



## ADMINISTRATIVE REPORT

Report Date: November 4, 2009  
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Meeting Date: December 15, 2009

TO: Vancouver City Council  
FROM: Director of Cultural Services Grants, Awards and Support Programs  
SUBJECT: 2010 Advance Instalments: Cultural Operating Grants

### **RECOMMENDATION**

- A. THAT Council approve advance grant instalments for Cultural Operating grants in the amount of \$978,000 to the 77 organizations listed in Appendix A; and
- B. THAT quarterly instalments, based on 2009 funding levels be made to the five Major Exhibiting Institutions (the "Majors") beginning January 2010, in advance of consideration of these organizations' individual 2010 annual operating grants as outlined below and in Table 1 of this report:

|                                   |           |
|-----------------------------------|-----------|
| ASTC Science World Society        | \$ 23,700 |
| HR MacMillan Space Centre Society | \$131,100 |
| Vancouver Art Gallery Association | \$541,875 |
| Vancouver Maritime Museum Society | \$102,675 |
| Vancouver Museum Society          | \$186,625 |

Source of funds for both A and B is the 2010 Cultural Grants budget.

### **GENERAL MANAGER'S COMMENTS**

The General Manager of Community Services RECOMMENDS approval of A and B.

### **COUNCIL POLICY**

On December 14, 1989, City Council approved the provision of advance grant instalments for Cultural Operating grants to applicants that meet specific criteria. On February 1, 1996, City Council established the basis for calculating advance instalments for Cultural Grants as 40% of an applicant's Operating grant in the previous year.

As amended by Council on February 5, 1998, the three basic criteria for receipt of an advance instalment are:

- The applicant has received an Operating grant for at least three consecutive years.
- The applicant's Operating grant in the previous year was over \$7,500.
- An initial review of an organization's current application indicates no critical concerns about the applicant's finances, organizational sustainability or overall performance in the past year.

Approval of grant recommendations requires eight affirmative votes.

### ***PURPOSE***

This report recommends that Council approve advance instalments in the amount of \$978,000 for the 77 Cultural Operating grant applicants as outlined in Appendix A of this report as an advance instalment to their 2010 Operating grant. In addition, the report recommends approval of quarterly advance grant instalments based on 2009 funding levels to the five Majors – ASTC Science World Society, HR Macmillan Space Centre Society, Vancouver Art Gallery Association, Vancouver Museum Society, and Vancouver Maritime Museum Society – in advance of their 2010 Operating grants.

### ***BACKGROUND***

Advance grant instalments for the Operating grants category within the City's Cultural Grants program were introduced in 1990. This policy was put into place to ease the cash flow problems that many arts organizations experience at the beginning of the calendar year. Recommendations for advance instalments are usually presented to Council in January after a preliminary review of grant applications has been undertaken in December. This year, the review and recommendations to Council have been advanced by one month to accommodate the Olympics. These instalments allow each organization to manage their cash flow more effectively as many funding agencies do not issue 2010 grant funds to the institutions until later in 2010.

In past years, the City has also disbursed Operating grants to the five Majors in equal instalments throughout the year. The instalments are timed to accommodate the operating cash flow requirements of these organizations.

### ***DISCUSSION***

In 2009, the City provided 96 organizations with Operating grants totalling \$3,567,500, and of those organizations, the City provided advance instalments to 77 organizations in the amount of \$978,000. The City also provided \$3,943,900 to the five Majors through grant instalments throughout the year.

Following a staff review of the 2010 Operating Grant applications against program criteria, advance instalments are recommended to 77 organizations (based on 40% of the previous year's awarded grant) and that quarterly instalments be made to the 5 Major Exhibiting Institutions (based on 2009 actual funding levels).

Subject to Council approval, Cultural Grant applicants will be notified in writing that approval of an advance payment does not represent a commitment for any additional funds. The

determination of additional funds depends on the grant budget levels established by Council for 2010, further evaluation of the 2010 requests by an Assessment Committee, and on Council's final approval of recommended allocations.

