Secured Market Rental Housing Policy

Presentation to City Council, May 15, 2012



Secured

Market

Rental Housing



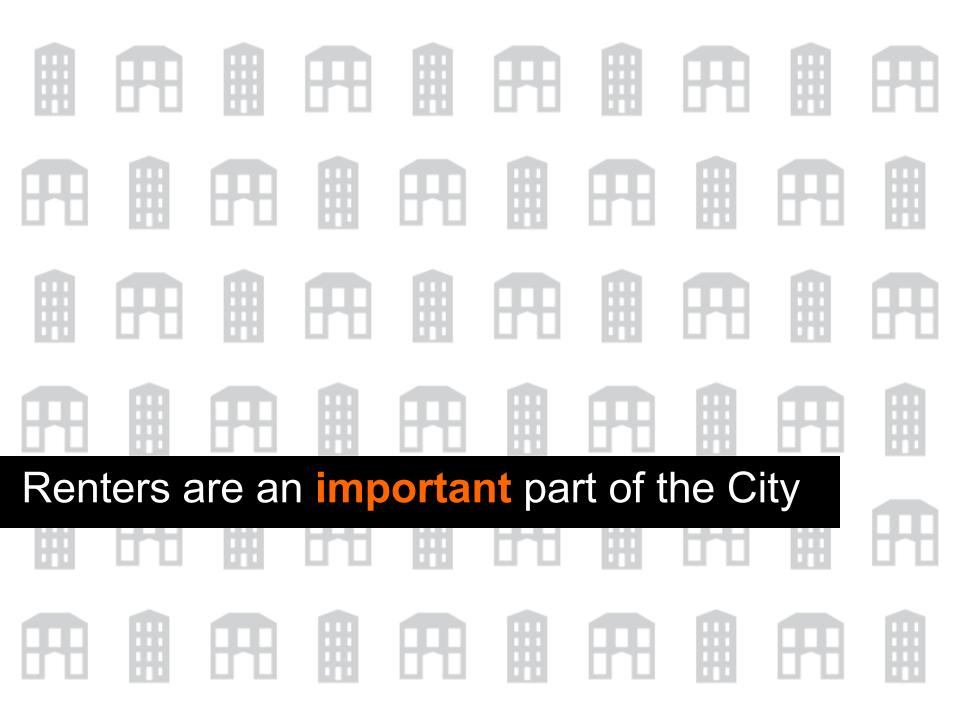
Secured

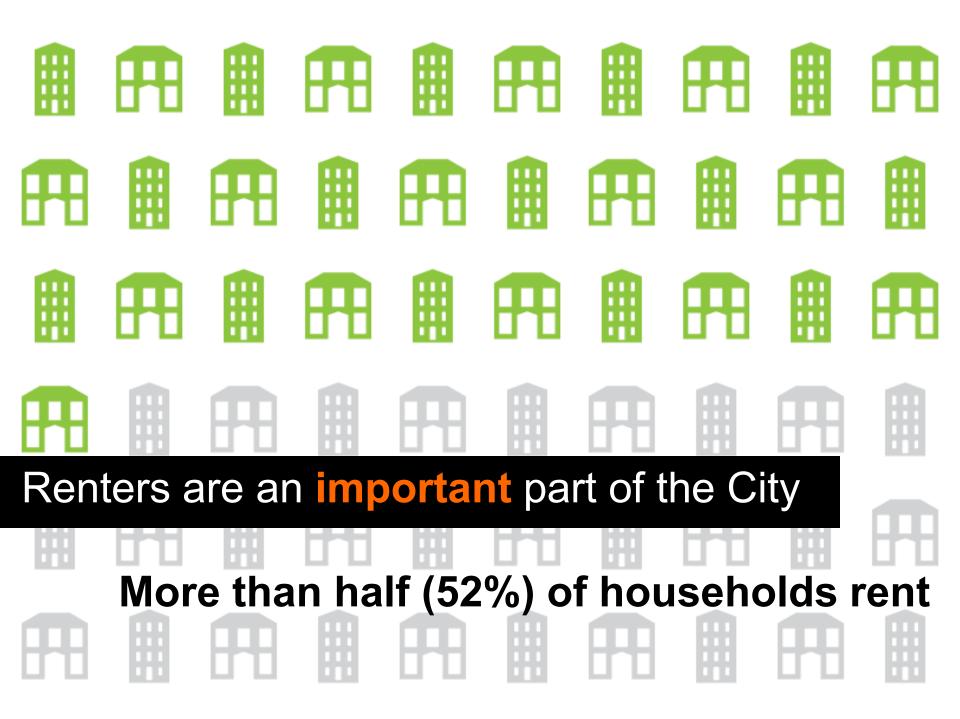
guaranteed rental for life of building

Market

rents set the by market

Rental Housing built solely for rental





Renters are essential to a healthy and vibrant economy



"Vancouver's economy depends on attracting and retaining talent. Affordable housing of all types, including market rentals, is essential to the City's current and future competitiveness."

