 394,270   |      | 212,140   |
| End of year  | \$   | 373,163   | \$   | 394,270   |

See accompanying Notes to Consolidated Financial Statements

The City of Vancouver (the "City") was incorporated in 1886 and is governed by the Vancouver Charter, a private bill consented to by the Legislative Assembly of the Province of British Columbia.

#### 1. SIGNIFICANT ACCOUNTING POLICIES

#### (a) Basis of Presentation

The consolidated financial statements of the City have been prepared in accordance with Canadian public sector accounting standards.

#### (b) Reporting Entity

The consolidated financial statements reflect the assets, liabilities, revenue and expenses of the reporting entity. The reporting entity is comprised of all the organizations controlled by the City. Interfund and inter-corporate balances and transactions have been eliminated. The entities included are as follows:

Hastings Institute Inc.

Vancouver Civic Development Corporation

Harbour Park Development Ltd.

Vancouver Civic Development Corporation

City of Vancouver Public Housing Corporation

Parking Corporation of Vancouver (EasyPark) Pacific National Exhibition (PNE)

Vancouver Economic Commission Vancouver Affordable Housing Agency

The resources and operations of the City are accounted for in the following funds:

- Capital Fund Accounts for capital expenditures supporting civic infrastructure and holds all
  properties required for civic use and the related long term debt.
- Revenue Fund Accounts for revenue and expenditures for the general operations of the City including sewer, solid waste, and water and neighbourhood energy utilities.
- Property Endowment Fund Accounts for parkades and properties which are leased to third parties, being developed or held for resale or lease.
- Sinking Fund Accounts for the accumulation of instalments generated from tax levies in accordance with the actuarial requirements for the retirement of sinking fund debt at maturity.
- Capital Financing Fund Accounts for funds designated for the financing of capital works, for the
  acquisition of the City's debentures and for funds set aside for the City's solid waste disposal
  program.

Also included in these consolidated financial statements are certain assets owned by the City that are managed by the following organizations:

Vancouver Art Gallery Society
Vancouver Museum

H.R. MacMillan Space Centre
Vancouver Maritime Museum

#### (c) Revenue

Revenues are accounted for in the period in which the transactions or events occurred that gave rise to the revenues.

Vacancy Tax

During the year, the City implemented a Vacancy Tax of 1% of the assessed value on property that is unoccupied for more than 180 days during the calendar year as self-declared by the property owner or deemed to be vacant in accordance with the by-law. Properties otherwise determined to be vacant in accordance with the bylaw may be exempted from the tax under certain circumstances.

As there is no prior history of the total assessed value of vacant residential property qualifying for the tax, the City is unable to determine the amount of tax revenue that will be generated from the Vacancy Tax.

#### 1. SIGNIFICANT ACCOUNTING POLICIES - Continued

#### (d) Deferred Revenue

#### (i) Development cost levies:

The City collects development cost levies in accordance with Council approved by-laws to finance growth-related projects including parks, childcare facilities, replacement housing and engineering infrastructure. DCL's must be spent on projects within defined area boundaries and are recognized as revenue as Council approved expenditures are incurred.

#### (ii) Prepaid leases

The City has land leases with terms ranging from 40 to 99 years, some of which have been prepaid. These amounts are recognized in revenue on a straight-line basis over the lease term.

#### (iii) Capital Contributions and other

Contributions for capital and other are recognized as the expenditures are incurred

#### (e) Cash, Cash Equivalents and Temporary Investments

Cash and cash equivalents includes short-term investments with maturity dates within 90 days of acquisition. Temporary investments are comprised of money market instruments, term deposits, banker acceptances and corporate, federal and provincial bonds with maturity dates greater than 90 days after acquisition. Temporary investments are recorded at cost, adjusted for amortization of premiums or discounts.

#### (f) Non-financial Assets

Non-financial assets are not available to discharge existing liabilities and are held for use in the provision of services. They may have useful lives extending beyond the current year and are not intended for sale in the ordinary course of operations.

#### (i) Tangible capital assets

Tangible capital assets are recorded at cost which includes amounts that are directly attributable to acquisition, construction, development or betterment of the asset. The cost, less residual value of the capital asset is amortized on a straight-line basis over their estimated useful lives as follows:

|                                     | Years     |
|-------------------------------------|-----------|
| Landfill and land improvements      | 15 to 60  |
| Buildings and building improvements | 25 to 100 |
| Leasehold improvements              | 5 to 20   |
| Vehicles, equipment and furniture   | 3 to 25   |
| Computer systems                    | 5-10      |
| Library books and material          | 10        |
| Infrastructure                      |           |
| Streets and structures              | 25 to 80  |
| Water system                        | 20 to 100 |
| Sewer system                        | 40 to 100 |

Annual amortization is charged commencing when the asset is acquired or available for use. Assets under construction are not amortized until the asset is available for productive use. The City does not capitalize interest associated with the acquisition or construction of a tangible capital asset.

Tangible capital assets received as contributions are recorded at their fair value at the date of receipt and also recorded as revenue.

Works of art, artifacts, cultural and historic assets are not recorded as assets in the consolidated financial statements.

#### (ii) Inventory and prepaids

Inventory and prepaid expenses held for consumption are recorded at the lower of cost and replacement cost.

#### 1. SIGNIFICANT ACCOUNTING POLICIES - Continued

#### (g) Pension Plan and Deferred Payroll Liabilities

The City and its employees participate in a Municipal Pension Plan. The Municipal Pension Plan is a multi-employer contributory defined benefit pension plan. Payments in the year are expensed.

Employees are entitled to earned benefits related to non-vested accumulating sick leave, sick leave gratuity and full vacation entitlement at retirement. Employees may also defer current vacation entitlements. The cost of post-employment benefits is actuarially determined based on service provided, a best estimate of retirement ages and expected future salary and wage increases. The liability under these benefit plans is accrued based on projected benefits as the employees render service necessary to earn the future benefits.

Certain employees are entitled to income continuation benefits under long term disability plans. The City recognizes a liability and expense for these post-employment benefits in the period when the event occurs that obligates the City to provide the benefit.

#### (h) Landfill Closure and Post Closure Costs

The Ministry of Environment establishes certain requirements in order for the City to obtain an Operating Certificate for its landfill site. Those obligations include closure and post-closure activities. The present value of the City's estimated future liability for these expenditures is recognized as the landfill site's capacity is used. This liability and annual expense is calculated based on the ratio of utilization to total capacity of the site.

#### (i) Liabilities for Contaminated Sites

The City recognizes a liability for remediation of a contaminated site when the site is no longer in productive use or an unexpected event resulting in contamination has occurred and the following criteria are satisfied: contamination exceeds an environmental standard, the City is either directly responsible or has accepted responsibility for remediation, it is expected future economic benefits will be given up and a reasonable estimate of the amount can be made. Future economic benefits are expected to be given up if the City has an external obligation to remediate a site or has commenced remediation on its own accord.

#### (j) Use of Estimates

Preparation of the consolidated financial statements requires management to make estimates and assumptions that affect the reported consolidated amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period.

Significant estimates include assumptions used in estimating provisions for accrued liabilities, legal claims, assessment appeals, landfill liability and contaminated sites liabilities and in performing actuarial valuations of employee future benefits. The amounts recorded for tangible capital assets are based on management's estimates of historical cost, useful lives and valuation for contributed assets.

Actual results could differ from the estimates and adjustments, if any, will be reflected in the period of settlement or upon a change in the estimate.

#### 2. TEMPORARY INVESTMENTS

The market value of temporary investments as at December 31, 2017 is \$1,743,144 (2016 - \$1,639,640).

#### 3. ACCOUNTS RECEIVABLES

|                               | 2017 |         |    | 2016    |  |  |
|-------------------------------|------|---------|----|---------|--|--|
| Accrued interest              | \$   | 14,499  | \$ | 13,176  |  |  |
| Employee advances             |      | 1,197   |    | 1,378   |  |  |
| Local improvement receivables |      | 3,158   |    | 3,954   |  |  |
| Property taxes receivables    |      | 23,090  |    | 22,020  |  |  |
| Rental and lease receivables  |      | 1,834   |    | 1,586   |  |  |
| Trade and other receivables   |      | 137,037 |    | 43,371  |  |  |
| Utility receivables           |      | 29,092  |    | 27,568  |  |  |
|                               | \$   | 209,907 | \$ | 113,053 |  |  |

#### 4. LEASE AGREEMENT RECEIVABLE

The City has executed a 25-year lease of the Library Square office building to the Federal Government which commenced April 30, 1995. Annual lease receipts of \$6.7 million will offset mortgage principal and interest payments as described in note 7 (a).