An Assessment Committee comprised of members from the community and Cultural Services staff will review all of the annual requests. Once this process has concluded in early February 2010 and Council has approved the recommendations brought forward by the Assessment Committee, the balance of grant payments will be made and adjustments (if any) will be made for the Majors and disbursed according to the quarterly payments. Any changes to the balance of payments and the quarterly payments to the Majors will accommodate for inflation or budget adjustments.

A summary of 2010 quarterly instalments for the five Majors is provided in Table 1. A summary of the 77 advance grant awards are listed in Appendix A.

**Table 1: Schedule of 2010 Quarterly Instalments to the Majors**

| Organization                      | Quarterly Instalments |
|-----------------------------------|-----------------------|
| ASTC Science World Society        | \$ 23,700             |
| HR MacMillan Space Centre Society | \$131,100             |
| Vancouver Art Gallery Association | \$541,875             |
| Vancouver Maritime Museum Society | \$102,675             |
| Vancouver Museum Society          | \$186,625             |
| <b>TOTAL</b>                      | <b>\$985,975</b>      |

### *FINANCIAL IMPLICATIONS*

Pending Council approval, the 2010 Cultural Grants budget is \$10,099,400. The 77 Operating grant advance instalments in this report are recommended prior to Council's approval of the 2010 Cultural Grants budget. They amount to 40% of an eligible applicant's 2009 Operating grant for a total of \$978,000.

Recommendations on the 2010 Operating grant allocations for the five Majors will be made following a review of each organization's 2009 operational and financial performance. As the advance instalments are proposed at 2009 approved grant levels, staff note that there will be sufficient opportunity to make any adjustments that may be required at the time that Council considers the 2010 Operating grants to these five organizations.

At this time, Council is requested to approve grant advance instalments totalling \$1,963,975. This is summarized in Table 2 below.

**Table 2: Schedule of 2010 Grant Advance Instalments**

| Grant Purpose   | Instalment Amount  |
|---|--------------------|
| 77 Cultural Operating Grant Applications (40% of actual 2009 funding) | \$978,000          |
| 5 Major Exhibiting Institutions (Quarterly)                           | \$985,975          |
| <b>TOTAL</b>  | <b>\$1,963,975</b> |

***CONCLUSION***

Vancouver's non-profit arts organizations consistently underline the value of the City's advance grant instalments in managing their cash flow needs early in the year. This year, the advance instalments are particularly crucial and will assist the organizations in managing their cash flow during an especially challenging financial period of economic and funding uncertainty.

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2010 Advance Instalments  
Cultural Operating Grants

|    | Organization                                      | 2009<br>Grant | 2010<br>Request | 2010<br>Advance |
|----|---|---------------|-----------------|-----------------|
| 1  | Alliance for Arts & Culture Soc.                  | 45,000        | 50,000          | 18,000          |
| 2  | Arts Club of Vancouver Theatre Soc.               | 155,000       | 200,000         | 62,000          |
| 3  | Artspeak Gallery Soc.                             | 27,000        | 27,000          | 10,800          |
| 4  | Axis Theatre Soc.                                 | 34,000        | 35,000          | 13,600          |
| 5  | Ballet B.C. (Pacific Ballet B.C. Soc.)            | 93,000        | 115,000         | 37,200          |
| 6  | Bard on the Beach Theatre Soc.                    | 25,000        | 40,000          | 10,000          |
| 7  | Battery Opera Performing Arts Soc.                | 10,500        | 15,000          | 4,200           |
| 8  | Boca Del Lupo Theatre Soc.                        | 27,000        | 30,000          | 10,800          |
| 9  | Canadian Music Centre - B.C.                      | 17,000        | 18,000          | 6,800           |
| 10 | Carousel Theatre Soc.                             | 30,000        | 35,000          | 12,000          |
| 11 | Centre culturel francophone de Vancouver          | 17,000        | 20,000          | 6,800           |
| 12 | Children's Arts Umbrella Assn.                    | 12,500        | 18,500          | 5,000           |
| 13 | Chor Leoni Men's Choir                            | 16,500        | 20,000          | 6,600           |
| 14 | Cineworks Independent Filmmakers Soc.             | 34,000        | 36,000          | 13,600          |
| 15 | Coastal Jazz and Blues Soc.                       | 82,500        | 100,000         | 33,000          |
| 16 | Contemporary Art Gallery Soc.                     | 65,000        | 70,000          | 26,000          |
| 17 | Dancing on the Edge Festival Soc.                 | 25,000        | 25,000          | 10,000          |
| 18 | Early Music Vancouver (Van. Soc. for Early Music) | 30,000        | 36,000          | 12,000          |
| 19 | EDAM Performing Arts Soc.                         | 20,000        | 25,000          | 8,000           |

