



CITY OF VANCOUVER

A12

ADMINISTRATIVE REPORT

Report Date: August 28, 2008
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Meeting Date: September 16, 2008

TO: Vancouver City Council

FROM: General Manager of Engineering Services
Manager of Materials Management

SUBJECT: Award of Contract PS08086 - Bird Control Service at the Vancouver Landfill

RECOMMENDATION

- A. THAT, subject to conditions set out in Recommendations B, C, and D, Council authorize a contract with Raptor Ranch Inc. to provide Bird Control Service for the Vancouver Landfill at an annual amount not to exceed \$145,380 plus GST, for a duration of three years with the option of renewal for two additional one year terms. This contract will be funded from the Landfill Operating Budget.
- B. THAT, the Director of Legal Services be authorized to execute and deliver on behalf of the City all legal documents required to implement Recommendation A.
- C. THAT, all such legal documents be on terms and conditions satisfactory to the General Manager of Engineering Services, Manager of Materials Management and Director of Legal Services.
- D. THAT, no legal rights or obligations will be created by Council's adoption of Recommendation A, B and C above until such legal documents are executed and delivered by the Director of Legal Services.

COUNCIL POLICY

Contracts for good and services exceeding \$300,000 require Council Authorization. Contracts are to be awarded on the basis of best overall value for the City.

PURPOSE

The purpose of this report is to seek Council authority to engage Raptor Ranch Inc. to conduct Bird Control Services at the Vancouver Landfill at an annual cost not to exceed \$145,380 plus GST for three years with the option of renewal for two additional one year terms.

BACKGROUND

The Vancouver Landfill is owned and operated by the City of Vancouver, and located in Delta at 5400 72nd Street. Serving almost 1,000,000 residents of Vancouver, Delta, Richmond, White Rock, the University Endowment Lands and parts of Surrey, the Landfill is authorized to receive 750,000 tonnes of municipal solid waste each year. The Landfill operates in accordance with Operational Certificate MR-01611 issued by the Ministry of Environment as well as their *Landfill Criteria for Municipal Solid Waste* (Criteria).

The Criteria stipulate that measures are required to minimize the attraction of birds, particularly when a landfill is located within 8 km of an airport. The Vancouver Landfill is located in close proximity to Boundary Bay airport. In addition, birds scatter litter onto surrounding areas, creating a negative image of landfills. Since 2001, contractors using trained predatory birds have been engaged to control gulls at the Landfill.

The presence of predatory birds near the active face discourages gulls and other birds from approaching the waste. Several predatory birds are typically utilized, allowing multiple birds to fly on a given day and additional birds to provide relief for those that are flying or molting. In addition, banger and cracker shells are fired from a hand held pistol to ensure effective bird control in windy and rainy conditions, and when traffic is heavy.

DISCUSSION

On June 10, 2008, Engineering Services and Materials Management sought proposals for Bird Control Service at the Vancouver Landfill through the Request for Proposals (RFP) from contractors with the capability and experience to provide a dependable service of harassing gulls and other scavenging birds at the active face of the Landfill using predatory birds and other devices.

The RFP was posted on the City's website and BC Bid on June 10, 2008. Four proposals were received and reviewed by the interdepartmental staff evaluation team (comprising representatives from Engineering and Purchasing) using a comparative and consistent matrix format. The matrix compared the proponents' project teams, proposed control techniques and methodologies, and cost. Proponents were scored out of a total of 100 points. The highest scores were allotted to the proposals submitted by Raptor Ranch Inc. ("Raptor Ranch") and Proponent 1, with the difference in scores being a slight margin in favour of Proponent 1; however Proponent 1's proposal was substantially more expensive. Although lowest in price, Proponent 2's proposal scored significantly lower than both Raptor Ranch and Proponent 1 and therefore would not provide overall best value to the City.

The following table compares the prices set out in each of the four proposals.

Proponent*	Annual Fees (excluding taxes)
Proponent 1	\$163,360
Proponent 2	\$136,496
Raptor Ranch	\$145,380
Proponent 3	\$200,000

*numbering does not indicate any order or preference

Raptor Ranch's proposal scored higher than Proponent 1's on experience, methodology for presentations, value added services and price. Further, Raptor Ranch's principal Gail Stanton has been contracted to perform bird control services at the Landfill since June 2007, and she has been directly involved in this program since 2004. During this time, Raptor Ranch has performed their services to the satisfaction of Landfill staff and has become very familiar with the safe and efficient working procedures of the Landfill and its equipment.

Through the proposal submission evaluation process, it was determined by the interdepartmental staff evaluation team that the proposal by Gail Stanton's newly incorporated company Raptor Ranch Inc. offered the best overall value to the City. Raptor Ranch proposed an annual budget of \$145,380 (including disbursements) plus applicable taxes. Based on the proposal review, it is recommended that Raptor Ranch be awarded the contract for bird control service.

FINANCIAL IMPLICATIONS

The maximum fees and disbursements for Raptor Ranch's bird control services are \$145,380 plus applicable taxes based on 2500 hours per year. The total 3-year contract value is approximately \$436,140 including disbursements, and excluding applicable taxes. These services will be funded as part of the Landfill Operating Budget, with costs allocated to users of the Landfill.

ENVIRONMENTAL IMPLICATIONS

The Ministry of Environment's *Landfill Criteria for Municipal Solid Waste* require bird control at the Vancouver Landfill due to its proximity to the Boundary Bay airport (less than 8 km away) for safety reasons as well as to minimize the scatter of litter on neighbouring properties.

CONCLUSION

Following an RFP process and evaluation of the four proposals received, the General Manager of Engineering Services recommends that the contract for Bird Control Service at the Vancouver Landfill be awarded to Raptor Ranch. Raptor Ranch's proposal provides the overall best value to the City for the required service at an estimated annual cost of \$145,380 plus applicable taxes, funded through the Landfill Operating Budget.

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