#### 5. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

|  | 2017 |         |    | 2016    |  |  |
|--|------|---------|----|---------|--|--|
| Payroll liabilities                        | \$   | 59,564  | \$ | 60,867  |  |  |
| Property tax advance deposits and receipts |      | 112,628 |    | 99,383  |  |  |
| Other advance deposits and receipts        |      | 54,257  |    | 54,332  |  |  |
| Trade and other liabilities                |      | 162,189 |    | 140,728 |  |  |
|  | \$   | 388,638 | \$ | 355,310 |  |  |

#### 6. DEFERRED LIABILITIES

|   | 2017 |         | 2016 |         |
|---|------|---------|------|---------|
| Deferred payroll costs (a)                  | \$   | 93,060  | \$   | 91,235  |
| Landfill closure and post-closure costs (b) |      | 67,717  |      | 73,415  |
| Contaminated sites                          |      | 3,579   |      | 4,130   |
| Accrued interest on long term debt          |      | 4,468   |      | 4,554   |
|   | \$   | 168,824 | \$   | 173,334 |

#### (a) Deferred Payroll Costs

The City has accumulated \$55.0 million (2016 - \$55.0 million) in a reserve for the funding of deferred payroll liabilities. An actuarial valuation was completed as at December 31, 2017 using the following valuation assumptions:

|                               | 2017           | 2016           |  |
|-------------------------------|----------------|----------------|--|
| Discount rate                 | 3.62%          | 3.81%          |  |
| Inflation rate                | 2.00%          | 2.00%          |  |
| Rate of compensation increase | 2 50% to 1 63% | 2 50% to 1 50% |  |

#### 6. DEFERRED LIABILITIES - Continued

#### (a) Deferred Payroll Costs - Continued

|                                    | 2017 |        |    | 2016   |  |  |
|------------------------------------|------|--------|----|--------|--|--|
| Sick leave gratuity                | \$   | 26,801 | \$ | 26,445 |  |  |
| Deferred vacation                  |      | 10,175 |    | 10,708 |  |  |
| Non-vested accumulating sick leave |      | 17,868 |    | 17,542 |  |  |
| Long term disability               |      | 18,598 |    | 16,823 |  |  |
| Other post-employment benefits     |      | 19,879 |    | 19,580 |  |  |
|                                    |      | 93,321 |    | 91,098 |  |  |
| Unamortized actuarial gain         |      | (261)  |    | 137    |  |  |
|                                    | \$   | 93,060 | \$ | 91,235 |  |  |

The continuity of the City's deferred payroll costs is as follows:

|                                | 2017 |         |    | 2016     |  |  |
|--------------------------------|------|---------|----|----------|--|--|
| Beginning of the year          | \$   | 91,235  | \$ | 87,601   |  |  |
| Current service cost           |      | 8,428   |    | 12,135   |  |  |
| Interest cost                  |      | 3,579   |    | 3,265    |  |  |
| Amortization of actuarial gain |      | (601)   |    | (1,395)  |  |  |
| Actual benefits paid           |      | (9,581) |    | (10,371) |  |  |
| End of the year                | \$   | 93,060  | \$ | 91,235   |  |  |

#### (b) Landfill Closure and Post-Closure Costs

The City has accumulated \$76.6 million (2016 - \$89.3 million) in a Solid Waste Capital reserve for the funding of landfill liabilities.

The landfill liabilities reported are based on the following assumptions:

|   | 2017    | 2016    |
|---|---------|---------|
| Closure date                            | 2036    | 2036    |
| Years of post-closure maintenance       | 30      | 30      |
| Total capacity (million tonnes)         | 26.0    | 25.5    |
| Future costs (million)                  | \$213.7 | \$228.9 |
| Present value of future costs (million) | \$127.1 | \$136.8 |
| Deposited to date (million tonnes)      | 19.8    | 19.2    |
| Utilization of total capacity to date   | 76.3%   | 75.4%   |
| City's share of liability               | 69.8%   | 71.2%   |
| Discount rate                           | 3.62%   | 3.81%   |
| Inflation rate                          | 2 00%   | 2 00%   |

In accordance with an agreement between the City and the Greater Vancouver Sewerage and Drainage District, the City is responsible for its share of the overall liability for closure and post-closure costs based on tonnage deposited by parties to the agreement.

#### 7. MORTGAGES AND LOAN AGREEMENT

#### (a) Outstanding mortgages include:

\$17.5 million (2016 - \$22.2 million) on the Library Square Project due on January 14, 2021. Interest at 9.677% per annum is compounded semi-annually with monthly repayments of principal and interest. The mortgage is secured by a first charge on the land and any proceeds from the sale of the land on which the office building is situated, the office building and any improvements to it including machinery, plant and equipment, and any proceeds on the lease of the office building. The interest paid in 2017 on the Library Square mortgage amounted to \$2.0 million (2016 - \$2.4 million).

#### 7. MORTGAGES AND LOAN AGREEMENT - Continued

- \$5.2 million (2016 \$5.8 million) in mortgages payable to Canada Mortgage and Housing Corporation for 3 non-market housing projects. Interest rates range from 2.1% to 8.0% with maturity dates from October 1, 2020 to December 1, 2027. The interest paid in 2017 was \$0.2 million (2016 \$0.2 million).
- (b) The loan agreement is the revolving facility for the PNE with a Canadian chartered bank providing for borrowing of up to \$24.9 million. The facility bears interest at the bank prime rate minus .25% and is due on demand. As at December 31, 2017, \$7.7 million (2016 \$11.6 million) has been drawn on this facility.

Principal payments on mortgages and loan agreement over the next 5 years and thereafter, assuming the loan agreement is not called, are as follows:

| 2018           | \$<br>5,730  |
|----------------|--------------|
| 2019           | 6,275        |
| 2020           | 6,859        |
| 2021           | 745          |
| 2022           | 515          |
| Thereafter     | 2,618        |
|                | 22,742       |
| Loan agreement | 7,666        |
| Total          | \$<br>30,408 |
|                |              |

#### 8. DEBT

Debenture debt is shown at its face amount.

| Maturing in | <br>Total     |  |  |  |
|-------------|---------------|--|--|--|
| 2018        | \$<br>238     |  |  |  |
| 2019        | 125,243       |  |  |  |
| 2020        | 125,247       |  |  |  |
| 2021        | 140,251       |  |  |  |
| 2022        | 255           |  |  |  |
| Thereafter  | <br>602,206   |  |  |  |
| Total       | \$<br>993,440 |  |  |  |

Interest rates payable on the principal amount of the debentures range from 1.71% to 4.90% per annum. The weighted average interest rate on total external debt to maturity is 3.62%. Total interest paid in 2017 on externally held debt amounted to \$39.3 million (2016 - \$36.9 million). Reserve for debt retirement at December 31, 2017 amounted to \$395.4 million (2016 - \$417.9 million) resulting in a net external debt of \$598.0 million (2016 - \$615.8 million).

#### 9. DEFERRED REVENUE

Deferred revenue is comprised of the following:

|                         | 2016          | Contributions and Interest |         | 3               |               | 2017 |  |
|-------------------------|---------------|----------------------------|---------|-----------------|---------------|------|--|
| Development cost levies |               |                            |         |                 |               |      |  |
| City-wide               | \$<br>203,698 | \$                         | 66,811  | \$<br>(77,241)  | \$<br>193,268 |      |  |
| Area-specific           | 97,720        |                            | 25,533  | (11,865)        | 111,388       |      |  |
|                         | 301,418       |                            | 92,344  | (89,106)        | 304,656       |      |  |
| Prepaid Leases          | 171,053       |                            | 3,013   | (5,492)         | 168,574       |      |  |
| Capital contributions   | 1,484         |                            | 15      | (224)           | 1,275         |      |  |
| Other                   | 1,773         |                            | 18,559  | (18,788)        | 1,544         |      |  |
|                         | \$<br>475,728 | \$                         | 113,931 | \$<br>(113,610) | \$<br>476,049 |      |  |