|    | Organization  | 2009<br>Grant | 2010<br>Request | 2010<br>Advance |
|----|---|---------------|-----------------|-----------------|
| 20 | Electric Company Theatre Soc.                                   | 35,000        | 40,000          | 14,000          |
| 21 | Elektra Women's Choir   | 14,000        | 13,500          | 5,600           |
| 22 | Firehall Theatre Soc.   | 65,000        | 70,000          | 26,000          |
| 23 | Flamenco Rosario (Rosario Ancer Flamenco Arts Soc.)             | 10,000        | 10,000          | 4,000           |
| 24 | Full Circle: First Nations Performance Soc.                     | 11,000        | 15,000          | 4,400           |
| 25 | Green Thumb Theatre for Young People (Green Thumb Players Soc.) | 55,000        | 60,000          | 22,000          |
| 26 | grunt gallery (Visible Arts Soc.)                               | 29,000        | 40,000          | 11,600          |
| 27 | Hard Rubber New Music Soc.                                      | 8,000         | 12,000          | 3,200           |
| 28 | Headlines Theatre (Theatre for Living Soc.)                     | 22,000        | 25,300          | 8,800           |
| 29 | Holy Body Tattoo Soc.   | 30,000        | 30,000          | 12,000          |
| 30 | Joe Ink Performance Soc.  | 15,000        | 20,000          | 6,000           |
| 31 | Karen Jamieson Dance Soc.                                       | 10,000        | 15,000          | 4,000           |
| 32 | Kidd Pivot Performing Arts Soc.                                 | 22,000        | 28,000          | 8,800           |
| 33 | Kokoro Dance Theatre Soc.                                       | 16,000        | 18,000          | 6,400           |
| 34 | Malaspina Printmakers Soc.                                      | 11,000        | 15,000          | 4,400           |
| 35 | Mascall Dance Soc.  | 11,000        | 20,000          | 4,400           |
| 36 | Music in the Morning Concert Soc.                               | 20,000        | 20,000          | 8,000           |
| 37 | Musica Intima Soc.  | 18,500        | 42,667          | 7,400           |
| 38 | New Orchestra Workshop Soc.                                     | 13,000        | 15,000          | 5,200           |
| 39 | New Performance Works Soc.                                      | 8,000         | 15,000          | 3,200           |
| 40 | Newworld Theatre Soc.   | 30,000        | 34,000          | 12,000          |

