

Report Date: August 27, 2015  
Contact: Nick Kassam  
Contact No.: 604.829.2097  
RTS No.: 10596  
VanRIMS No.: 08-2000-20  
Meeting Date: September 30, 2015

TO: Standing Committee on Planning, Transportation and Environment  
FROM: General Manager of Engineering Services and Chief Purchasing Official  
SUBJECT: Contract Award for Landfill Services

**RECOMMENDATION**

- A. THAT Council authorize City staff to negotiate, to the satisfaction of the City's General Manager of Engineering Services, Director of Legal Services and Chief Purchasing Official, and enter into a contract with Poschner Construction (88) Ltd., for Landfill Services, for a term of five years, with the option to extend for two additional two-year terms, and one additional one-year term, with an estimated contract value of \$5,612,300 plus applicable taxes over the initial five-year term, to be funded through the Landfill Annual Operating Budget.
- B. THAT the Director of Legal Services, Chief Purchasing Official and General Manager of Engineering Services be authorized to execute on behalf of the City the contract contemplated by Recommendation A above.
- C. THAT no legal rights or obligations will be created by Council's adoption of Recommendations A and B above unless and until such contract is executed by the authorized signatories of the City as set out in these Recommendations.

**REPORT SUMMARY**

The City issued RFP PS20140333 in June 2015 for Landfill Services. The RFP was advertised on the City of Vancouver website and BC Bid and the work was called in accordance with the terms and condition of the City's Procurement Policy AF-015-01. City staff on the RFP Evaluation Committee and subsequently, the Bid Committee have considered the responses received and, on that basis, recommend that the City negotiate and, if such negotiations are successful, enter into a contract as described above with Poschner Construction (88) Ltd.

**COUNCIL AUTHORITY/PREVIOUS DECISIONS**

The City's Procurement Policy AF-015-01 requires that contracts with values over \$2 million must be approved by Council following review and recommendations by the Bid Committee. The Bid Committee has considered and recommended Poschner Construction (88) Ltd. as the successful proponent.

## **REPORT**

### ***Background/Context***

The City's Department of Engineering Services requires an on-site contractor that can provide various services to meet the Landfill's operational requirements and day-to-day needs, as required by the Landfill's Operational Certificate issued by the Ministry of Environment. Since 1974, a Landfill Services Contractor has been on-site delivering routine services and stand-by emergency services as required.

The primary services delivered through this contract consist of;

- the transportation of cover material to areas within the Landfill
- the on-site stockpiling of excavated material
- removal and stockpiling of rubble from the excavated material to produce processed excavated material (cover material)
- the transportation of rubble material to areas within the Landfill

Additionally, secondary services provided through this contract as needed by operations include;

- fire protection services and dust control
- contingency pumping of leachate
- maintenance of ditches (inner ditch and outer ditch surrounding the perimeter, and ditches within the Landfill perimeter)
- grass mowing
- preparing trenches
- reclaiming and hauling road construction materials
- litter fencing, onsite maintenance, and construction work
- bottom ash hauling
- miscellaneous gas repairs

### ***Strategic Analysis***

The RFP was issued in accordance with the City's Procurement Policy AF-015-01. The City received responses from Poschner Construction (88) Ltd., Jacob Bros. Construction Inc., and Hall Constructors Corp. The responses were evaluated through the work of an evaluation team comprised of representatives from Engineering Services (Landfill Services and Equipment Services) under the stewardship of Supply Chain Management to ascertain if the responses offered good overall value to the City; both quantitative and qualitative factors were evaluated.

Some of the Criteria considered in the overall evaluation process included:

- Proposed pricing
- Key personnel
- Company profile and references
- Equipment used to perform the services
- Reporting requirements
- Material tracking and data management
- Emergency planning/Business continuity
- Safety program
- Environmental management
- Sustainability

Based on the overall evaluation, the team concluded that the proposal submitted by Poschner Construction (88) Ltd. best met the City's requirements and provided best overall value to the City.

### ***Financial Implications***

Finance has reviewed and confirmed that funding will be available from the Landfill Annual Operating Budget. As a result of the RFP, the City is able to achieve cost certainty for the proposed 5-year contract term.

### ***Legal***

The City's Procurement Policy requires that all contracts that have been awarded by Bid Committee plus Council will be signed by the Director of Legal Services.

### ***CONCLUSION***

In summary, City staff recommends that the City of Vancouver negotiate and enter into a five-year contract, with the option to extend the contract for two additional two-year terms, and one additional one-year term, with Poschner Construction (88) Ltd, for Landfill Services.

\* \* \* \* \*