#### 10. TANGIBLE CAPITAL ASSETS

| Cost                                       | b<br>— | Balance<br>eginning of<br>year |    | ditions net<br>transfers | D  | Disposals |    | Balance<br>end of<br>year |  |
|--|--------|--------------------------------|----|--------------------------|----|-----------|----|---------------------------|--|
| Land                                       | \$     | 2,117,856                      | \$ | 81,629                   | \$ | (663)     | \$ | 2,198,822                 |  |
| Landfill and land improvements             | Ψ      | 293,745                        | Ψ  | 7,119                    | Ψ  | (000)     | Ψ  | 300,864                   |  |
| Buildings and building improvements        |        | 1,494,261                      |    | 68,319                   |    | (4,932)   |    | 1,557,648                 |  |
| Leasehold improvements                     |        | 45,830                         |    | 7,225                    |    | (1,002)   |    | 53,055                    |  |
| Vehicles, equipment and furniture          |        | 344,990                        |    | 31,886                   |    | (18,347)  |    | 358,529                   |  |
| Computer systems                           |        | 202,196                        |    | 14,840                   |    | (445)     |    | 216,591                   |  |
| Library books and materials                |        | 37,278                         |    | 3,463                    |    | (2,730)   |    | 38,011                    |  |
| Infrastructure                             |        | ,                              |    | -,                       |    | (-, )     |    | ,                         |  |
| Streets and structures                     |        | 3,205,655                      |    | 76,226                   |    | (887)     |    | 3,280,994                 |  |
| Water system                               |        | 760,293                        |    | 24,333                   |    | (3,109)   |    | 781,517                   |  |
| Sewer system                               |        | 1,480,401                      |    | 50,078                   |    | (3,336)   |    | 1,527,143                 |  |
| Assets under construction                  |        | 85,726                         |    | 13,138                   |    | -         |    | 98,864                    |  |
| Total Cost                                 |        | 10,068,231                     |    | 378,256                  |    | (34,449)  |    | 10,412,038                |  |
| Accumulated amortization                   |        |                                |    |                          |    |           |    |                           |  |
| Landfill and land improvements             |        | 161,127                        |    | 8,887                    |    | -         |    | 170,014                   |  |
| Buildings and building improvements        |        | 448,010                        |    | 34,842                   |    | (1,884)   |    | 480,968                   |  |
| Leasehold improvements                     |        | 12,983                         |    | 3,679                    |    | -         |    | 16,662                    |  |
| Vehicles, equipment and furniture          |        | 208,719                        |    | 22,168                   |    | (16,949)  |    | 213,938                   |  |
| Computer systems                           |        | 161,031                        |    | 12,712                   |    | (445)     |    | 173,298                   |  |
| Library books and materials Infrastructure |        | 25,085                         |    | 2,195                    |    | (1,643)   |    | 25,637                    |  |
| Streets and structures                     |        | 1,696,403                      |    | 79,444                   |    | (562)     |    | 1,775,285                 |  |
| Water system                               |        | 201,193                        |    | 10,232                   |    | (1,517)   |    | 209,908                   |  |
| Sewer system                               |        | 394,792                        |    | 17,564                   |    | (1,865)   |    | 410,491                   |  |
| Accumulated amortization                   |        | 3,309,343                      |    | 191,723                  |    | (24,865)  |    | 3,476,201                 |  |
| Net book value                             |        |                                |    |                          |    |           |    |                           |  |
| Land *                                     |        | 2,117,856                      |    | 81,629                   |    | (663)     |    | 2,198,822                 |  |
| Landfill and land improvements             |        | 132,618                        |    | (1,768)                  |    | -         |    | 130,850                   |  |
| Buildings and building improvements        |        | 1,046,251                      |    | 33,477                   |    | (3,048)   |    | 1,076,680                 |  |
| Leasehold improvements                     |        | 32,847                         |    | 3,546                    |    | -         |    | 36,393                    |  |
| Vehicles, equipment and furniture          |        | 136,271                        |    | 9,718                    |    | (1,398)   |    | 144,591                   |  |
| Computer systems                           |        | 41,165                         |    | 2,128                    |    | -         |    | 43,293                    |  |
| Library books and materials                |        | 12,193                         |    | 1,268                    |    | (1,087)   |    | 12,374                    |  |
| Infrastructure                             |        |                                |    |                          |    |           |    |                           |  |
| Streets and structures                     |        | 1,509,252                      |    | (3,218)                  |    | (325)     |    | 1,505,709                 |  |
| Water system                               |        | 559,100                        |    | 14,101                   |    | (1,592)   |    | 571,609                   |  |
| Sewer system                               |        | 1,085,609                      |    | 32,514                   |    | (1,471)   |    | 1,116,652                 |  |
| Assets under construction                  |        | 85,726                         |    | 13,138                   |    |           |    | 98,864                    |  |
| Net Book Value                             | \$     | 6,758,888                      | \$ | 186,533                  | \$ | (9,584)   | \$ | 6,935,837                 |  |
| Net Book Value (2016)                      | \$     | 6,453,934                      | \$ | 318,956                  | \$ | (14,002)  | \$ | 6,758,888                 |  |

<sup>\*</sup>The Assessed Value of land is \$24,424,775 (2016 - \$18,445,349)

Additions include contributed tangible capital assets - land \$ 28.4M, buildings \$25.2M, streets and structures \$1.8M, sewer systems \$1.7 M and water systems \$1.4M

#### 11. ACCUMULATED SURPLUS

|  | <br>2017        | <br>2016        |
|--|-----------------|-----------------|
| Investment in tangible capital assets                    | \$<br>5,930,968 | \$<br>5,713,614 |
| Reserve for Sinking Fund debt retirement - statutory     | 347,700         | 380,666         |
| Reserve for Sinking Fund debt retirement - non-statutory | 47,707          | 37,212          |
| Reserves   | 995,261         | 844,381         |
| Fund balances  | 63,647          | 61,902          |
| Obligations to be funded from future revenues (Note 6)   | (168,824)       | (173,334)       |
|  | \$<br>7,216,459 | \$<br>6,864,441 |

The following reserve amounts are set aside for specific purposes:

|                                       | 2016       | Transfer<br>To | Transfer<br>From | Change<br>During Year | 2017       |
|---------------------------------------|------------|----------------|------------------|-----------------------|------------|
| Financial Stabilization               |            |                |                  |                       |            |
| Deferred Payroll Obligation           | \$ 54,974  | \$ -           | \$ -             | -                     | \$ 54,974  |
| General Revenue Stabilization         | 79,593     | 41,529         | (36,679)         | 4,850                 | 84,443     |
| Solid Waste Capital                   | 89,261     | 7,057          | (19,742)         | (12,685)              | 76,576     |
| Utility Rate Stabilization            | 8,306      | 8,964          | -                | 8,964                 | 17,270     |
|                                       | 232,134    | 57,550         | (56,421)         | 1,129                 | 233,263    |
| Asset Management                      |            |                |                  |                       |            |
| Golf Course and Artificial Turf       | 4,914      | 300            | (169)            | 131                   | 5,045      |
| Plant and Equipment                   | 46,644     | 25,051         | (21,153)         | 3,898                 | 50,542     |
| Streets Capital Maintenance           | 17,778     | 3,425          | (5,348)          | (1,923)               | 15,855     |
|                                       | 69,336     | 28,776         | (26,670)         | 2,106                 | 71,442     |
| Future Capital                        |            |                |                  |                       |            |
| Affordable Housing                    | 59,916     | 17,203         | (4,010)          | 13,193                | 73,109     |
| Capital Facilities and Infrastructure | 41,761     | 16,788         | (4,402)          | 12,386                | 54,147     |
| Community Amenities                   | 210,650    | 159,463        | (27,723)         | 131,740               | 342,390    |
| Parking Sites                         | 39,196     | 10,504         | (12,852)         | (2,348)               | 36,848     |
| Pedestrian and Cycling                | 9,202      | 478            | (3,136)          | (2,658)               | 6,544      |
|                                       | 360,725    | 204,436        | (52,123)         | 152,313               | 513,038    |
| Special Revenue and Programs          |            |                |                  |                       |            |
| Childcare Endowment                   | 19,787     | 311            | (622)            | (311)                 | 19,476     |
| Community Amenity Operations          | 7,658      | 257            | (313)            | (56)                  | 7,602      |
| Donations                             | 12,719     | 1,495          | (941)            | 554                   | 13,273     |
| Emerging Neighbourhood                | 10,000     | _              | -                | -                     | 10,000     |
| Insurance                             | 29,072     | 2,959          | (3,962)          | (1,003)               | 28,069     |
| Outstanding Commitments               | 26,713     | 8,300          | (11,666)         | (3,366)               | 23,347     |
| Public Art                            | 10,588     | 2,962          | (221)            | 2,741                 | 13,329     |
| Social and Cultural                   | 21,621     | 2,196          | (1,400)          | 796                   | 22,417     |
| Other                                 | 4,579      | 11,025         | (5,129)          | 5,896                 | 10,475     |
|                                       | 142,737    | 29,505         | (24,254)         | 5,251                 | 147,988    |
| Future Debt Repayment                 | 39,449     | (57)           | (9,862)          | (9,919)               | 29,530     |
|                                       | \$ 844,381 | \$ 320,210     | \$ (169,330)     | \$ 150,880            | \$ 995,261 |
|                                       |            |                |                  |                       |            |

#### 11. ACCUMULATED SURPLUS - Continued

Fund balances are comprised of:

|   | Change During |           |    |         |      |           |
|---|---------------|-----------|----|---------|------|-----------|
|   |               | 2016      |    | Year    | 2017 |           |
|   |               |           |    |         |      |           |
| Revenue Fund  | \$            | 26,239    | \$ | -       | \$   | 26,239    |
| Capital Fund  |               | (154,532) |    | (9,360) |      | (163,892) |
| Capital Financing Fund                                |               | 284,933   |    | 5,215   |      | 290,148   |
| Sinking Fund  |               | -         |    | -       |      | =         |
| Property Endowment Fund                               |               | (97,132)  |    | 2,657   |      | (94,475)  |
| Harbour Park Development Ltd.                         |               | 5         |    | (3)     |      | 2         |
| Vancouver Civic Development Corp.                     |               | 11,466    |    | 48      |      | 11,514    |
| Hastings Institute Inc.                               |               | 237       |    | 5       |      | 242       |
| Pacific National Exhibition                           |               | (6,040)   |    | 2,359   |      | (3,681)   |
| City of Vancouver Public Housing Corporation          |               | 246       |    | (58)    |      | 188       |
| Vancouver Economic Commission                         |               | 1,194     |    | (395)   |      | 799       |
| Parking Corporation of Vancouver                      |               | (85)      |    | 317     |      | 232       |
|   |               | 66,531    |    | 785     |      | 67,316    |
| Elimination for internally-held debt on consolidation |               | (4,629)   |    | 960     |      | (3,669)   |
|   | \$            | 61,902    | \$ | 1,745   | \$   | 63,647    |

#### 12. CONTINGENCIES AND COMMITMENTS

#### (a) Contingent Liability and Commitment

The City is contingently liable in respect of debentures of the Greater Vancouver Water District, the Greater Vancouver Sewerage and Drainage District and the Greater Vancouver Regional District.