John Tylee, Director of Policy and Research Vancouver Economic Development Commission

Renting meets the needs of diverse populations













Renting is affordable

Renting is affordable Income of renters is half that of owners



Renting allows moderate income households to stay in the City

What are moderate income households?

\$200,000

\$160,000

\$120,000

\$80,000

\$40,000

\$0

\$21,500 -\$86,500

Moderate income households

Renting allows moderate income households to stay in the City

What are moderate income households?

\$200,000

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\$120,000

\$80,000

\$40,000

\$0

\$21,500 -\$86,500

Moderate income Income required Income required households Avg. 1-bed condo Avg. 2-bed condo

\$90,000

\$160,000

Renting allows moderate income households to stay in the City

income required for homeownership Is significantly higher than moderate income households and families have even greater challenges **Conclusion:** Renting may be the only option for a significant portion of households in Vancouver

Why are people choosing to rent?



- Changing attitudes towards home ownership
- Economic freedom
 - Changing lifestyles (e.g. more likely to move and change jobs)
- Often better access to services and transit

Great demand for rental housing

An additional 1,500 rental units are needed each year

Only **150 units/year** of new rental units constructed over last 5 years



So what's been filling this gap?



Today the dominant source of new rental housing is rented condos

How many rented condos are there?



- 22,000 rented condos (32% of all condominiums)
- Since 2006, rented condos have increased by 1,300 units/year

While rented condos are important, they have **limitations**

Less stable

Owner can sell and move back at any time



While rented condos are important, they have **limitations**

Vulnerable to changes in economic climate

mortgage rates increase

new CMHC rules around second mortgages

other investments may become more attractive



While rented condos are important, they have **limitations**

65% of all rented condos are Downtown

How will the increasingly limited development opportunities Downtown affect future supply?



The key is housing diversity

One size doesn't fit all



Vancouverites need more choices across the housing continuum

Housing Targets 2012 - 2021

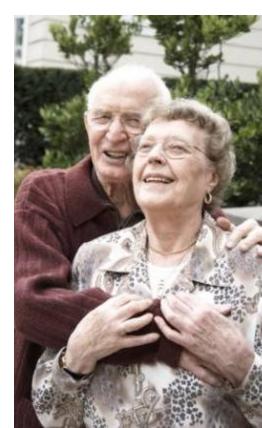


Vancouver Housing and Homelessness Strategy

Why secured market rental?



- ✓ Long-term stability
- ✓ Becomes more affordable over time
- ✓ More diversity and choice for renters



STIR - Short Term Incentives for Rental

- 2.5 year pilot (2009-11)
- Test City's ability to enable market rental housing without senior gov't involvement
- Incentives offered: parking reductions, density bonus, DCL waivers, expedited processing

STIR created as many as 1,650 new market rental units

Significantly more market rental units as a result of STIR

150

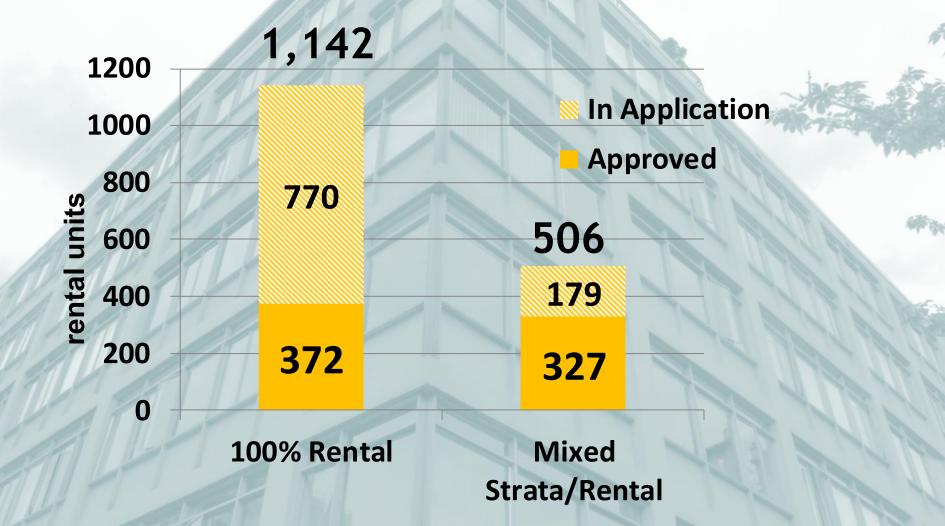
New Market Rental (Units/Year)

Pre-STIR (2006 - 2011) STIR (2012 - 2014) Approved/In Application

550

Proposed Secured Market Rental Housing Policy *Building on lessons learned through STIR*

STIR Lesson 1: More units created in **100% rental** projects than mixed strata/rental projects



STIR Lesson 2: 100% rental projects provide better value

100% Rental Projects

\$1.8 million (DCL waived)

\$2.7 million (DCL waived) \$20.2 million (CACs allocated to rental)

Mixed Strata/Rental Projects

372 Rental Units

327 Rental Units





Proposed Policy

Encourage projects where 100% of the residential development is rental



Proposed Policy

INCENTIVES:

- Parking reductions
- DCL waiver
- Density bonus
- Concurrent processing
- Relaxation of unit size to 320 sq. ft



Proposed Policy

Estimated forgone DCL revenue to meet 10 year target:

- \$6 9 million
- 2 3% of total
 DCL revenue



STIR Lesson 3: Affordability



The City can stimulate market rental housing for moderate income households

Senior government involvement is essential in creating housing for low income households (e.g. social housing)





Achieve affordability by encouraging market rental housing targeted to moderate income households

Proposed Policy



Affordability encouraged through:

- Reduced parking
- Limited private amenities
- Basic finishings

Proposed Policy



Size has an impact on affordability

new guidelines for unit size

- Studio 450 sq. ft
- One-bed 600 sq. ft
- Two-bed 830 sq. ft.
- Three-bed 1,044 sq. ft



STIR Lesson 4: Stability

One of the most important benefits of purpose-built market rental is long-term stability of the stock



All rental units will be secured for 60 years or life of the building

- Housing agreement
- No-stratification
- No separate sales
 covenant

STIR Lesson 5: Diversity of Unit Mix

STIR produced primarily bachelor and one-bedroom units

Proposed Policy

More emphasis on family units – 25% of units will be targeted for families

STIR Lesson 6: Clarity

Lack of clarity around form of development was a concern to applicants and public



General guidelines around additional density have been developed to improve clarity for developers and public

- Additional density only considered in areas that support our sustainability goals:
- commercial areas
- neighbourhood 'high streets'
- Arterials
- areas well served by transit





C1 (1.2 FSR, generally 3 storeys)

Commercial areas



C2 form (2.5 FSR, 4 storeys)



C2 (2.5 FSR, 4 storeys, 3 floors residential)

Commercial areas



6 storeys (5 floors residential above retail)



Duplex (RT zones)



Duplex along arterials



Low-rise apartment (1.45 FSR, 3 to 4 storeys)



Multi family (apartment areas)

(RM, FM, and some CD1 zones where the existing rental stock is protected by rate of change regulations)

Allow infill or development on sites where existing tenants are not displaced

Adhere to existing height limits, allow for additional density

Empty lot in a RM zone

STIR Lesson 7: Reduce Parking



Parking reductions lower project costs and help fulfill other City objectives

Proposed changes to Parking By-law

Allow further parking reductions through carshare substitution

- no limit downtown
- Increase car-share substitution City-wide:
 - 4 per 100 dwellings (up from 2 per 100 dwellings)



Proposed Policy: Summary

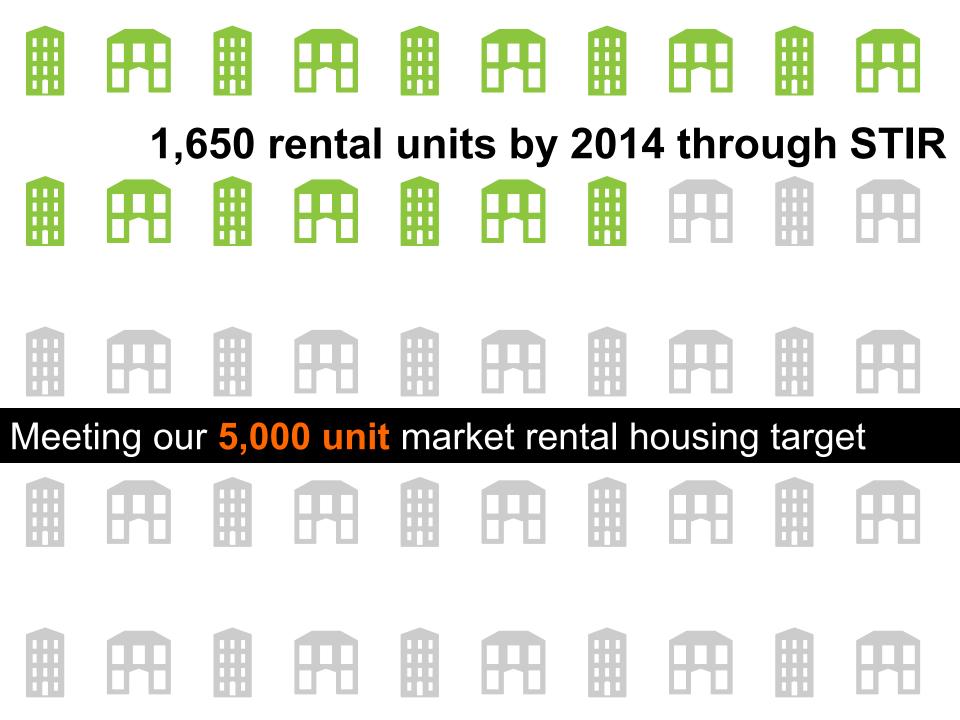
- 100% market rental
- Affordable to moderate income households
- Secured for life of building
- More emphasis on family units
- More clarity around density
- Additional parking reductions



Ongoing Monitoring

Annual Housing and Homelessness Report Card will measure progress

FL





A home for everyone

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