|    | Organization  | 2009<br>Grant | 2010<br>Request | 2010<br>Advance |
|----|---|---------------|-----------------|-----------------|
| 41 | Norman Rothstein Theatre (Van. Westside Theatre Soc.)         | 18,000        | 25,000          | 7,200           |
| 42 | Or Gallery Soc.   | 23,000        | 30,000          | 9,200           |
| 43 | Pacific Baroque Orchestra Soc.                                | 19,500        | 22,500          | 7,800           |
| 44 | Pacific Cinémathèque Pacifique                                | 43,000        | 50,000          | 17,200          |
| 45 | Pacific Theatre (First Pacific Theatre Soc.)                  | 14,000        | 20,000          | 5,600           |
| 46 | Pink Ink Theatre Productions Assn.                            | 20,000        | 24,000          | 8,000           |
| 47 | Pitt Gallery (Unit/Pitt Soc. For Arts and Critical Awareness) | 17,500        | 20,000          | 7,000           |
| 48 | Playwrights Theatre Centre                                    | 35,000        | 50,000          | 14,000          |
| 49 | Powell St. Festival Soc.                                      | 16,000        | 28,500          | 6,400           |
| 50 | Public Dreams Soc.  | 17,500        | 25,000          | 7,000           |
| 51 | Radix Theatre Soc.  | 10,000        | 12,000          | 4,000           |
| 52 | Ruby Slippers Productions Soc.                                | 14,000        | 20,000          | 5,600           |
| 53 | Rumble Productions Soc.                                       | 26,000        | 30,000          | 10,400          |
| 54 | Satellite Video Exchange Soc.                                 | 24,000        | 27,000          | 9,600           |
| 55 | Théâtre la Seizième   | 27,500        | 32,500          | 11,000          |
| 56 | Theatre Replacement Soc.                                      | 20,000        | 25,000          | 8,000           |
| 57 | Touchstone Theatre Soc.                                       | 35,000        | 40,000          | 14,000          |
| 58 | Uzume Taiko Drum Group Soc.                                   | 8,000         | 10,000          | 3,200           |
| 59 | Van. Access Artist Run Centre                                 | 12,500        | 12,500          | 5,000           |
| 60 | Van. Cantata Soc.   | 16,500        | 18,000          | 6,600           |
| 61 | Van. Centre for Contemporary Asian Art (Centre A)             | 35,000        | 41,000          | 14,000          |

|              | Organization   | 2009<br>Grant    | 2010<br>Request  | 2010<br>Advance |
|--------------|--|------------------|------------------|-----------------|
| 62           | Van. Co-operative Radio (Community Radio Edn. Soc.)                  | 20,000           | 22,000           | 8,000           |
| 63           | Van. Dance Centre Soc.   | 63,000           | 88,000           | 25,200          |
| 64           | Van. East Cultural Centre  | 110,000          | 150,000          | 44,000          |
| 65           | Van. Folk Music Festival Soc.  | 80,000           | 85,000           | 32,000          |
| 66           | Van. Fringe Festival (First Van. Theatrespace Soc.)                  | 38,000           | 42,000           | 15,200          |
| 67           | Van. Intl. Children's Festival Soc.                                  | 126,500          | 136,500          | 50,600          |
| 68           | Van. Intl. Film Festival Soc.  | 48,000           | 50,000           | 19,200          |
| 69           | Van. Intl. Writers Festival Soc.                                     | 60,000           | 63,000           | 24,000          |
| 70           | Van. Moving Theatre Soc.   | 15,000           | 20,000           | 6,000           |
| 71           | Van. New Music Soc.  | 29,000           | 33,000           | 11,600          |
| 72           | Van. Opera Assn.   | 29,000           | 60,000           | 11,600          |
| 73           | Van. Out on Screen Film Festival Soc.                                | 25,000           | 35,000           | 10,000          |
| 74           | Van. Summer Festival Soc.  | 30,000           | 30,000           | 12,000          |
| 75           | Van. Symphony Soc.   | 50,000           | 55,000           | 20,000          |
| 76           | Western Front Soc.   | 40,000           | 65,000           | 16,000          |
| 77           | Western Theatre Conspiracy (Western Theatre<br>Conspiracy Arts Soc.) | 10,000           | 25,000           | 4,000           |
| <b>Total</b> |  | <b>2,445,000</b> | <b>2,996,467</b> | <b>978,000</b>  |