The City is a shareholder and member of E-Comm Emergency Communications for British Columbia Incorporated (E-Comm), whose services include: regional 911 call centre for the Greater Vancouver Regional District, Area Wide Radio emergency communications network, dispatch operations and records management. The City holds 2 Class A shares and 1 Class B share (of a total 28 Class A and 23 Class B shared issued and outstanding at December 31, 2017). As a Class A shareholder, the City is committed to paying levies for services received under a cost-sharing formula to fund operating and capital costs of the E-Comm operations. In addition, the City is contingently liable to cover its proportionate share of such costs should any member be unable to fulfill its funding obligations. Annual levy amounts fluctuate based on various factors under the cost-sharing formula, and amounted to \$19.9 million during the year (2016 - \$19.2 million).

#### (b) Collection of Taxes on Behalf of Other Taxing Authorities

|   | 2017            | 2016            |
|---|-----------------|-----------------|
| Taxes collected by the City:                |                 |                 |
| Property and business taxes                 | \$<br>1,506,035 | \$<br>1,419,396 |
| Payment in lieu of taxes                    | 25,022          | 31,661          |
| Local improvement levies                    | 1,165           | 1,267           |
|   | 1,532,222       | 1,452,324       |
| Less taxes remitted to:                     |                 |                 |
| Province of British Columbia - School Taxes | 602,147         | 561,949         |
| Greater Vancouver Transportation Authority  | 135,567         | 130,376         |
| B.C. Assessment Authority                   | 22,330          | 20,982          |
| Greater Vancouver Regional District         | 18,931          | 18,096          |
| Municipal Finance Authority                 | 95              | 71              |
|   | 779,070         | 731,474         |
| Net Taxes for Municipal Purposes            | \$<br>753,152   | \$<br>720,850   |

#### 12. CONTINGENCIES AND COMMITMENTS - Continued

#### (c) Municipal Pension Plan

The City and its employees contribute to the Municipal Pension Plan (a jointly trusteed pension plan). The board of trustees, representing plan members and employers, is responsible for administering the plan, including investment of assets and administration of benefits. The plan is a multi-employer defined benefit pension plan. Basic pension benefits are based on a formula. As at December 31, 2017, the plan had about 193,000 active members and approximately 90,000 retired members. Active members include approximately 38,000 contributors from local governments.

Every three years, an actuarial valuation is performed to assess the financial position of the plan and adequacy of plan funding. The actuary determines an appropriate combined employer and member contribution rate to fund the plan. The actuary's calculated contribution rate is based on the entry-age normal cost method, which produces the long-term rate of member and employer contributions sufficient to provide benefits for average future entrants to the plan. This rate is then adjusted to the extent there is amortization of any funding deficit.

The most recent valuation for the Municipal Pension Plan as at December 31, 2015, indicated a \$2,224 million funding surplus for basic pension benefits on a going concern basis. The next valuation will be as at December 31, 2018, with results available in 2019.

Employers participating in the plan record their pension expense as the amount of employer contributions made during the fiscal year (defined contribution pension plan accounting). This is because the plan records accrued liabilities and accrued assets for the plan in aggregate, resulting in no consistent and reliable basis for allocating the obligation, assets and cost to individual employers participating in the plan.

The City of Vancouver paid \$73.0 million (2016 - \$68.2 million) for employer contributions while employees contributed \$57.5 million (2016 - \$54.2 million) to the plan in fiscal 2017.

#### (d) Contingent Legal Liabilities

As at December 31, 2017, there were various legal claims pending against the City arising in the ordinary course of its operations. The City has recorded a liability for certain uninsured claims, but has made no specific provision for those where the outcome is presently indeterminable. The City also has a reserve of \$28.1 million (2016 - \$29.1 million) for potential claims.

#### (e) Property Assessment Appeals

As at December 31, 2017, there were various assessment appeals pending with respect to properties. The outcome of those appeals may result in adjustments to property taxes receivable for the current and prior years. The City has estimated a liability for certain appeals and makes an annual provision against property taxes receivable for the impact of appeals.

#### (f) Loan Guarantees

The City has entered into 60 year prepaid leases and operating agreements with respect to two affordable rental housing complexes in Southeast False Creek. Under the agreements, the City has guaranteed the operators' loan obligations with respect to their mortgages to finance the pre-paid rent. The outstanding balances of the mortgages are:

First Avenue Athletes Village Housing Co-operative \$18,516 S.U.C.C.E.S.S. Affordable Housing Society \$21,290

#### 13. TRUST FUNDS

Certain assets have been conveyed or assigned to the City to be administered as directed by agreement or statute. The City holds the assets for the benefit of, and stands in fiduciary relationship to, the beneficiary. The following trust funds and assets are excluded from the City's financial consolidated statements:

|                         | 2017 |        | 2016         |
|-------------------------|------|--------|--------------|
| Vancouver Agreement     | \$   | 3,492  | \$<br>4,734  |
| Cemetery Perpetual Care |      | 6,454  | 5,781        |
| General                 |      | 455    | 449          |
|                         | \$   | 10,401 | \$<br>10,964 |

The Vancouver Agreement is an urban development agreement between the Federal and Provincial Governments and the City to facilitate sustainable economic, social and community development in the City.

#### 14. BUDGET

The Budget information presented in these consolidated financial statements is based upon the 2017 operating, capital and property endowment budgets as approved by Council and adjusted to comply with Canadian public sector accounting standards for inclusion in the Consolidated Statement of Operations and Consolidated Statement of Change in Net Financial Assets (Liabilities).

|  | <br>2017        |
|--|-----------------|
| evenues  |                 |
| Approved Budgeted Revenues                             |                 |
| Operating Budget                                       | \$<br>1,322,172 |
| Capital Budget   | 223,387         |
| Property Endowment Operating Budget                    | 50,287          |
| Other City of Vancouver funds                          | 11,318          |
| Vancouver Public Housing Corporation                   | 3,270           |
| Pacific National Exhibition                            | 48,861          |
| Other City of Vancouver Reporting Entities             | <br>5,307       |
|  | 1,664,602       |
| PSAB Revenue Adjustments                               |                 |
| Interfund revenue eliminated                           | (12,819)        |
| PSAB transfers included in revenues                    | <br>573         |
| Budgeted Revenues as presented in finanical statements | \$<br>1,652,356 |
| penses   |                 |
| Approved Budgeted Expenditures                         |                 |
| Operating Budget                                       | \$<br>1,322,172 |
| Capital Budget   | 223,387         |
| Property Endowment Operating Budget                    | 50,287          |
| Other City of Vancouver funds                          | 11,318          |
| Vancouver Public Housing Corporation                   | 3,270           |
| Pacific National Exhibition                            | 48,111          |
| Other City of Vancouver Reporting Entities             | <br>5,307       |
|  | 1,663,852       |
| PSAB Expenses Adjustments                              |                 |
| Operating Budget PSAB expense adjustments (1)          | 69,792          |
| Capital Budget PSAB expense adjustments (2)            | (412,398)       |
| Amortization of tangible capital assets                | 169,103         |
| Interfund expense eliminated                           | <br>(12,819)    |
|  | <br>(186,322)   |
| Budgeted Expenses as presented in finanical statements | \$<br>1,477,530 |
| Annual Surplus   | \$<br>174,826   |

24 CITY OF VANCOUVER

(1) Deduct debt principal payments and transfers(2) Deduct tangible capital asset expenditures

#### 15. SEGMENTED INFORMATION AND EXPENSES BY OBJECT

City services are provided by departments and their activities are reported in the City's Funds as described in Note 1(b). Segmented financial information for certain departments is provided in Schedule 1. The accounting policies used in these segments are consistent with those followed in the preparation of the consolidated financial statements as disclosed in Note 1.

Revenues not directly attributable to a specific segment are shown in General Government.

Amounts shown for wages, contract services, supplies and debt charges are the gross amounts incurred by departments for all segmented activity. Allocated costs include services performed by departments for other segments or for work related to capital construction activity.

The segments include:

- **General Government** which provides internal support services to Council and other departments who provide direct services to its citizens. These internal departments include the City Manager's Office, City Clerk, Financial Services, Real Estate and Facilities Management, Legal and Human Resources.
- **Police Protection** which provides operational and investigation services to maintain public order, uphold the rule of law and prevent crime.
- Fire Protection which provides emergency and prevention services related to firefighting and medical services.
- Engineering which provides planning, design, construction and maintenance of the City's streets, street lighting, traffic control, parking enforcement, transportation planning and utility and communication corridors.
- **Utilities** which are managed by the Engineering department and provide planning, design, construction and maintenance related to the water distribution, sewerage collection, drainage, neighbourhood energy utilities and refuse removal services.
- Planning and Development which creates plans, programs and policies required for city-wide and community planning, zoning and subdivision, building by-law administration and inspection, various licensing and animal control services.
- Parks and Recreation which provides recreation services through its parks, community centres, swimming pools and ice rinks.
- Community and Cultural Services which includes the civic theatres and the Britannia Community
  Centre and other programs to create sustainable, creative and inclusive communities for living and
  working.
- **Library** which provides access to reading and information needs, and a free place for everyone to discover, create, and share ideas.

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|  |              |              |              |              |           |             |              | Community  |             |              |              |
|--|--------------|--------------|--------------|--------------|-----------|-------------|--------------|------------|-------------|--------------|--------------|
|  | General      | Police       | Fire         |              |           | Planning &  | Parks        | & Cultural |             | 2017         | 2016         |
|  | Government   | Protection   | Protection   | Engineering  | Utilities | Development | & Recreation | Services   | Library     | Consolidated | Consolidated |
| Revenues   |              |              |              |              |           |             |              |            |             |              |              |
| Property taxes, penalties and interest             | \$ 753,152   | \$ -         | \$ -         | \$ -         | \$ -      | \$ -        | \$ -         | \$ -       | \$ -        | \$ 753,152   | \$ 720,850   |
| Utility fees                                       | 12           | -            | -            | 306          | 261,614   | -           | (184)        | 4          | -           | 261,752      | 242,778      |
| Program fees                                       | 577          | 2,463        | 648          | 394          | 203       | -           | 94,245       | 16,833     | 1,301       | 116,664      | 111,256      |
| License and development fees                       | 74,460       | -            | -            | -            | -         | -           | -            | (2)        | -           | 74,458       | 73,710       |
| Parking  | 54,222       | 246          | -            | 26,667       | -         | -           | 11,052       | 823        | -           | 93,010       | 86,802       |
| Cost recoveries, grants and donations              | 12,833       | 26,135       | 12,537       | 15,952       | 27,916    | 3,602       | 5,170        | 8,370      | 5,584       | 118,099      | 94,324       |
| Revenue sharing                                    | 21,918       | -            | -            | -            | -         | -           | -            | -          | -           | 21,918       | 22,873       |
| Investment income                                  | 28,569       | -            | -            | -            | -         | -           | -            | (72)       | -           | 28,497       | 28,422       |
| Rental, lease and other                            | 50,383       | 522          | 90           | 9,439        | 979       | 2           | 4,429        | 7,011      | 1,088       | 73,943       | 62,853       |
| Bylaw fines  | 20,286       | (30)         | -            | -            | -         | -           | 261          | (27)       | -           | 20,490       | 20,374       |
| Developer contributions                            | 163,503      | -            | 1,363        | 69,640       | 13,052    | 373         | 10,801       | 72,855     | -           | 331,587      | 231,043      |
| Gain (loss) on disposal of tangible capital assets | (2,494)      | -            | -            | (325)        | (3,064)   | -           | -            | -          | (1,090)     | (6,973)      | 54,119       |
| Gain on sale of SEFC assets                        | -            | -            | -            | -            | -         | -           | -            | -          | -           | -            | 5,610        |
|  | 1,177,421    | 29,336       | 14,638       | 122,073      | 300,700   | 3,977       | 125,774      | 105,795    | 6,883       | 1,886,597    | 1,755,014    |
| Operating Expenses                                 |              |              |              |              |           |             |              |            |             |              |              |
| Wages, salaries and benefits                       | 93,154       | 260,157      | 113,232      | 84,455       | 47,971    | 45,398      | 108,231      | 35,502     | 39,485      | 827,585      | 780,519      |
| Contract services                                  | 27,839       | 21,800       | 5,700        | 21,525       | 18,482    | 2,752       | 10,105       | 5,703      | 1,990       | 115,896      | 99,017       |
| Supplies, material and equipment                   | 28,499       | 20,740       | 6,957        | 19,905       | 162,355   | 6,937       | 51,781       | 53,972     | 6,459       | 357,605      | 347,311      |
| Debt charges                                       | 2,095        | 2,271        | 605          | 9,159        | 16,690    | -           | 7,076        | 3,480      | 394         | 41,770       | 39,924       |
|  | 151,587      | 304,968      | 126,494      | 135,044      | 245,498   | 55,087      | 177,193      | 98,657     | 48,328      | 1,342,856    | 1,266,771    |
| Amortization                                       | 22,387       | 9,380        | 5,783        | 87,234       | 32,246    | 2           | 21,617       | 7,639      | 5,435       | 191,723      | 172,790      |
|  | 173,974      | 314,348      | 132,277      | 222,278      | 277,744   | 55,089      | 198,810      | 106,296    | 53,763      | 1,534,579    | 1,439,561    |
| Annual Surplus (Deficit)                           | \$ 1,003,447 | \$ (285,012) | \$ (117,639) | \$ (100,205) | \$ 22,956 | \$ (51,112) | \$ (73,036)  | \$ (501)   | \$ (46,880) | \$ 352,018   | \$ 315,453   |

# SUPPLEMENTARY FINANCIAL INFORMATION

**UNAUDITED** 

FIVE YEAR - CONSOLIDATED STATEMENT OF FINANCIAL POSITION (\$000s) Years Ended December 31

|   | 2017         | 2016         | 2015         | 2014         | 2013         |
|---|--------------|--------------|--------------|--------------|--------------|
| FINANCIAL ASSETS                              |              |              |              |              |              |
| Cash and cash equivalents                     | \$ 373,163   | \$ 394,270   | \$ 212,140   | \$ 150,671   | \$ 79,216    |
| Temporary investments                         | 1,712,337    | 1,630,409    | 1,644,172    | 1,438,601    | 1,298,667    |
| Accounts receivables                          | 209,907      | 113,053      | 115,720      | 119,919      | 125,916      |
| South East False Creek development receivable | -            | -            | 5,337        | 5,337        | 110,844      |
| Lease agreement receivable                    | 13,861       | 18,917       | 23,509       | 27,679       | 31,466       |
|   | 2,309,268    | 2,156,649    | 2,000,878    | 1,742,207    | 1,646,109    |
| LIABILITIES                                   |              |              |              |              |              |
| Accounts payable and accrued liabilities      | 388,638      | 355,310      | 304,840      | 313,296      | 314,230      |
| Deferred liabilities                          | 168,824      | 173,334      | 166,933      | 154,381      | 151,062      |
| Mortgages and loan agreement                  | 30,408       | 39,599       | 44,486       | 47,084       | 49,248       |
| South East False Creek Financing              | -            | -            | -            | -            | 150,000      |
| Debt  | 993,440      | 1,033,674    | 943,905      | 868,357      | 789,085      |
| Deferred revenue                              | 476,049      | 475,728      | 467,454      | 422,919      | 391,253      |
|   | 2,057,359    | 2,077,645    | 1,927,618    | 1,806,037    | 1,844,878    |
| NET FINANCIAL ASSETS (LIABILITIES)            | 251,909      | 79,004       | 73,260       | (63,830)     | (198,769)    |
| NON-FINANCIAL ASSETS                          |              |              |              |              |              |
| Inventory and prepaids                        | 28,713       | 26,549       | 21,794       | 19,983       | 18,138       |
| Tangible capital assets                       | 6,935,837    | 6,758,888    | 6,453,934    | 6,373,932    | 6,295,802    |
|   | 6,964,550    | 6,785,437    | 6,475,728    | 6,393,915    | 6,313,940    |
| ACCUMULATED SURPLUS                           | \$ 7,216,459 | \$ 6,864,441 | \$ 6,548,988 | \$ 6,330,085 | \$ 6,115,171 |

FIVE YEAR - CONSOLIDATED STATEMENT OF OPERATIONS (\$000s) Years Ended December 31

|  | 20172016 |           | 2015          |    | 2014      |    | 2013      |    |           |
|--|----------|-----------|---------------|----|-----------|----|-----------|----|-----------|
| REVENUES                                       |          |           |               |    |           |    |           |    |           |
| Property taxes, penalties and interest         | \$       | 753,152   | \$<br>720,850 | \$ | 699,838   | \$ | 671,543   | \$ | 655,977   |
| Utility fees                                   |          | 261,752   | 242,778       |    | 231,211   |    | 221,605   |    | 217,434   |
| Program fees                                   |          | 116,664   | 111,256       |    | 107,378   |    | 104,342   |    | 100,225   |
| License and development fees                   |          | 74,458    | 73,710        |    | 65,490    |    | 65,090    |    | 59,899    |
| Parking  |          | 93,010    | 86,802        |    | 83,981    |    | 77,517    |    | 72,578    |
| Cost recoveries, grants and donations          |          | 118,099   | 94,324        |    | 103,549   |    | 123,831   |    | 109,054   |
| Revenue sharing                                |          | 21,918    | 22,873        |    | 23,798    |    | 17,924    |    | 17,831    |
| Investment income                              |          | 28,497    | 28,422        |    | 28,795    |    | 27,892    |    | 23,199    |
| Rental, lease and other                        |          | 73,943    | 62,853        |    | 72,945    |    | 68,878    |    | 76,140    |
| Bylaw fines                                    |          | 20,490    | 20,374        |    | 17,109    |    | 15,832    |    | 16,389    |
| Developer contributions                        |          | 331,587   | 231,043       |    | 124,331   |    | 137,372   |    | 95,350    |
| Gain (loss) on sale of tangible capital assets |          | (6,973)   | 54,119        |    | 25,105    |    | 11,691    |    | (8,143)   |
| Gain on sale of Southeast False Creek assets   |          | -         | 5,610         |    | -         |    | 16,610    |    | 49,168    |
|  |          | 1,886,597 | 1,755,014     |    | 1,583,530 |    | 1,560,127 |    | 1,485,101 |
| EXPENSES                                       |          |           |               |    |           |    |           |    |           |
| Utilities                                      |          | 277,744   | 264,002       |    | 254,867   |    | 244,853   |    | 241,232   |
| General Government                             |          | 173,974   | 172,881       |    | 148,746   |    | 187,441   |    | 185,555   |
| Police Protection                              |          | 314,348   | 297,778       |    | 286,134   |    | 263,537   |    | 254,130   |
| Fire Protection                                |          | 132,277   | 119,530       |    | 113,357   |    | 108,089   |    | 102,833   |
| Engineering                                    |          | 222,278   | 197,484       |    | 185,863   |    | 183,258   |    | 175,427   |
| Planning and development                       |          | 55,089    | 47,521        |    | 35,151    |    | 25,583    |    | 19,672    |
| Parks and recreation                           |          | 198,810   | 187,424       |    | 185,110   |    | 180,246   |    | 178,373   |
| Community and cultural services                |          | 106,296   | 101,539       |    | 103,020   |    | 103,341   |    | 98,110    |
| Library  |          | 53,763    | 51,402        |    | 51,029    |    | 48,865    |    | 47,884    |
|  |          | 1,534,579 | 1,439,561     |    | 1,363,277 |    | 1,345,213 |    | 1,303,216 |
| ANNUAL SURPLUS                                 | \$       | 352,018   | \$<br>315,453 | \$ | 220,253   | \$ | 214,914   | \$ | 181,885   |

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|                                       | 2017 2016 2015 |         | 2015          | <br>2014 | <br>2013 |               |               |
|---------------------------------------|----------------|---------|---------------|----------|----------|---------------|---------------|
| Financial Stabilization               |                |         |               |          |          |               |               |
| Deferred Payroll Obligation           | \$             | 54,974  | \$<br>54,974  | \$       | 54,974   | \$<br>54,974  | \$<br>50,074  |
| General Revenue Stabilization         |                | 84,443  | 79,593        |          | 76,233   | 60,099        | 58,953        |
| Solid Waste Capital                   |                | 76,576  | 89,261        |          | 85,279   | 71,910        | 68,806        |
| Utility Rate Stabilization            |                | 17,270  | 8,306         |          | 6,601    | 9,508         | 15,118        |
|                                       |                | 233,263 | 232,134       |          | 223,087  | 196,491       | 192,951       |
| Asset Management                      |                |         |               |          |          |               |               |
| Golf Course and Artificial Turf       |                | 5,045   | 4,914         |          | 5,803    | 5,253         | 4,752         |
| Plant and Equipment                   |                | 50,542  | 46,644        |          | 76,010   | 84,319        | 80,298        |
| Streets Capital Maintenance           |                | 15,855  | 17,778        |          | 16,792   | 14,695        | 7,236         |
|                                       |                | 71,442  | 69,336        |          | 98,605   | 104,267       | 92,286        |
| Future Capital                        |                |         |               |          |          |               |               |
| Affordable Housing                    |                | 73,109  | 59,916        |          | 40,226   | 29,763        | 18,140        |
| Capital Facilities and Infrastructure |                | 54,147  | 41,761        |          | 58,847   | 27,547        | 11,901        |
| Community Amenities                   |                | 342,390 | 210,650       |          | 185,820  | 171,550       | 128,275       |
| Parking Sites                         |                | 36,848  | 39,196        |          | 33,797   | 43,672        | 45,385        |
| Pedestrian and Cycling                |                | 6,544   | 9,202         |          | 10,307   | 11,427        | 11,491        |
|                                       |                | 513,038 | 360,725       |          | 328,997  | 283,959       | 215,192       |
| Special Revenue and Programs          |                |         |               |          |          |               |               |
| Childcare Endowment                   |                | 19,476  | 19,787        |          | 19,311   | 18,996        | 16,571        |
| Community Amenity Operations          |                | 7,602   | 7,658         |          | 7,625    | 7,765         | 8,898         |
| Donations                             |                | 13,273  | 12,719        |          | 12,021   | 11,397        | 10,394        |
| Emerging Neighbourhood                |                | 10,000  | 10,000        |          | 10,000   | 10,000        | 12,684        |
| Insurance                             |                | 28,069  | 29,072        |          | 30,616   | 31,726        | 32,537        |
| Outstanding Commitments               |                | 23,347  | 26,713        |          | 19,053   | 18,864        | 16,036        |
| Public Art                            |                | 13,329  | 10,588        |          | 9,544    | 8,743         | 7,855         |
| Social and Cultural                   |                | 22,417  | 21,621        |          | 21,107   | 17,589        | 16,308        |
| Other                                 |                | 10,475  | 4,579         |          | 4,576    | 4,538         | <br>4,733     |
|                                       |                | 147,988 | 142,737       |          | 133,853  | 129,618       | 126,016       |
| Future Debt Repayment                 |                | 29,530  | 39,449        |          | 40,299   | 46,419        | 53,614        |
|                                       | \$             | 995,261 | \$<br>844,381 | \$       | 824,841  | \$<br>760,754 | \$<br>680,059 |

|   | 2017<br>Budget |           | 2017 | <br>2016  |               |
|---|----------------|-----------|------|-----------|---------------|
| REVENUES                                |                |           |      |           |               |
| Property taxes, penalties and interest  | \$             | 752,548   | \$   | 753,152   | \$<br>720,850 |
| Utility fees                            |                | 256,166   |      | 262,123   | 242,778       |
| Programs fees                           |                | 59,974    |      | 65,253    | 65,191        |
| License and development fees            |                | 60,499    |      | 74,458    | 73,710        |
| Parking                                 |                | 59,919    |      | 64,709    | 60,583        |
| Cost recoveries, grants and donations   |                | 45,621    |      | 70,663    | 65,022        |
| Revenue sharing                         |                | 21,652    |      | 21,918    | 22,873        |
| Investment income                       |                | 12,192    |      | 12,929    | 13,200        |
| Rental, lease and other                 |                | 34,665    |      | 45,790    | 37,264        |
| Bylaw fines                             |                | 19,509    |      | 20,490    | 19,339        |
|   |                | 1,322,745 |      | 1,391,485 | <br>1,320,810 |
| EXPENDITURES                            |                |           |      |           |               |
| Utilities                               |                | 226,232   |      | 225,188   | 226,308       |
| General government                      |                | 129,753   |      | 121,817   | 128,799       |
| Police protection                       |                | 291,606   |      | 305,161   | 289,267       |
| Fire protection                         |                | 117,973   |      | 126,070   | 116,300       |
| Engineering                             |                | 89,561    |      | 97,686    | 87,325        |
| Planning and development                |                | 49,399    |      | 51,477    | 46,047        |
| Parks and recreation                    |                | 121,147   |      | 124,850   | 116,088       |
| Community and cultural services         |                | 84,786    |      | 88,593    | 85,890        |
| Library                                 |                | 50,227    |      | 47,749    | 45,748        |
|   |                | 1,160,684 |      | 1,188,591 | 1,141,772     |
| ANNUAL SURPLUS                          |                | 162,061   |      | 202,894   | 179,038       |
| DEBT, TRANSFERS AND OTHER               |                |           |      |           |               |
| Debt principal repayments Transfers     |                | (1,256)   |      | (1,247)   | (1,190)       |
| Net transfers to other funds            |                | (164,601) |      | (184,547) | (199,469)     |
| Net transfers to reserves               |                | 3,796     |      | (13,141)  | 13,506        |
| Change in obligations to be funded from |                |           |      |           |               |
| Future revenue                          |                |           |      | (3,959)   | <br>8,371     |
|   |                | (162,061) |      | (202,894) | <br>(178,782) |
| CHANGE IN FUND BALANCE                  |                | -         |      | -         | 256           |
| FUND BALANCE                            |                |           |      |           |               |
| Beginning of year                       |                | 26,239    |      | 26,239    | 25,983        |
| Change in year                          |                |           |      | =         | <br>256       |
| End of year                             | \$             | 26,239    | \$   | 26,239    | \$<br>26,239  |

|                                     |    | 2017   |              |              |
|-------------------------------------|----|--------|--------------|--------------|
|                                     | E  | Budget | <br>2017     | <br>2016     |
| Program fees                        |    |        |              |              |
| Parks and recreation                | \$ | 41,170 | \$<br>42,821 | \$<br>45,203 |
| Community and cultural services     |    | 15,147 | 16,846       | 14,722       |
| Library                             |    | 1,230  | 1,301        | 1,284        |
| Police                              |    | 1,454  | 2,463        | 2,230        |
| Fire                                |    | 516    | 648          | 608          |
| Other                               |    | 457    | 1,174        | 1,144        |
|                                     | \$ | 59,974 | \$<br>65,253 | \$<br>65,191 |
| License and development fees        |    |        |              |              |
| Licenses                            |    |        |              |              |
| Business                            | \$ | 16,948 | \$<br>17,328 | \$<br>16,948 |
| Inspection fees                     |    | 9,401  | 12,834       | 14,107       |
| Dog                                 |    | 990    | 966          | 942          |
| Other                               |    | 8,946  | 13,833       | 14,596       |
| Trade permits                       |    | 13,558 | 14,480       | 13,497       |
| Development permits                 |    | 10,656 | 15,017       | 13,620       |
|                                     | \$ | 60,499 | \$<br>74,458 | \$<br>73,710 |
| Parking                             |    |        |              |              |
| On street parking                   | \$ | 50,321 | \$<br>53,202 | \$<br>50,125 |
| Parks                               |    | 7,188  | 8,121        | 7,344        |
| Civic Theatre                       |    | 599    | 818          | 715          |
| Other                               |    | 1,811  | <br>2,568    | <br>2,399    |
|                                     | \$ | 59,919 | \$<br>64,709 | \$<br>60,583 |
| Cost recoveries, grants & donations |    |        |              |              |
| Police                              | \$ | 15,434 | \$<br>26,467 | \$<br>23,077 |
| Fire                                |    | 8,247  | 11,192       | 9,051        |
| General government                  |    | 3,260  | 9,361        | 4,920        |
| Parks and recreation                |    | 4,986  | 5,075        | 5,442        |
| Community and cultural services     |    | 3,789  | 4,526        | 4,205        |
| Engineering services                |    | 6,080  | 5,750        | 5,856        |
| Library                             |    | 2,387  | 5,404        | 2,790        |
| Planning and development            |    | 1,158  | 2,681        | 2,878        |
| Utilities                           |    | 280    | 208          | 6,803        |
|                                     | \$ | 45,621 | \$<br>70,663 | \$<br>65,022 |
| Rental, lease and other             |    |        |              |              |
| Property rentals and leases         |    | 19,019 | 23,380       | 20,324       |
| Street use                          |    | 1,668  | 1,506        | 806          |
| False alarm reduction program       |    | 1,000  | 1,044        | 1,072        |
| Other                               |    | 12,978 | 19,861       | <br>15,062   |
|                                     | \$ | 34,665 | \$<br>45,790 | \$<br>37,264 |

|  | :  |        | 2016 |    |        |
|--|----|--------|------|----|--------|
| OPERATIONS                                 |    |        | -    |    |        |
| Rental and leases                          |    |        |      |    |        |
| Revenue                                    | \$ | 27,983 |      | \$ | 26,950 |
| Expenses                                   |    | 14,885 |      |    | 12,953 |
|  |    | 13,098 | _    |    | 13,997 |
| Parking                                    |    |        |      |    |        |
| Revenue                                    |    | 25,342 |      |    | 24,362 |
| Expenses                                   |    | 20,514 |      |    | 19,553 |
|  |    | 4,828  |      |    | 4,809  |
| Water moorage                              |    |        |      |    |        |
| Revenue                                    |    | 1,326  |      |    | 1,264  |
| Expenses                                   |    | 843    |      |    | 707    |
|  |    | 483    | _    |    | 557    |
| NET REVENUES FROM OPERATIONS Other Revenue |    | 18,409 |      |    | 19,363 |
| Other income                               |    | 1,434  |      |    | 24,179 |
| Investment Income                          |    | 1,176  |      |    | 1,206  |
| Gain in sale of tangible capital assets    |    | 7,493  |      |    | 61,051 |
|  |    | 10,103 |      |    | 86,436 |
| Administration and operating               |    | 6,608  | _    |    | 9,378  |
| NET REVENUES                               | \$ | 21,904 | _    | \$ | 96,421 |

|  | 2017           | 2016           | 2015           | 2014           | 2013           |
|--|----------------|----------------|----------------|----------------|----------------|
| Property Assessment (\$000s)             |                |                |                |                |                |
| Rateable property general purposes       | \$ 428,738,649 | \$ 328,408,856 | \$ 278,828,308 | \$ 254,102,538 | \$ 248,337,102 |
| Tax Rates – Rate per \$1,000 of Assessme | ent            |                |                |                |                |
| Residential - Class 1                    |                |                |                |                |                |
| Municipal purposes                       | 1.26093        | 1.56168        | 1.77001        | 1.84728        | 1.89502        |
| Education                                | 0.98007        | 1.20852        | 1.33008        | 1.37943        | 1.43366        |
| Other taxing authorities                 | 0.31389        | 0.39547        | 0.43526        | 0.45123        | 0.46479        |
| Total Residential                        | 2.55489        | 3.16567        | 3.53535        | 3.67794        | 3.79347        |
| Business/Other - Class 6                 |                |                |                |                |                |
| Municipal purposes                       | 5.79744        | 6.61254        | 7.34590        | 7.88427        | 8.20424        |
| Education                                | 5.21946        | 5.65811        | 5.98206        | 6.20492        | 6.40458        |
| Other taxing authorities                 | 1.42795        | 1.59241        | 1.71739        | 1.82263        | 1.87660        |
| Total Business/Other                     | 12.44485       | 13.86306       | 15.04535       | 15.91182       | 16.48542       |
| Major Industrial - Class 4               |                |                |                |                |                |
| Municipal purposes                       | 34.51349       | 33.90142       | 33.68465       | 33.77460       | 32.98091       |
| Education                                | 4.80000        | 5.40000        | 5.80000        | 6.00000        | 6.20000        |
| Other taxing authorities                 | 2.51911        | 2.59751        | 2.69096        | 2.81984        | 2.98567        |
| Total Major Industrial                   | 41.83260       | 41.89893       | 42.17561       | 42.59444       | 42.16658       |
| Light Industrial - Class 5               |                |                |                |                |                |
| Municipal purposes                       | 5.79744        | 6.61254        | 7.34590        | 7.88427        | 8.20424        |
| Education                                | 6.16093        | 5.80074        | 6.22412        | 6.70388        | 11.20629       |
| Other taxing authorities                 | 2.04973        | 1.97773        | 2.10140        | 2.29172        | 2.28098        |
| Total Light Industrial                   | 14.00810       | 14.39101       | 15.67142       | 16.87987       | 21.69151       |
| Total Utilities - Class 2                | 44.93083       | 47.63946       | 50.51010       | 52.26809       | 53.81857       |
| Total Supportive Housing - Class 3       | 0.14276        | 0.15132        | 0.15480        | 1.68065        | 1.65585        |
| Total Recreational/Non-Profit - Class 8  | 4.21729        | 4.99627        | 5.45629        | 5.68183        | 5.64914        |
| Total Farm – All Purposes - Class 9      | 8.55989        | 8.90097        | 9.13079        | 9.23133        | 9.20054        |
| Property Tax Revenue by Property Class   | (%)            |                |                |                |                |
| Residential - Class 1                    | 54.1           | 53.7           | 54.0           | 53.6           | 53.3           |
| Business - Class 6                       | 42.8           | 43.2           | 42.9           | 43.1           | 43.3           |
| Major industrial - Class 4               | 1.0            | 1.0            | 1.0            | 0.6            | 0.7            |
| Light industrial - Class 5               | 1.0            | 1.0            | 1.0            | 1.1            | 1.2            |
| Other Utilities, Rec/Non-profit and Farm | 1.1            | 1.1            | 1.1            | 1.6            | 1.5            |
| Total                                    | 100.0          | 100.0          | 100.0          | 100.0          | 100.0          |

#### FIVE YEAR STATISTICAL REVIEW – DEBT (\$000s) Years Ended December 31

|   |    | 2017    |    | 2016      |         | 2015    | <br>2014      | 2013 |         |  |
|---|----|---------|----|-----------|---------|---------|---------------|------|---------|--|
| Population *                            |    | 656,164 |    | 653,046   | 646,937 |         | 640,502       |      | 633,802 |  |
| Long Term Debt (\$000s)                 |    |         |    |           |         |         |               |      |         |  |
| Debenture debt outstanding              | \$ | 997,109 | \$ | 1,038,303 | \$      | 949,455 | \$<br>874,986 | \$   | 796,868 |  |
| Less: Internally held debt              |    | (3,669) |    | (4,629)   |         | (5,550) | (6,629)       |      | (7,783) |  |
| Externally held debt                    |    | 993,440 |    | 1,033,674 |         | 943,905 | 868,357       |      | 789,085 |  |
| Less: Sinking Fund reserves             |    | 395,407 |    | 417,878   |         | 326,427 | 246,301       |      | 177,956 |  |
| Net externally held debt                | \$ | 598,033 | \$ | 615,796   | \$      | 617,478 | \$<br>622,056 | \$   | 611,129 |  |
|   |    |         |    |           |         |         |               |      |         |  |
| Gross Debt per capita (externally held) | \$ | 1,514   | \$ | 1,583     | \$      | 1,459   | \$<br>1,356   | \$   | 1,245   |  |
| Net Deht ner canita (externally held)   | Φ. | Q11     | \$ | 043       | \$      | 954     | \$<br>071     | \$   | 064     |  |

<sup>\*</sup> Source: Population Section, B.C. Stats

Ministry of Lahour Citizens' Services Government of British Columbia

#### Long Term Debt Continuity

|                            | Externally<br>Held |           |    | ernally<br>Held | <br>Total       |
|----------------------------|--------------------|-----------|----|-----------------|-----------------|
| Balance, beginning of year | \$                 | 1,033,674 | \$ | 4,629           | \$<br>1,038,303 |
| Add: Debentures issued     |                    | 85,000    |    |                 | 85,000          |
| Local improvements         |                    | -         |    | 52              | 52              |
|                            |                    | 1,118,674 |    | 4,681           | 1,123,355       |
| Less: Maturities           |                    |           |    |                 |                 |
| General and water          |                    | (125,234) |    | -               | (125,234)       |
| Local improvements         |                    | -         |    | (1,012)         | (1,012)         |
|                            |                    | (125,234) |    | (1,012)         | (126,246)       |
| Balance, end of year       | \$                 | 993,440   | \$ | 3,669           | \$<br>997,109   |

|                                     |            | pital Plan<br>prrowing |    | cil-approved |    | ebentures<br>ssued to | Outstanding<br>Borrowing |           |  |  |  |
|-------------------------------------|------------|------------------------|----|--------------|----|-----------------------|--------------------------|-----------|--|--|--|
|                                     |            | thority*               |    | inding**     |    | d of 2017             |                          | Authority |  |  |  |
| General                             |            |                        |    |              |    |                       |                          |           |  |  |  |
| 2012 - 2014                         | \$         | 179,800                | \$ | 166,392      | \$ | 166,392               | \$                       | -         |  |  |  |
| 2015 - 2018                         |            | 235,000                |    | 150,369      |    | 72,925                |                          | 77,444    |  |  |  |
|                                     |            | 414,800                |    | 316,761      |    | 239,317               |                          | 77,444    |  |  |  |
| Sewer, Water and NE                 | :U         |                        |    |              |    |                       |                          |           |  |  |  |
| 2012 - 2014                         |            | 142,875                |    | 124,772      |    | 124,772               |                          | -         |  |  |  |
| 2015 - 2018                         |            | 147,500                |    | 115,798      |    | 81,325                |                          | 34,473    |  |  |  |
|                                     |            | 290,375                |    | 240,570      |    | 206,097               |                          | 34,473    |  |  |  |
| Total General, Sewer, Water and NEU |            |                        |    |              |    |                       |                          |           |  |  |  |
| 2012 - 2014                         |            | 322,675                |    | 291,164      |    | 291,164               |                          | -         |  |  |  |
| 2015 - 2018                         |            | 382,500                |    | 266,167      |    | 154,250               |                          | 111,917   |  |  |  |
|                                     | \$ 705,175 |                        |    | 557,331      | \$ | 445,414               | \$                       | 111,917   |  |  |  |

<sup>\*</sup> Borrowing authorities are established as part of the Capital Plan. General borrowing authorities for each Capital Plan are approved by the electors. Sewer, Water and NEU borrowing authorities are approved by Council.

#### **SCHEDULE OF GENERAL DEBT**

| Bylaw | Maturity Date & Purpose | Rate % | Term (Years) |    | ebenture<br>tstanding | Sinking Fund<br>Reserve Balance |         |  |  |
|-------|-------------------------|--------|--------------|----|-----------------------|---------------------------------|---------|--|--|
| 9897  | December 02, 2019       | 4.90%  | 10           | \$ | \$ 125,000            |                                 | 95,277  |  |  |
| 10015 | June 01, 2020           | 4.50%  | 10           |    | 125,000               |                                 | 81,248  |  |  |
| 10017 | September 30, 2030      | 1.71%  | 20           |    | 3,440                 |                                 | -       |  |  |
| 10393 | December 02, 2021       | 3.45%  | 10           |    | 140,000               |                                 | 76,010  |  |  |
| 10565 | October 18, 2052        | 3.70%  | 40           |    | 120,000               |                                 | 5,545   |  |  |
| 10797 | October 24, 2023        | 3.75%  | 10           |    | 110,000               |                                 | 38,045  |  |  |
| 11080 | October 16, 2024        | 3.05%  | 10           |    | 105,000               |                                 | 26,591  |  |  |
| 11362 | November 20, 2025       | 2.90%  | 10           |    | 90,000                |                                 | 14,751  |  |  |
| 11673 | December 15, 2026       | 2.70%  | 10           |    | 90,000                |                                 | 7,172   |  |  |
| 11941 | November 03, 2027       | 2.85%  | 10           |    | 85,000                |                                 | -       |  |  |
|       |                         | Total  |              | \$ | 993,440               | \$                              | 344,639 |  |  |

 $<sup>\</sup>ensuremath{^{\star\,\star}}$  Debenture funding is approved by Council as part of Annual Budget.

## FUTURE PRINCIPAL AND INTEREST PAYMENTS ON DEBT (\$000s) Year Ended December 31, 2017

|             |            | General    |              | ,          | Waterworks | <b>3</b>   |             | al Improvement |          | Total General & Waterworks<br>and Local Improvements |            |              |  |  |
|-------------|------------|------------|--------------|------------|------------|------------|-------------|----------------|----------|--|------------|--------------|--|--|
| _           | Principal  | Interest   | Total        | Principal  | Interest   | Total      | Principal . | Interest       | Total    | Principal  | Interest   | Total        |  |  |
| 2018        | 238        | 31,784     | 32,022       | -          | 4,083      | 4,083      | 822         | 218            | 1,040    | 1,060  | 36,085     | 37,145       |  |  |
| 2019        | 113,343    | 31,780     | 145,123      | 11,900     | 4,083      | 15,983     | 656         | 170            | 826      | 125,899  | 36,033     | 161,932      |  |  |
| 2020        | 103,647    | 23,908     | 127,555      | 21,600     | 3,014      | 24,614     | 555         | 131            | 686      | 125,802  | 27,053     | 152,855      |  |  |
| 2021        | 118,251    | 21,577     | 139,828      | 22,000     | 2,529      | 24,529     | 435         | 98             | 533      | 140,686  | 24,204     | 164,890      |  |  |
| 2022        | 255        | 17,502     | 17,757       | -          | 1,770      | 1,770      | 401         | 72             | 473      | 656  | 19,344     | 20,000       |  |  |
| 2023 - 2027 | 445,843    | 56,849     | 502,692      | 35,500     | 5,681      | 41,181     | 767         | 105            | 872      | 482,110  | 62,635     | 544,745      |  |  |
| Thereafter  | 103,863    | 95,301     | 199,164      | 17,000     | 15,725     | 32,725     | 33          | 5              | 38       | 120,896  | 111,031    | 231,927      |  |  |
| _           | \$ 885,440 | \$ 278,701 | \$ 1,164,141 | \$ 108,000 | \$ 36,885  | \$ 144,885 | \$ 3,669    | \$ 799         | \$ 4,468 | \$ 997,109   | \$ 316,385 | \$ 1,313,494 |  |  |

#### **External Debt Only**

|             | General |          |    |         |    |           |     |          | erworks |        |    | Total General & Waterworks |    |          |    |         |    |           |
|-------------|---------|----------|----|---------|----|-----------|-----|----------|---------|--------|----|----------------------------|----|----------|----|---------|----|-----------|
|             | Р       | rincipal | I  | nterest |    | Total     | _ P | rincipal | In      | terest |    | Total                      | P  | rincipal | lı | nterest |    | Total     |
| 2018        |         | 238      |    | 31,784  |    | 32,022    |     | -        |         | 4,083  |    | 4,083                      |    | 238      |    | 35,867  |    | 36,105    |
| 2019        |         | 113,343  |    | 31,780  |    | 145,123   |     | 11,900   |         | 4,083  |    | 15,983                     |    | 125,243  |    | 35,863  |    | 161,106   |
| 2020        |         | 103,647  |    | 23,908  |    | 127,555   |     | 21,600   |         | 3,014  |    | 24,614                     |    | 125,247  |    | 26,922  |    | 152,169   |
| 2021        |         | 118,251  |    | 21,577  |    | 139,828   |     | 22,000   |         | 2,529  |    | 24,529                     |    | 140,251  |    | 24,106  |    | 164,357   |
| 2022        |         | 255      |    | 17,502  |    | 17,757    |     | -        |         | 1,770  |    | 1,770                      |    | 255      |    | 19,272  |    | 19,527    |
| 2023 - 2027 |         | 445,843  |    | 56,849  |    | 502,692   |     | 35,500   |         | 5,681  |    | 41,181                     |    | 481,343  |    | 62,530  |    | 543,873   |
| Thereafter  |         | 103,863  |    | 95,301  |    | 199,164   |     | 17,000   |         | 15,725 |    | 32,725                     |    | 120,863  |    | 111,026 |    | 231,889   |
| •           | \$      | 885,440  | \$ | 278,701 | \$ | 1,164,141 | \$  | 108,000  | \$      | 36,885 | \$ | 144,885                    | \$ | 993,440  | \$ | 315,586 | \$ | 1,309,026 |